#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): December 1, 2020

# Chesapeake Utilities Corporation (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-11590 (Commission File Number)

51-0064146 (I.R.S. Employer Identification No.)

909 Silver Lake Boulevard, Dover, Delaware 19904

(302) 734-6799 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
C	ommon Stock - par value per share \$0.4867	СРК	New York Stock Exchange
	ck the appropriate box below if the Form 8-K filing in the box below if the Form 8-K filing in the same of the sam	is intended to simultaneously satisfy the filing of	bligation of the registrant under any of the
	Written communications pursuant to Rule 425 under	er the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under t	the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to R	Rule 14d-2(b) under the Exchange Act (17 CFR	240.14d-2(b))
	Pre-commencement communications pursuant to R	Rule 13e-4(c) under the Exchange Act (17 CFR 2	240.13e-4(c))
	cate by check mark whether the registrant is an emer- oter) or Rule 12b-2 of the Securities Exchange Act of		the Securities Act of 1933 (§230.405 of this
			Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01 Regulation FD Disclosure.

On December 1, 2020, management from Chesapeake Utilities Corporation (the "Company") will participate in the B of A Securities 2020 Gas Utility Virtual Conference. The Company will virtually join B of A Securities and members of investment firms in a series of scheduled meetings. The Company's investor presentation includes certain forward-looking information. A copy of this investor presentation material is attached to this Current Report on Form 8-K (this "Report") as Exhibit 99.1. The investor presentation material is also available in the "Investors" section of the Company's website, sub-section "Events and Presentations" (www.chpk.com).

The information contained in this Item 7.01 and in Exhibit 99.1 attached to this Report is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of such section. Furthermore, such information shall not be deemed to be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

Exhibit Numbers Description

99.1 <u>B of A Securities 2020 Gas Utility Virtual Conference Presentation</u>

104 Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Chesapeake Utilities Corporation

December 1, 2020

By: /s/ Beth W. Cooper
Name: Beth W. Cooper
Title: Executive Vice President and Chief Financial Officer

# Chesapeake Utilities Corporation

# Driven By

Bank of America
Gas Utility Conference
December 1, 2020

Commitment Growth Leadership Safety Sustainability Solutions

# **Energy**

Strength Team Service Performance Community Value



#### Forward Looking Statements and Other Disclosures

<u>Safe Harbor Statement</u>: Some of the Statements in this document concerning future Company performance will be forward-looking within the meanings of the securities laws. Actual results may materially differ from those discussed in these forward-looking statements. You should refer to the additional information contained in Chesapeake Utilities' 2019 Annual Report on Form 10-K, the Form 10-Q for the quarter ended September 30, 2020 filed with the SEC and other SEC filings concerning factors that could cause those results to be different than contemplated in today's discussion.

**REG D Disclosure:** Today's discussion includes certain non-GAAP financial measures as defined under SEC Regulation D. Although non-GAAP measures are not intended to replace GAAP measures for evaluation of Chesapeake's performance, Chesapeake believes that portions of the presentation, which include certain non-GAAP financial measures, provide a helpful comparison for an investor's evaluation purposes.

<u>Gross Margin (non-GAAP measure)</u>: Gross Margin is determined by deducting the cost of sales from operating revenue. Cost of sales includes the purchased fuel cost for natural gas, electric and propane distribution operations and the cost of labor spent on different revenue-producing activities and excludes depreciation, amortization and accretion. Other companies may calculate gross margin in a different manner.

**COVID-19 Impact:** At this time, we cannot fully quantify the future impact that the Coronavirus Disease 2019 ("COVID-19") will have on the economy, and more particularly, on Chesapeake Utilities Corporation. The earnings and capital estimates we have included herein do not reflect any future estimates of the potential impact. For the third quarter and year-to-date we have provided estimates of the short-term impact of COVID-19. The Company is continuing to assess recoverability and to date has not established regulatory assets associated with the incremental expense impacts, as currently authorized by the Delaware, Maryland and Florida PSCs. As we gain further clarity on the future impacts caused by COVID-19, including the impact on our projected gross margin, EPS estimates, timing of capital expenditures, etc., we will update our guidance accordingly.

# Financial Performance

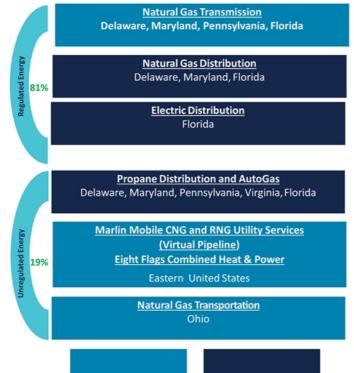


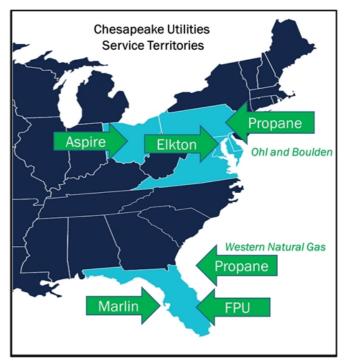




# Business Overview

## **Diversified Energy Delivery Business**





Midstream 38%

Downstream 62%

Recent Acquisitions Complement Internal Growth
On the Delmarva Peninsula and in Florida



## **Driven by Energy. Delivering Energy.**

Our successful track record of performance is driven by the entrepreneurial spirit of our employees as we consistently deliver safe, secure, reliable and efficient service and energy solutions that are environmentally and economically smart.



Five Year Perfo	rmance thr	u September 3	30, 2020	Datama	Annual Shareholder Return
Cap Ex/Total Capitalization 20.9%	EPS Growth 8.7%	Dividend Growth 8.9% at Discipline Dr	Earnings Retention 57.5%	Return on Equity 11.6% nd Performa	11.7%



## **Growth in Earnings Drives Dividends Growth**

#### For Periods Ended December 31st



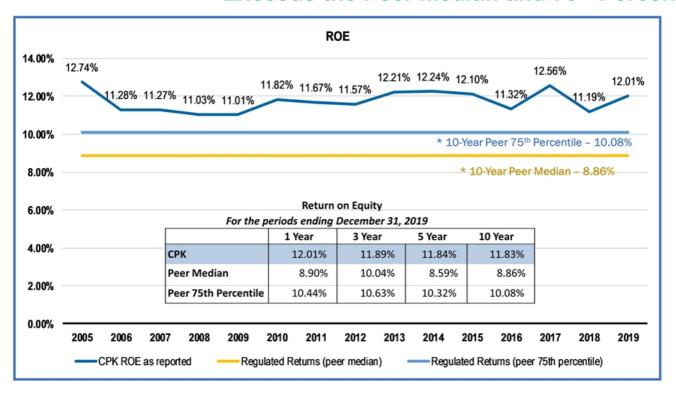
We have generated strong earnings growth, which has enabled us to grow our recent dividends faster than our peers.

Sixty Consecutive Years of Dividend Payments!!



## **Return on Equity**

# Chesapeake ROE Consistently Exceeds the Peer Median and 75th Percentile

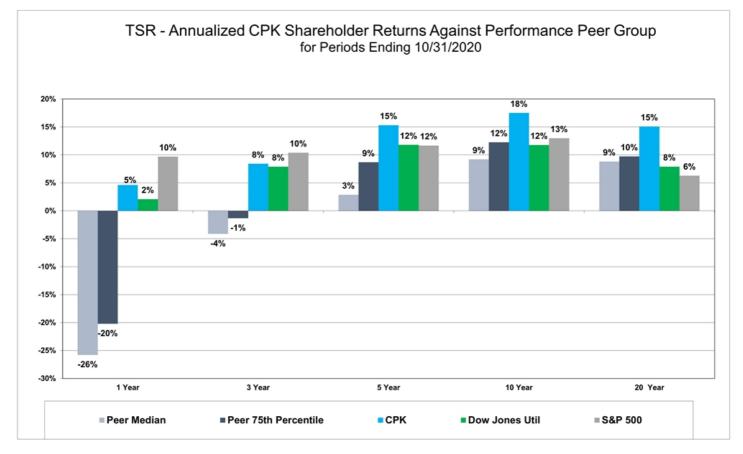


<sup>\*</sup> Normal Comparative Peer Group



# Total Shareholder Return

## **Increased Performance is Driving Increased Value**





# Financial Metrics Performance Increased Performance is Driving Increased Value

						Chesape	ake Perce	ntiles com	pared to	
Performance Metrics		Chesape	ake Resu	lts				Peer Gro	r Group	
For periods ending 09/30/20 unless otherwise noted	1 Year   3 Year   5 Year   10 Year				1 Year	3 Year	5 Year	10 Year		
Capital Expenditures / Total Capitalization	12.9%	20.2%	20.9%	21.1%		68.9%	100.0%	100.0%	100.0%	
Earnings Per Share Growth (CAGR)	18.9%	17.4%	8.7%	9.2%		86.7%	89.8%	65.3%	87.8%	
Return on Equity	12.4%	12.2%	11.6%	11.8%		100.0%	100.0%	100.0%	100.0%	
Dividends Per Share Growth (CAGR)	8.6%	10.6%	8.9%	7.2%		93.5%	100.0%	90.9%	100.0%	
Earnings Retention Ratio	59.5%	59.4%	57.5%	56.3%		89.3%	100.0%	100.0%	100.0%	
Shareholder Return (CAGR) for the period ended 10/31/2020	4.6%	8.4%	15.3%	17.5%		100.0%	100.0%	100.0%	100.0%	
Performance Metrics	Pee	r Media	n Perforn	nance		Peer 7	5th Percer	itile Perfor	nance	
For periods ending 09/30/20 unless otherwise noted	1 Year	3 Year	5 Year	10 Year		1 Year	3 Year	5 Year	10 Year	
Capital Expenditures / Total Capitalization	11.6%	12.5%	12.9%	14.0%		13.6%	13.6%	14.8%	16.8%	
Earnings Per Share Growth (CAGR)	-4.3%	3.1%	1.0%	5.4%		10.5%	10.3%	10.0%	7.6%	
Return on Equity	8.1%	9.1%	8.4%	7.7%		8.7%	9.9%	9.6%	9.8%	
Dividends Per Share Growth (CAGR)	5.0%	5.9%	5.1%	4.7%		6.0%	6.4%	6.4%	5.6%	
Earnings Retention Ratio	32.5%	37.6%	34.7%	27.5%		44.5%	41.4%	38.1%	34.6%	
Shareholder Return (CAGR) for the period ended 10/31/2020	-25.8%	-4.1%	2.9%	9.2%		-20.2%	-1.3%	8.7%	12.3%	
Top Quartile										
Above Median										

CPK is in the top quartile for 22/24 metrics (92%) and above the median for 24/24 metrics (100%).

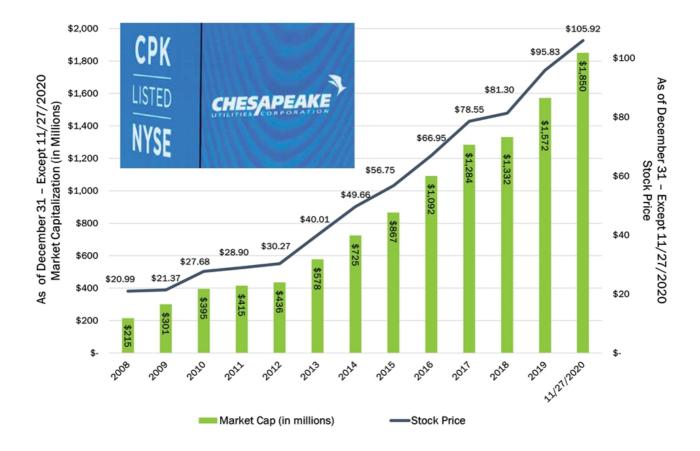
Source: Bloomberg

Note: NJR performance as of 9/30/20 not yet posted in Bloomberg



# **Market Capitalization**

# **Increased Performance is Driving Increased Value**



# Strategic Vision







# **Our Corporate Culture**

Our successful track record of performance is driven by the entrepreneurial spirit of our employees as we consistently deliver safe, secure, reliable and efficient services and energy solutions that are economically smart.

- Engaged employees contributing every day
- Focused on creative customer driven energy solutions
- Collaborative relations with Utility PSC Regulators to best serve communities
- Strategic thinking to develop growth projects
- Investing in our future with financial discipline to achieve long-term results
- Provide consistent above average returns to our investors
- · Sound corporate governance principles and high standards of ethical conduct
- A diverse and high-performance workforce to lead and contribute
- Conduct business with environmental responsibility



## **ESG Stewardship**

- We are a responsible company that promotes integrity, accountability and reliability, with the safety of those we serve as our highest priority.
- The key to our success is our strong culture that fully engages all of our team members across the organization.
- Our Equity, Diversity and Inclusion Council promotes our culture -- everyone matters, every day.
- Our Employee Resource Groups celebrate, honor and share the unique experiences among our team members and create a forum for collaboration and innovation that contributes to our strategic growth.
- We are committed to providing safe, reliable, sustainable and efficient energy solutions to customers.
- Our corporate governance is the foundation of our processes and our decisionmaking throughout the Company, beginning with our Board of Directors and extending to every employee.
- We continue to cultivate the Chesapeake Utilities' sustainability story.



#### **ESG At Our Core**

#### CHESAPEAKE UTILITIES NAMED TOP WORKPLACE FOR NINTH CONSECUTIVE YEAR

Each employee at Chesapeake Utilities is a valued member of our team, bringing diverse and inclusive perspectives to help achieve our goals. The Company continues to promote the growth and development of its employees, including the strategic thinking and creative energy that are integral to our success. We are honored to work alongside our employees who continue to rise to the occasion, evident even more throughout our Company's COVID-19 pandemic response.



NEW OHIO-BASED RENEWABLE FUEL PROJECT AIMS TO CAPTURE THE EQUIVALENT OF NEARLY 50K TONS OF CARBON TO DISPLACE DIESEL AND FUEL 725 BIOFUEL TRUCKS

Fortistar, Rumpke Waste & Recycling and Chesapeake Utilities Corporation Announce \$33 Million Project to Address Global Climate Change. The project will extract and capture waste methane from the Noble Road landfill in Ohio and transform it into Renewable Natural Gas.

World Mental Health Day 2020

Energy Efficiency Day 2020

Women in Energy

Safety Practices and Security Tips

#GASisKey...and so are you.

# CHESAPEAKE UTILITIES CORPORATION PARTNERS WITH ATLANTA GAS LIGHT TO BUILD CNG FILLING STATION AT PORT OF SAVANNAH

The station aligns with our ongoing commitment to environmental responsibility by supplying clean-burning natural gas to fuel vehicles and making it available to customers with limited access to natural gas. CNG-powered vehicles produce lower emissions than gasoline and diesel vehicles, reducing greenhouse gas emissions by up to 30%, and nitrogen oxide emissions by 85%.

#### A STRONG foundation FOR GROWTH

### **Culture of Sustainability**

Our businesses embrace the Company's culture of sustainability where progress creates value.

- Conservation program to help customers reduce energy costs and receive energy-saving products and programs
- Modern pipeline infrastructure with zero miles of cast iron
- Invested \$144 million in Gas Reliability and Infrastructure Project
- Own and operate Eight Flags, one of the most energy efficient combined heat and power plants (CHP) which displaced reliance on coal
- Own a virtual pipeline, Marlin Gas Service, providing energy solutions to customers across the nation
- Community Gas Systems, an efficient community-based underground infrastructure
- Alternative energy vehicles and fueling stations (e.g., AutoGas and CNG)
- We have successfully replaced millions of gallons of No. 2, 4 and 6 fuel oil
- LNG and RNG opportunities



## **Strategic Plan 2021 – 2025**

**Platforms for Growth** 

#### 1. Optimize the earnings growth in our existing business

 Pursue organic growth, territory expansions, and new products and services, as well drive increased opportunities for collaboration and efficiencies

#### 2. Pursue interstate and intrastate transmission projects

Growth opportunities across Delmarva, Florida and Ohio

## 3. Expand Marlin Gas Services fuel transport business

 Expand services to include LNG and RNG, methane capture, geographic expansion

#### 4. Further expansion of our propane business

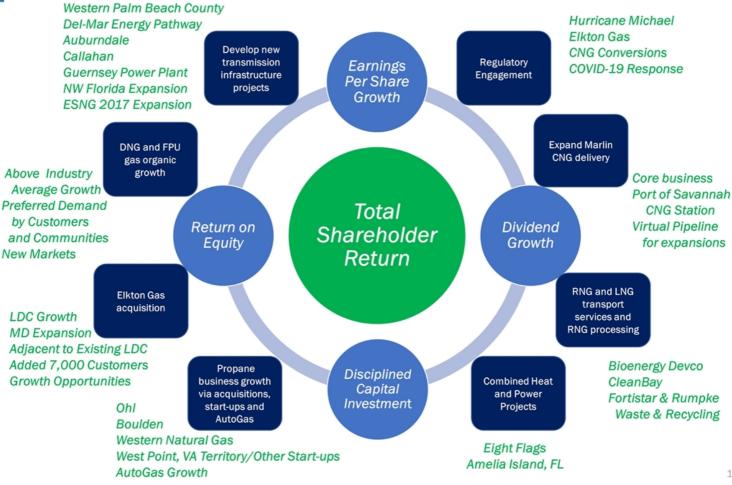
• Strategic acquisition opportunities, additional start-ups, expanded service offerings like AutoGas, etc.

#### 5. Renewable Natural Gas (RNG) production projects

- Investing in gas processing equipment
- Distributed though Marlin and Pipelines



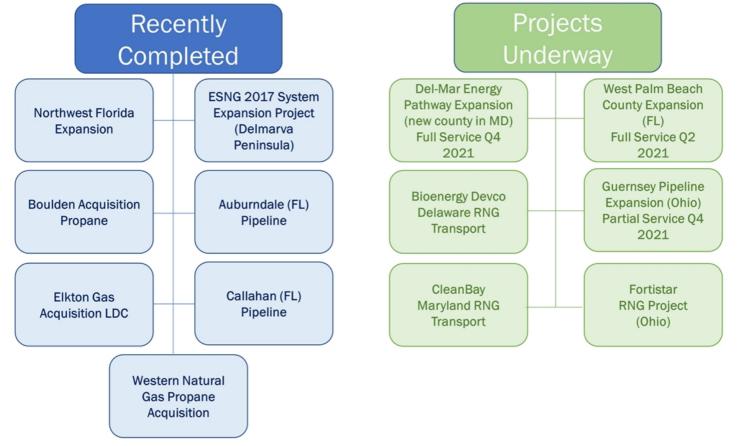
## **Chesapeake Utilities** 2020 – 2022 Strategic Growth Initiatives





# **Recent and Current Business Expansions**

**Business Development Continues to Identify New Opportunities** 



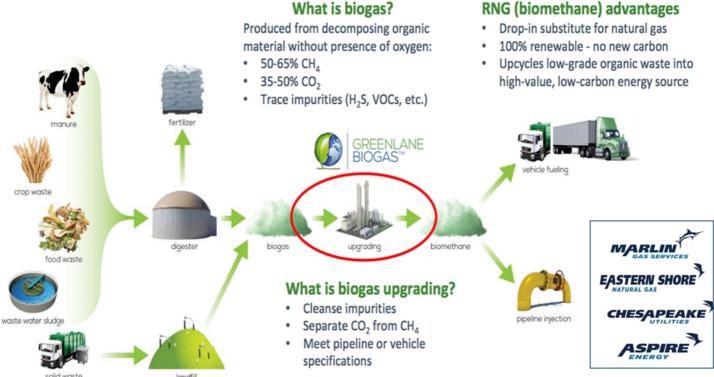


# **Key Expansion Projects Pipeline Growth**

<u>Project</u>	Capital Investment	Fully In-Service	Annual Gross Margin Estimate
West Palm Beach County	\$24.6 million	2021 Second Quarter	\$5.0 million
Del-Mar Energy Pathway	\$49.3 million	2021 Fourth Quarter	\$5.1 million
Auburndale Project	\$3.0 million	2020 First Quarter	\$0.7 million
Callahan Pipeline	\$33.5 million CPK 50%	2020 Second Quarter	\$6.4 million
Guernsey Power Station	\$5.2 million	2021 Fourth Quarter	\$1.5 million
ESNG 2017 Pipeline Expansion	\$145.2 million	2019 Third Quarter	\$13.2 million
Northwest Florida	\$45.1 million	2018 Second Quarter	\$6.5 million

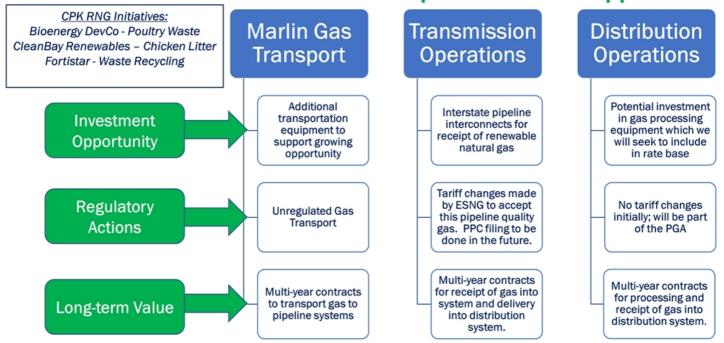
### Renewable Natural Gas

Waste products are converted to Biogas in an anaerobic digester. The raw Biogas does not meet gas pipeline quality standards. An upgrading (clean-up) process, similar to the gas processing CPK currently operates in Ohio, is required to produce Biomethane, typically referred to as Renewable Natural Gas (RNG) prior to pipeline injection.



## **CPK's Renewable Natural Gas Proposition**

**Presents Multiple Investment Opportunities** 



- As a result of the Bioenergy DevCo., CleanBay and Fortistar projects, the Company expects to generate \$1.0 million in incremental margin in 2021 from renewable gas transportation.
- These projects provide the opportunity for the Company to utilize renewable natural gas, and play an
  active role in the clean-up of poultry waste as well support the sustainability of agribusiness on Delmarva.
- There are numerous profitable investment opportunities across the CPK value chain as we play a key role
  in ensuring a sustainable future for our local communities.



# **Major Projects and Initiatives**

Gross Margin for the Period

# **Gross Margin Contributions**

		Months ded	Nine Mor	ths Ended	Year Ended	Estin	ate for	
Project/Initiative	Septem	September 30,		September 30,		Fiscal		
in thousands	2020	2019	2020	2019	2019	2020	2021	
Pipeline Expansions								
West Palm Beach County, Florida Expansion	\$ 1,020	\$ 745	\$ 2,988	\$ 1,068	\$ 2,139	\$ 4,076	\$ 4,984	
Del-Mar Energy Pathway (1)	925	189	1,565	542	731	2,398	4,100	
Auburndale	170	113	509	113	283	679	679	
Callahan Intrastate Pipeline (including related natural gas distribution services)	1,609	_	2,146	_	_	4,039	6,437	
Guernsey Power Station	_	_	_	_	_	_	514	
Total Pipeline Expansions	3,724	1,047	7,208	1,723	3,153	11,192	16,714	
Virtual Pipeline Growth								
Compressed Natural Gas Transportation	1,592	993	5,047	4,353	5,410	7,000	8,000	New
	1,592						1,000	Gross Mai
Renewable Natural Gas Transportation	1.502	993		4.252	5,410	7,000		Initiative
Total Virtual Pipeline Growth	1,592	993	5,047	4,353	5,410	7,000	9,000	
Acquisitions								
Boulden Propane	327	_	2,763	_	329	4,000	4,200	
Elkton Gas	357	_	357	_	_	1,365	3,992	A
Western Natural Gas Company	_	_	_	_	_	250	1,800	
Total Acquisitions	684	_	3,120	_	329	5,615	9,992	
Regulatory Initiatives								
Florida GRIP	3,831	3,146	11,135	10,457	13,939	14,976	16,739	1
Hurricane Michael regulatory proceeding	8,261	_	8,261	_	_	11,014	11,014	
Total Regulatory Initiatives	12,092	3,146	19,396	10,457	13,939	25,990	27,753	
Total	\$18,092	\$5,186	\$34,771	\$16,533	\$ 22,831	\$49,797	\$63,459	



# **Capital Expenditures Forecast**

# **UPDATED** Estimate for 2020

Forecast for Fiscal 2020						
(dollars in thousands)		Low	High			
Regulated Energy:						
Natural gas distribution	\$	77,000	\$	85,000		
Natural gas transmission		70,000		74,000		
Electric distribution		3,000		5,000		
Total Regulated Energy		150,000		164,000		
Unregulated Energy:						
Propane distribution		14,000		16,000		
Energy transmission		17,000		18,000		
Other unregulated energy		12,000		14,000		
Total Unregulated Energy		43,000		48,000		
Other:						
Corporate and other businesses		2,000		3,000		
Total 2020 Capital Expenditures	\$ 195,000 \$ 215,000					
Increased low range forecast for 2020 from						
\$185 million to \$195 million in November.						

The Company's capital expenditures were \$143.9 million for the nine months ended September 30, 2020. We will continue to update this forecast as we move through the year, including any unexpected capital delays resulting from COVID-19.



# **Capital Investment Guidance**

#### Continued Record Investment in Our Business to Drive Growth

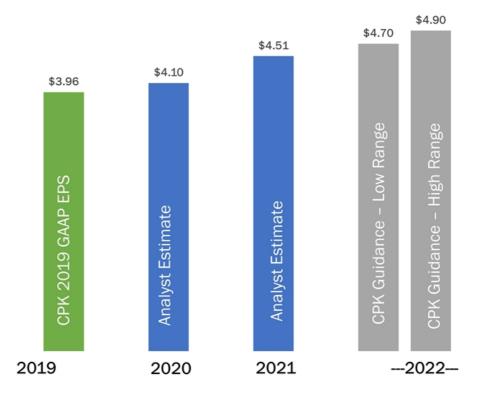


\*2020 Lower Capital Forecast range updated from \$185 million to \$195 million
We will continue to update this forecast as we move through the year, including any capital deployment delays resulting from COVID-19.

Management reaffirms its five year capital expenditure guidance up to \$1 billion. From 2018 through September 30, 2020, the Company has invested \$626 million on new capital expenditures.



# **GAAP Earnings per Share Guidance**



\*Note: 2019 GAAP Diluted EPS (\$3.96) - Diluted EPS from Continuing Operations (\$3.72)



# **Chesapeake Utilities Investment Proposition**

#### **Committed to Superior Performance**

We seek to identify and develop opportunities to drive our future earnings growth and increase shareholder value

#### Executing on Our Strategy:

- Pursue new organic growth and seek development projects to serve new customers, provide new services and expand into new markets.
- Investing in pipeline systems that provide natural gas service to downstream customers such as LDCs, cooperatives, municipalities, industrial end-users and power plants.
- Pursue expansion projects that serve long-term commercial and industrial customers.
- Investing in propane opportunities to access new markets with significant growth potential.
- Pursuing new platforms for growth given our Marlin investment (CNG, LNG, RNG)
- · Opportunities to operate more collaboratively and gain efficiencies
- Engagement strategies with employees to continually build our strategic infrastructure for sustainable growth.
  - Investing in our talent with targeted development plans and training
  - · Engaging with communities where we work and live
  - Pursue brand excellence through safety awards, top workplace, employee engagement and community service

Strong Foundation for Growth:

Track Record

Energized Team

Financial Discipline

Platforms for Growth

Financial Objectives in Support of Shareholder Value

Investing \$750 MM to \$1 Billion in capital through 2022

Generate EPS CAGR of 7.75% to 9.50% through 2022; 2022 EPS of \$4.70-\$4.90

Target 11.0% Return on Equity or higher

Sustain dividend growth supported by earnings growth

Strong Balance Sheet

Driven By

Appendix
Financial Results

Commitment Growth Leadership Safety Sustainability Solutions

# **Energy**

Strength
Team
Service
Performance
Community
Value



# **Financial Summary**

# **GAAP Income and Income from Continuing Operations**

For the periods ended September 30,						
(in thousands except per share amounts)						
	Third C	lua	rter	Year-t	o-D	ate
(in thousands except per share data)	2020		2019	2020		2019
Operating Income	\$ 17,406	\$	14,357	\$ 77,518	\$	76,645
Other income (expense), net	(40)		(351)	2,997		(731)
Interest Charges	4,584		5,403	15,452		16,583
Income from Continuing Operations						
Before Income Taxes	12,782		8,603	65,063		59,331
Income Taxes on Continuing Operations	3,502		2,352	16,082		15,354
Income from Continuing Operations	9,280		6,251	48,981		43,977
Income (loss) from Discontinued Operations, Net of Tax	(19)		(630)	165		(1,388)
Net Income	\$ 9,261	\$	5,621	\$ 49,146	\$	42,589
Diluted EPS from Continuing Operations	\$0.56		\$0.38	\$2.96		\$2.67
Diluted EPS (GAAP)	\$0.56		\$0.34	\$2.97		\$2.59



## **Key Business Factors: COVID-19 Impact**

- Chesapeake Utilities is an "essential business" to our customers and communities. As such, our operational activities and construction projects continue; all the while, we are adhering to safety guidelines and social distancing.
- The Company's pandemic response plan, which has included all employees who can to telework, and providing personal protective equipment (PPE) to those employees who have continued to operate in the field delivering our essential services, remains robust and in place.

# Operating Income

- For the three and nine months ended September 30, 2020, respectively, the COVID-19 operating income impacts were \$1.9 million and \$6.7 million, respectively; including increased bad debt expense reserves associated with customer delayed payments increasing aged accounts receivables
- Year-to-date net income was reduced \$1.9 million or \$0.12 per share

#### Regulatory

- As the COVID-19 pandemic is ongoing, the Company to date has not established regulatory assets associated with the incremental expense impact, as currently authorized by the three PSCs (Delaware, Maryland and Florida)
- We are continuing to assess recoverability
- We No significant COVID-19 impact on our FERC Regulated interstate transmission line



# **Key Regulatory Initiatives**

### **Hurricane Michael Limited Proceeding**

- In September 2020, the Florida Public Service Commission approved a settlement agreement regarding the final cost recovery and rates associated with Hurricane Michael. The settlement of the Hurricane Michael proceeding improved operating income by \$2.9 million for the third quarter, including \$1.9 million in operating income which was previously billed under interim rates and fully reserved during the first half of 2020.
- The settlement agreement allowed FPU to:
  - (a) record regulatory assets for storm costs in the amount of \$45.8 million including interest which will be amortized over six years
  - (b) recover these storm costs through a surcharge for a total of \$7.7 million annually
  - (c) collect an annual increase in revenue of \$3.3 million to recover capital costs associated with new plant and a regulatory asset for the cost of removal and undepreciated plant
- The new base rates and storm surcharge were effective on November 1, 2020.



# **Key Drivers of Our Performance**

Third Quarter of 2020 Compared to Third Quarter of 2019

### Gross Margin increased \$8.2 million

•	Margin contributions from Hurricane Michael proceeding	\$2.8 million
•	Eastern Shore and Peninsula Pipeline service expansions	\$2.7 million
•	Natural gas growth (excluding expansions)	\$0.8 million
•	Florida GRIP	\$0.7 million
•	Boulden and Elkton Gas acquisition contributions	\$0.7 million
•	Increased demand for CNG Marlin Gas Services	\$0.6 million

### • Operating expenses increased \$4.7 million (57% of margin variance)

•	Depreciation and amortization for Hurricane Michael settlement	\$1.8 million
•	Depreciation and property tax related to capital investment	\$1.3 million
٠	Boulden and Elkton Gas operating expenses	\$0.9 million
•	Facilities, maintenance and outside services costs	\$0.4 million
•	Insurance expense related to higher market premiums	\$0.3 million

## Net Unusual items (\$0.7 million)

•	Hurricane Michael (net impact from Q1 and Q2 2020)	\$2.7 million
٠	Decreased customer consumption	(\$1.0 million)
•	Unfavorable COVID-19 impacts	(\$1.0 million)