

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 9, 2019

CHESAPEAKE UTILITIES CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

001-11590  
(Commission  
File Number)

51-0064146  
(I.R.S. Employer  
Identification No.)

909 Silver Lake Boulevard, Dover, Delaware 19904  
(Address of principal executive offices, including Zip Code)

(302) 734-6799  
(Registrant's Telephone Number, including Area Code)

(Former name, former address and former fiscal year, if changed since last report.)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
Common Stock - par value per share \$0.4867

Trading Symbol(s)  
CPK

Name of each exchange on which registered  
New York Stock Exchange, Inc.

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

☐

**Item 7.01. Regulation FD Disclosure.**

On August 9, 2019, Chesapeake Utilities Corporation (the “Company”) posted a presentation that was used during its conference call to discuss the Company’s financial results for the second quarter and six months ended June 30, 2019 on its website ([www.chpk.com](http://www.chpk.com)) under the “Investors” section. This presentation is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information contained in this Item 7.01 and in Exhibit 99.1 attached to this Report is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of such section. Furthermore, such information shall not be deemed to be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended.

**Item 9.01. Financial Statements and Exhibits.**

(d) [Exhibit 99.1](#) Second quarter 2019 Earnings Call Presentation

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

CHESAPEAKE UTILITIES CORPORATION

/s/ Beth W. Cooper

Beth W. Cooper  
Executive Vice President, Chief Financial Officer, and Assistant Corporate Secretary

Date: August 9, 2019

A STRONG

---

# foundation

---

FOR GROWTH

Second Quarter 2019  
Earnings Conference Call  
August 9, 2019

**CHESAPEAKE**  
UTILITIES CORPORATION

# Forward Looking Statements and Other Disclosures

**Safe Harbor Statement:** Some of the Statements in this document concerning future Company performance will be forward-looking within the meanings of the securities laws. Actual results may materially differ from those discussed in these forward-looking statements, and you should refer to the additional information contained in Chesapeake Utilities Corporation's 2018 Annual Report on Form 10-K filed with the SEC and our other SEC filings concerning factors that could cause those results to be different than contemplated in today's discussion.

**REG G Disclosure:** Today's discussion includes certain non-GAAP financial measures as defined under SEC Regulation G. Although non-GAAP measures are not intended to replace the GAAP measures for evaluation of Chesapeake's performance, Chesapeake believes that the portions of the presentation, which include certain non-GAAP financial measures, provide a helpful comparison for an investor's evaluation purposes.

**Gross Margin (non-GAAP measure):** Gross Margin is determined by deducting the cost of sales from operating revenue. Cost of sales includes the purchased fuel cost for natural gas, electric and propane distribution operations and the cost of labor spent on different revenue-producing activities and excludes depreciation, amortization and accretion. Other companies may calculate gross margin in a different manner.

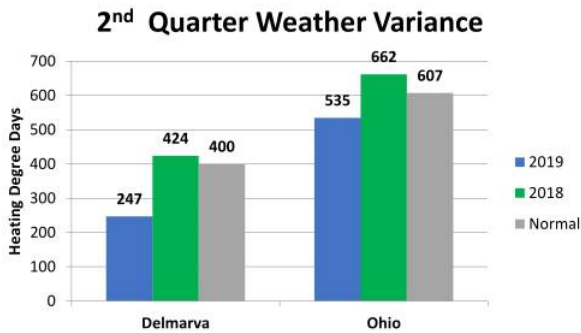
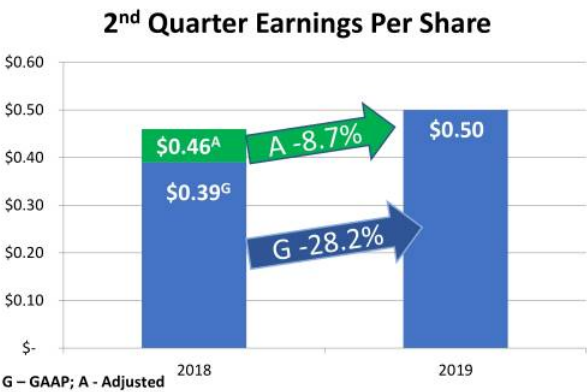
**Adjusted EPS (non-GAAP measure):** Diluted Earnings per share excluding the impact of certain significant new non-cash items, including, but not limited to, the following: the impact of unrealized mark-to-market ("MTM") changes and one-time charges, such as severance charges. The Company calculates "adjusted earnings" by adjusting reported (GAAP) earnings to exclude the impact of certain significant non-cash items, including the impact of unrealized MTM gains (losses), one-time charges such as severance charges, and any prior year tax savings retained by our regulated businesses as a result of current year regulatory authorizations.

A STRONG  
**foundation**  
FOR GROWTH

# Second Quarter 2019 Earnings Summary

8.7 percent growth over prior year (adjusted<sup>1</sup>) earnings per share

- Second quarter 2019 EPS of \$0.50 per share (GAAP and Adjusted<sup>1</sup>)
- Natural gas transmission and distribution expansion and growth were the primary drivers of EPS growth
- Decreased customer consumption – primarily due to warmer weather in Delmarva and Ohio reduced earnings by \$0.09 per share
- \$0.14 per share in lower other expenses (excluding the \$0.14 per share increase for depreciation, asset removal, property tax, a Marlin and Ohl costs) offset the weather impact



% warmer than:	Delmarva	Ohio
Prior year	42%	19%
Normal	38%	12%

A STRONG  
foundation  
FOR GROWTH

# Chesapeake Utilities – First Half 2019 Highlights

## **Superior Return Driven by Consistent Above Average Earnings and Dividend Growth**

- Greater than 15 percent total shareholder return for 1, 3, 5 & 10 years ended June 30, 2019
- 2019 first half Adjusted EPS of \$2.19 represents 17.7 percent growth over 2018 Adjusted<sup>1</sup> EPS as shown on the following slide
- Dividend increased by 9.5 percent in May 2019; 5 year dividend growth (CAGR) = 8.4 percent

## **Continued Growth Across the Company's Businesses**

- \$8.1 million from new pipeline projects (*\$10.6 million expected for full year*)
- \$3.4 million from natural gas distribution growth - including GRIP and natural gas conversions
- \$3.4 million from Marlin acquisition (*\$5.3 million expected for full year*)
- \$1.1 million from Aspire Energy due to customer growth and higher negotiated rates
- Ohl acquisition and higher retail margins (*\$1.7 million*) offset lower weather related consumption and wholesale margin for prop

## **Successful Regulatory Initiatives**

- Florida PSC approved retention of a portion of TCJA tax savings:
  - \$1.3 million gain on reversal of 2018 tax reserves in 2019
  - \$1.9 million incremental benefit annually beginning in 2019 (\$1.0 million in first half of 2019)
- Florida PSC approved storm recovery fund surcharge (\$2.3 million to be recovered from April 2019 to March 2021)

A STRONG  
**foundation**  
FOR GROWTH

4

**CHESAPEAKE**  
UTILITIES CORPORATION



# First Half 2019 Earnings Summary

17.7 percent growth over prior year (adjusted<sup>1</sup>) earnings per share

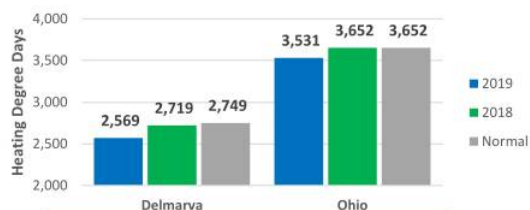
- Year-to-date 2019 EPS of \$2.25 per share and \$2.19 per share (GAAP and Adjusted<sup>1</sup>, respectively)
- Gross margin increased \$1.02 per share
- The largest EPS drivers were:
  - Natural gas transmission and distribution expansion
  - Margins generated from Marlin Gas Services
  - Retained tax savings from Florida natural gas distribution
- Decreased customer consumption - primarily due to warmer in Delmarva and Ohio reduced earnings per share by \$0.19

## First Half 2019 Earnings Per Share



G - GAAP; A - Adjusted

## First Half 2019 Weather Variance



% warmer than:	Delmarva	Ohio
Prior year	6%	3%
Normal	7%	3%

# Chesapeake Utilities

## Positioned for Growth and Total Return



- Outlook for earnings growth within the range of previous guidance remains strong
- Commitment to achieve the target range is demonstrated by our long term track record of delivering superior growth
- Expansion projects, organic growth and regulatory and efficiency savings will continue to drive increased earnings
- We will continue to pursue accretive related opportunities like Marlin, Aspire Energy and Eight Flags

A STRONG  
foundation  
FOR GROWTH



# Reconciliation of Second Quarter Results

## Key Variances 2019 versus 2018

(In thousands, except per share data)			
	Pre-tax Income	Net Income	Earnings Per Share
<b>Second Quarter of 2018 Reported Results</b>	<b>\$ 9,105</b>	<b>\$ 6,387</b>	<b>\$ 0.39</b>
<b>Adjusting for Unusual Items:</b>			
Nonrecurring separation expenses associated with a former executive	1,548	1,421	0.09
Decreased customer consumption - primarily due to warmer weather	(2,081)	(1,507)	(0.09)
Net impact of PESCO's MTM activity	(302)	(210)	(0.02)
	(835)	(296)	(0.02)
<b>Increased (Decreased) Gross Margins:</b>			
Eastern Shore and Peninsula Pipeline service expansions (including related Florida natural gas distribution operation expansions)	3,680	2,666	0.16
Margin contribution from Marlin Gas Services (acquired assets of Marlin Gas Transport in December 2018) and Ohi acquisition (assets acquired in December 2018)	1,142	827	0.05
Natural gas distribution growth (excluding service expansions)	867	628	0.04
Florida GRIP	310	225	0.01
TCJA impact - primarily from the 2019 retained tax savings for certain Florida natural gas operations	255	185	0.01
Sandpiper's margin from natural gas conversions	231	167	0.01
Aspire Energy rate increases	203	147	0.01
Other margin change for PESCO operations	(1,563)	(1,132)	(0.07)
	5,125	3,713	0.22
<b>(Increased) Decreased Operating Expenses (Excluding Cost of Sales):</b>			
Depreciation, asset removal and property tax costs due to growth investments	(2,055)	(1,488)	(0.09)
Operating expenses for Marlin Gas Services and Ohi (Assets acquired in December 2018) including costs to expand the future growth prospects for the businesses	(1,155)	(837)	(0.05)
Outside services, regulatory, and facilities maintenance costs	1,866	1,351	0.08
Payroll, benefits and other employee-related expenses	678	491	0.03
Incentive compensation costs (including timing of accruals)	512	371	0.03
	(154)	(112)	—
Change in effective tax rate	—	(100)	(0.01)
Interest charges	(1,714)	(1,285)	(0.08)
Net other changes	(2)	(3)	—
	(1,716)	(1,388)	(0.09)
<b>Second Quarter of 2019 Reported Results</b>	<b>\$ 11,465</b>	<b>\$ 8,304</b>	<b>\$ 0.50</b>

### Increased gross margin of \$5.1 million driven by

- Eastern Shore and Peninsula Pipeline expansion projects
- Marlin and Ohi acquisitions
- Organic growth in natural gas distribution business
- Regulatory initiatives in Florida
- Partially offset by PESCO

### Higher depreciation, amortization and taxes reflect capital investment for growth

### Lower other operating expenses as a result of:

- Reduced outside services regulatory and facilities costs
- Lower payroll and benefits expense
- Lower incentive compensation costs – based on change in allocation of expense
- Partially offset by operating expenses from Marlin and Ohi (acquired at the end of 2018)

### Higher interest expense reflects borrowing to fund growth and Hurricane Michael restoration efforts

A STRONG  
**foundation**  
FOR GROWTH

# Key Drivers in Interest Expense

Six Months Ended June 30, 2019 and 2018

## Capital Investment - Interest Impact

### Six Months Ended

June 30, 2019 versus June 30, 2018

(in thousands)	2019	2018	Rate	Interest
Increased average short-term borrowing	\$ 272,780	\$ 218,263	2.72%	\$ 741
Increased rate on short-term borrowing	\$ 272,780	-	3.47%	1,030
Hurricane Michael Intermediate Notes	\$ 60,000	-	3.15%	893
Long-term Debt Notes at 3.53%	\$ 100,000	\$ 8,333	3.53%	1,577
Debt Amortization	-	-	-	(421)
<b>Total interest change</b>	-	-		<b>\$ 3,820</b>

	6/30/2019	1/1/2018
<b>Total Debt</b>	<b>\$ 652,750</b>	<b>\$ 457,785</b>
<b>Weighted Average Cost of Debt</b>	<b>3.68%</b>	<b>3.72%</b>

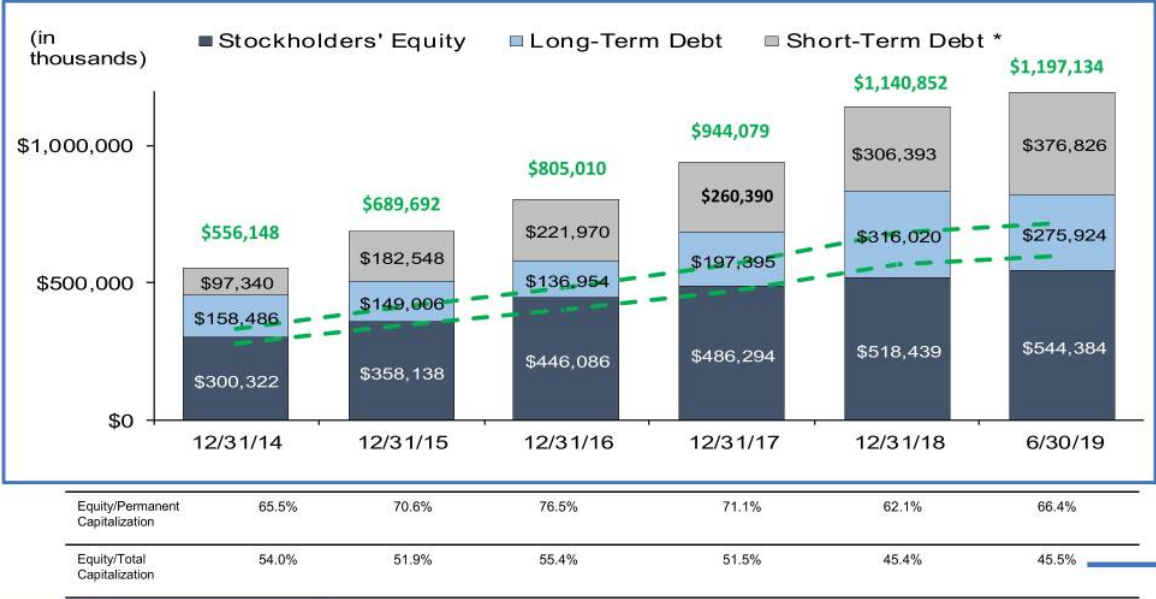
Interest expense increased by \$3.8 million for the six months ended June 2019 driven by:

- \$1.8 million in higher interest on short term borrowings
  - \$0.7 million increase due to \$55 million increased borrowings
  - \$1.0 million increase due to higher interest rates
- \$0.9 million in higher interest on \$60 million of intermediate-term debt issued to fund Hurricane Michael restoration
  - Filed for recovery on August 7, 2019
  - Expect to refinance with long-term debt before the end of 2019
- \$1.6 million in higher interest due to full year-to-date impact of \$100 million 3.53% long-term notes issued in May and November 2018
- \$100 million in 3.98% long-term debt (20 years) will be funded by August 12th to reduce short-term borrowings
- Total amortization of long-term debt through 2024 equals \$9.5 million

A STRONG  
**foundation**  
FOR GROWTH

# Capital Capacity to Support Future Growth

Total Capitalization has More Than Doubled in Less Than Five Years



Target Equity to Total Capitalization Ratio of 50% - 60%

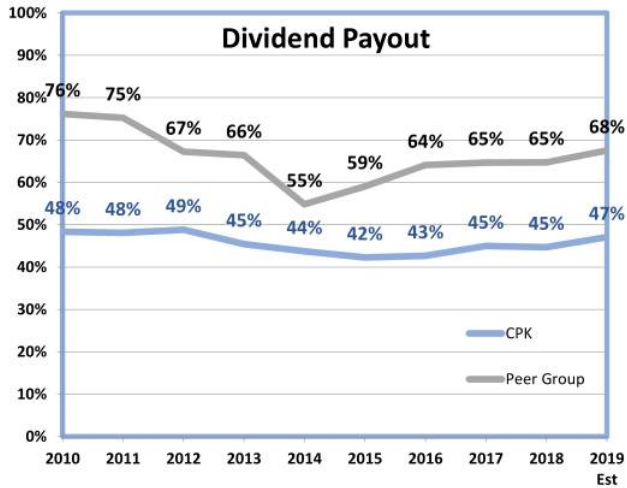
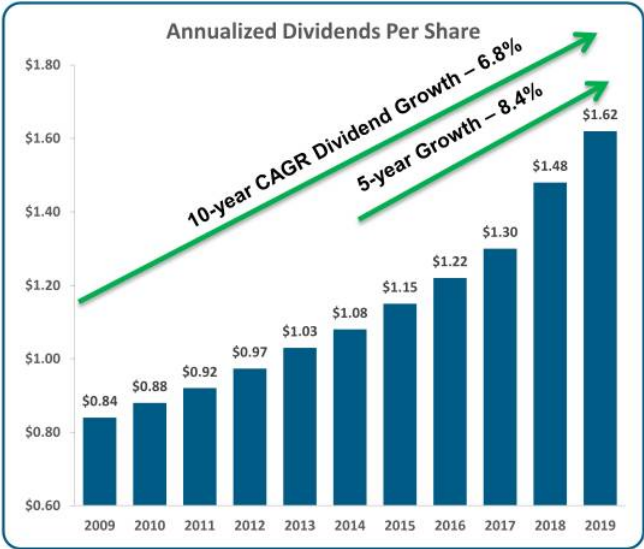
Excluding \$60 MM 202 Term Notes  
Equity to Total Capitalization equals 48%

\* Short-term debt includes current portion of long-term debt

A STRONG  
foundation  
FOR GROWTH

# Dividend Increased 9.5% in May 2019

Superior Dividend Growth with Retention to Fund Future Earnings and Dividend Growth



**CPK's one-year and five-year dividend growth of 9.5% and 8.4%, respectively, leads our peer group. Strong EPS Growth drives Dividend Growth and the lower Dividend payout allows for reinvesting in future growth.**

A STRONG  
**foundation**  
FOR GROWTH



# Continuing to Build for the Future

## 2019 Forecasted Capital Expenditures

	2019
<i>(dollars in thousands)</i>	
<b>Regulated Energy:</b>	
Natural gas distribution	\$ 64,143
Natural gas transmission	66,787
Electric distribution	5,949
Total Regulated Energy	136,879
77% Regulated Energy	
<b>Unregulated Energy:</b>	
Propane distribution	11,870
Energy transmission	8,345
Other unregulated energy	11,000
Total Unregulated Energy	31,215
18% Unregulated Energy	
<b>Other:</b>	
Corporate and other businesses	9,705
Total Other	9,705
5% Corporate and other Businesses	
<b>Total 2019 Forecasted Capital Expenditures</b>	<b>\$ 177,799</b>

Our team continues to pursue new growth projects that could further increase our 2019 capital project pipeline.

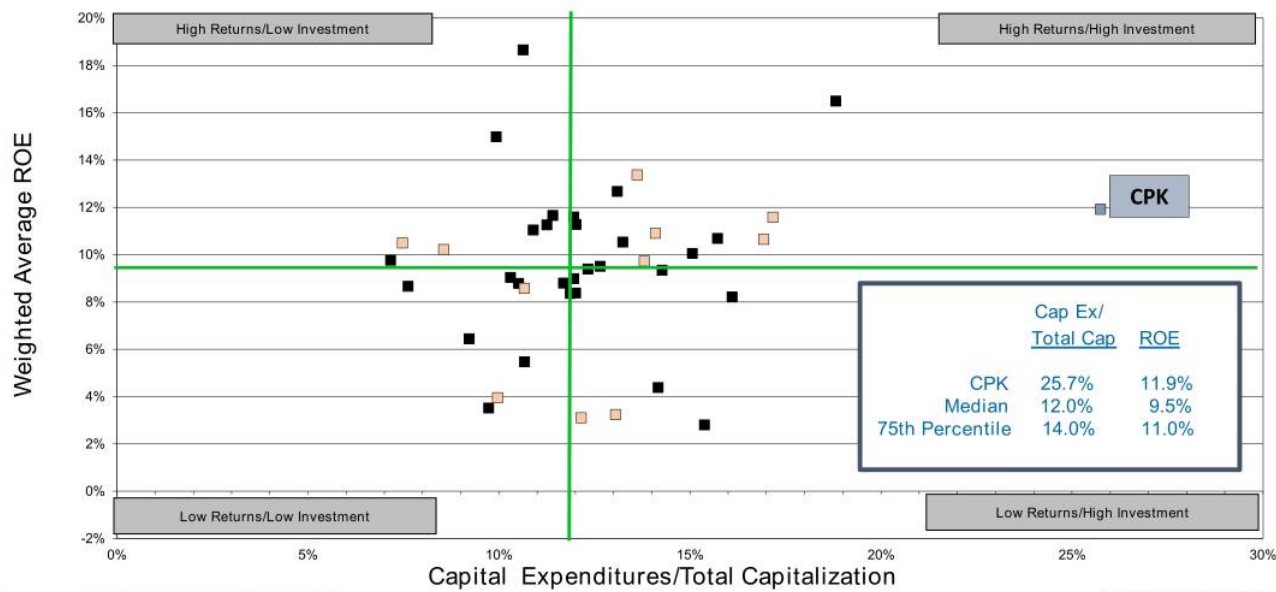
We will selectively, and in accordance with our customary discipline, seek to develop projects and acquire businesses that compliment our existing portfolio, provide rapid earnings accretion and generate targeted returns with acceptable risk profiles.

The increase in the forecasted capital expenditures of approximately \$9M is largely driven by projects identified for Marlin Gas Services.

A STRONG  
**foundation**  
FOR GROWTH

# Capital Projects – High Return / High Investment

## Peer ROE vs. Capital Expenditures (April 2016 – March 2019)



Chesapeake Ut Three Year Perfo As of 3/31/		
	CPK	Med
Cap Ex/ Total Cap	25.7%	12.0%
EPS Growth	10.5%	7.5%
ROE	11.9%	9.5%
Dividend Growth	8.8%	6.5%
TSR	15.2%	11.5%
Source:		



# Major Projects and Initiatives

Increasing Shareholder Value by Continuously Seeking and Developing Projects and Initiatives

Project/Initiative	Gross Margin for the Period						
	Three Months		Six Months		Year Ended	Estimated for	
	Ended		Ended		December 31,	Fiscal	
	June 30,	June 30,	June 30,	June 30,	December 31,	2019	2020
<i>in thousands</i>	2019	2018	2019	2018	2018	2019	2020
Florida GRIP	\$ 3,530	\$ 3,220	\$ 6,904	\$ 6,370	\$ 13,323	\$ 14,172	\$ 15,491
2017 Eastern Shore System Expansion Project - including interim services	3,645	859	8,445	3,117	9,103	16,183	15,799
Northwest Florida Expansion (including related natural gas distribution services)	1,691	1,147	3,289	1,152	4,350	6,500	6,500
Western Palm Beach County, Florida Expansion	161	-	322	-	54	676	4,581
Marlin acquisition	1,030	-	3,359	-	110	5,400	6,300
OHI propane acquisition	112	-	588	-	-	1,200	1,236
Del-Mar Energy Pathway Project - including interim services	189	-	353	-	-	725	3,039
Callahan Pipeline Project - new project announced May 2019	-	-	-	-	-	-	2,250
Tax benefit retained by certain Florida entities	249	-	2,329	-	-	3,039	1,879
<b>Total</b>	<b>\$ 10,607</b>	<b>\$ 5,226</b>	<b>\$25,589</b>	<b>\$10,639</b>	<b>\$ 26,940</b>	<b>\$47,895</b>	<b>\$ 57,075</b>
<b>Change</b>	<b>\$ 5,381</b>		<b>\$14,950</b>			<b>\$20,955</b>	<b>\$ 9,180</b>

A STRONG  
**foundation**  
FOR GROWTH

# Recently Completed and Underway Natural Gas Expansion Projects

## Eastern Shore and Peninsula Pipeline Transmission

Expansion Projects	Completion Date	Investment Amount (000's)	2020 Annual Margin (000's)
2017 Eastern Shore System Expansion (1)	Q3 - 2019	\$132,800	\$15,779
Northwest Florida Expansion	Q2 - 2018	44,300	6,500
Western Palm Beach County (2)	Q1 - 2020	33,015	4,581
Callahan Pipeline Project (3)	Q3 - 2020	32,500	2,250
Del-Mar Pathway Project (4)	Q2 - 2021	<u>37,000</u>	<u>3,039</u>
Total		<u>\$279,615</u>	<u>\$32,149</u>

(1) Eastern Shore expansion substantially completed in 2018

(2) Western Palm Beach County expansion partially in-service in December 2018

- Projects/Phases include Belvedere, Westlake/Arden, Avenir and Research Park  
 - Fully in-service 2020 with annual margin of \$4.6 million

(3) Callahan Pipeline Project will generate \$6.0 million gross margin annually once completed

(4) Del-Mar Pathway project to generate \$5.1 million gross margin annually once fully in-service

A STRONG  
**foundation**  
 FOR GROWTH

# Del-Mar Energy Pathway Project Under Development

## Strategic Growth Initiative

Provides additional natural gas transmission pipeline infrastructure in Eastern Sussex County, Delaware and expands service into Somerset County, Maryland; serves four large anchor customers

- Estimated Project Cost: \$ 37 Million
- Estimated In Service Date: Mid-2021\*
- Estimated Annual Gross Margin:
  - 2019 - \$ 0.7 million
  - 2020 - \$ 3.0 million
  - 2021 - \$ 4.6 million
  - 2022 forward - \$ 5.1 million
- Interim service in advance of this project generated \$0.2 milion and \$0.4 million gross margin for the three months and six months ended June 30, 2019, respectively.

\*Contingent upon FERC issuing authorization for the project by the third quarter of 2019.



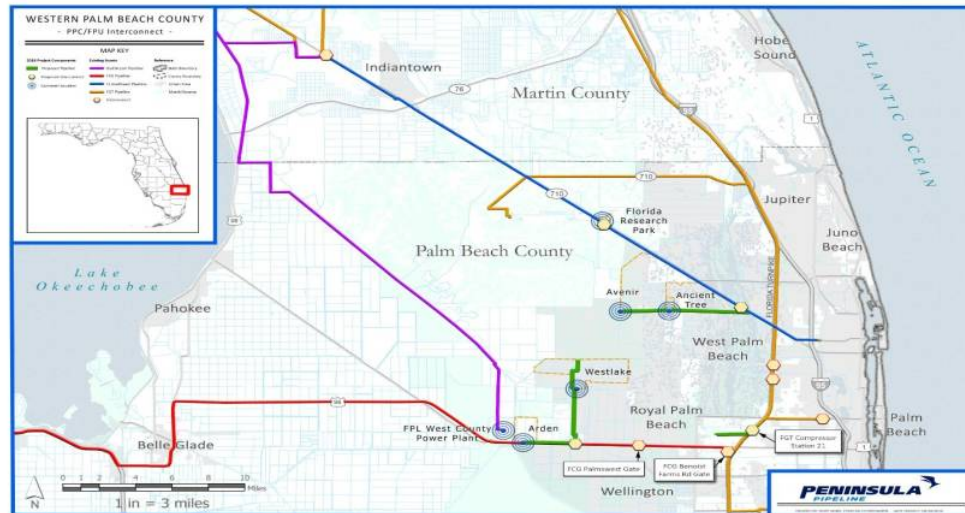
A STRONG  
**foundation**  
FOR GROWTH

# West Palm Beach Expansion

Enhances Reliability and Provides Additional Customer Growth

- \$4.6 MM annual margin
- \$0.7 million in 2019
- \$30 million total capital invested
- Approved by the Florida PSC on August 7, 2019
- Mid-2019 initial service; fully in-service in phases through 2020

- Four Peninsula Pipeline projects to serve FPU's natural gas distribution systems expansions in Palm Beach County.
- Resolves a pipeline capacity constraint.



**Western Palm Beach County expansion partially in-service in December 2018**

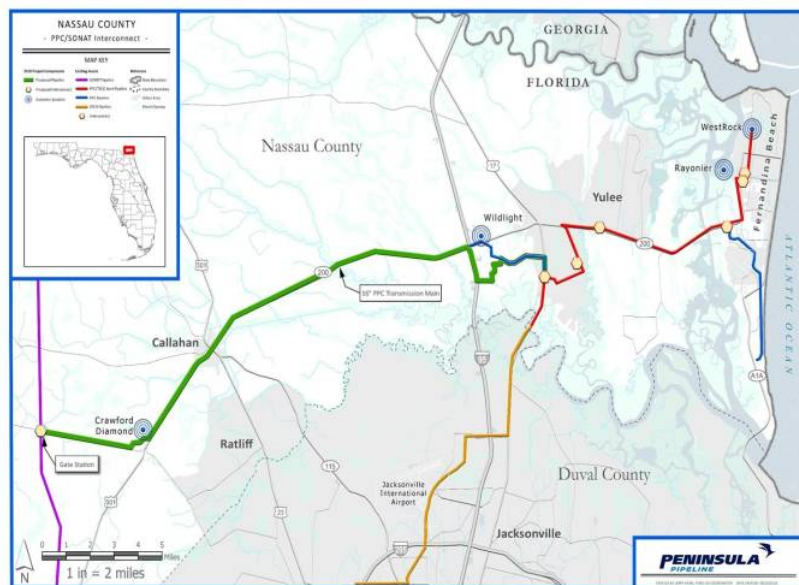
- Projects /Phases include Belvedere, Westlake/Arden, Avenir and Research Park
- Fully in-service 2020 with annual margin of \$4.6 million

A STRONG  
**foundation**  
FOR GROWTH



# Callahan Pipeline

Nassau County, Florida



Peninsula Pipeline announced in May 2019 plans to construct a jointly owned 26 mile pipeline serving Nassau and Duval counties in Florida; Project will be jointly owned and built with Seacoast Gas Transmission (affiliate of Ene

- Estimated Project Cost: \$ 32.5 Million\*
- Estimated In Service Date: Third Quarter of 2020
- Estimated Annual Gross Margin:
  - 2020 - \$ 2.3 million
  - 2021 forward - \$ 6.0 million

\*Total project cost is estimated at \$65 million  
– Chesapeake and Seacoast will fund 50% each.

A STRONG  
**foundation**  
FOR GROWTH

# Marlin Gas Services

## Exceeding Initial Margin Projections Year-to-Date

### Financial Performance

- Marlin generated \$3.4 million of gross margin and \$1.4 million in operating income during the first half of 2019.
- Based on results to date and the outlook going forward, we increased our gross margin estimates for Marlin to approximately \$5.4 million in 2019 and \$6.3 million in 2020.



### Marlin Gas Services Capabilities

- Operates a large fleet of 36 tube trailers dedicated to transportation of compressed natural gas ("CNG")
- Nationwide service with primary focus on Gulf Coast
- Over 7 billion cubic feet of natural gas transported
- Provides temporary and emergency natural gas service
- Planning new additional trailers for later in 2019



A STRONG  
**foundation**  
FOR GROWTH

Marlin Gas Services  
Increasing Gross Margin Estimates  
2019 and 2020



Since the December acquisition, our estimated annual gross margin for Marlin Gas Services for 2019 and 2020 has increased in each quarterly report.  
\* Estimate not provided in December quarterly report for 2019



## Combination of Strategic Focus, Engaged Employees and Innovation



**2018 Best North American Utility for Corporate Governance**



Corporate Governance is the foundation of our processes and decision making

- Honored as "2018 Best North American Utility for Corporate Governance"
- Calvert A. Morgan, Jr., Chesapeake Board Member since 2000, has been named a 2019 Delaware Business Leaders Hall of Fame inductee by the Junior Achievement of Delaware Leadership Council
- Recently celebrated the 25<sup>th</sup> anniversary of our listing on the NYSE with employees from across the Company

Employee-Centric company focused on sustaining our aspiring and caring culture.

- Chesapeake Women in Energy gathered in Florida with Board member Dianna Morgan regarding her "A Leadership Journey, Reflections for My Daughter"



- Shane Breakie, AVP of Chesapeake Utilities, was recently named Chair of the Central Delaware Chamber of Commerce



Cares With A Cause

Connecting with our Customers and Communities is in our DNA

- Our subsidiaries, Florida Public Utilities and Aspire Energy, earned national Safety Achievement awards from AGA based on criteria that included professional and personal commitment and dedication to improving the operations and engineering sectors of the natural gas industry
- Chesapeake's tradition of volunteering continues across the Company – recent events include volunteering at Food Banks, sponsoring lunches at food shelters

# ESG at Chesapeake Utilities

- Chesapeake Utilities has a long-standing history of ESG practices and our internal work group (Governance, HR, Finance, Operations, and Technology) has been reviewing industry practices and communicating with stakeholders to ensure we provide the most relevant information on ESG.
- Every day, our employees show their entrepreneurial spirit by identifying energy efficient opportunities, generating savings for customers, and reducing carbon emissions within our business operations.
- Chesapeake Utilities is committed to providing safe, efficient and reliable solutions to our customers.
- Our employees not only participate in community events, they hold leadership roles.

# Chesapeake Utilities Corporation

## Investment Proposition – Committed to Superior Performance

### Strong Foundation

- Providing solutions for more efficient energy use and conducting business with environmental responsibility to yield carbon footprint benefits for our customers and communities
- \$1.7 billion in assets; the average return on equity for five years through 12/31/18 was 11.9%
- Strong balance sheet and high retention rate for reinvestment

### Superior Growth and Total Return

- CAGR in EPS of 7.9% (5 years) and 9.6% (10 years) (periods ended December 31, 2018)
- Total return to shareholders exceeded 15% for 1, 3, 5 years and 10 years ended June 30, 2019
- 5 Year dividend growth of 8.4%; 9.5% dividend increase in 2019

### Energized Engaged Employees

- Commitment to customer service, safety and reliability
- Proven ability to identify profitable growth opportunities
- Focused on efficiency to maximize growth and profitability

### Positioned for Continued Growth

- \$178 million in capital spending forecasted for 2019
- \$750 million to \$1 billion in targeted spending (2018-2022)
- On track for 2017-2022 Annualized EPS Growth Target = 7.75% to 9.5%

A STRONG  
**foundation**  
FOR GROWTH

# Any Questions?



*Jeff Householder  
President & CEO  
[jhouseholder@chpk.com](mailto:jhouseholder@chpk.com)*



*Beth Cooper  
Executive Vice President,  
CFO and Asst. Secretary  
[bcooper@chpk.com](mailto:bcooper@chpk.com)*



*Jim Moriarty  
Executive Vice President,  
General Counsel and  
Corporate Secretary  
[jmoriarty@chpk.com](mailto:jmoriarty@chpk.com)*

## Thank You!



