ASPIRING, CARING,
CONNECTING, GROWING

AGA Financial Forum

Palm Desert, CA

May 17-19, 2015

CHESAPEAKE UTILITIES CORPORATION

TOP WORK PLACES

Forward-Looking Statements and Other Disclosures

Safe Harbor Statement: Some of the Statements in this document concerning future company performance will be forward-looking within the meanings of the securities laws. Actual results may materially differ from those discussed in these forward-looking statements, and you should refer to the additional information contained in Chesapeake Utilities Corporation's 2014 Annual Report on Form 10-K filed with the SEC and our other SEC filings concerning factors that could cause those results to be different than contemplated in today's discussion.

REG G Disclosure: Today's discussion includes certain non-GAAP financial measures as defined under SEC Regulation G. Although non-GAAP measures are not intended to replace the GAAP measures for evaluation of Chesapeake's performance, Chesapeake believes that the portions of the presentation, which include certain non-GAAP financial measures, provide a helpful comparison for an investor's evaluation purposes.

Gross Margin: Gross Margin is determined by deducting the cost of sales from operating revenue. Cost of sales includes the purchased fuel cost for natural gas, electric and propane distribution operations and the cost of labor spent on different revenue-producing activities. Other companies may calculate gross margin in a different manner.

Stock Split: All share and per share data have been presented on a post split basis, reflecting the 3-for-2 stock split, effected in the form of a stock dividend, which was distributed on September 8, 2014.

Business Overview

Sustainable Growth

Financial Results

- Achieving strong growth in earnings and ROE
- Growth in the dividend that is supported by earnings growth
- Delivering superior shareholder value

Drive to Grow

- Identifying and cultivating opportunities
- Following a disciplined process to transform these opportunities
- Resulting in future profitable earnings growth

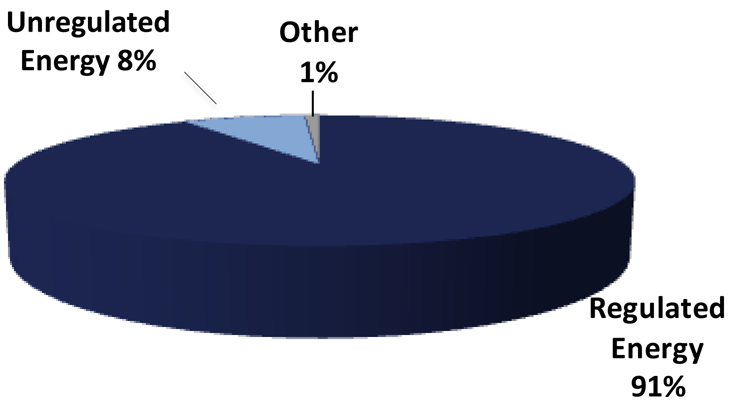
Engaged, Dedicated Employees

- Constructing and operating safe and reliable energy delivery systems
- Serving our customers and communities with care
- Being recognized externally/awards

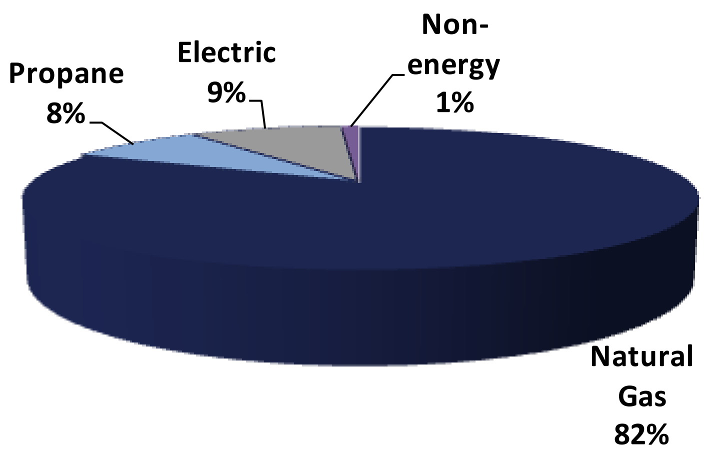
Business Mix

Investment Mix as of December 31, 2014

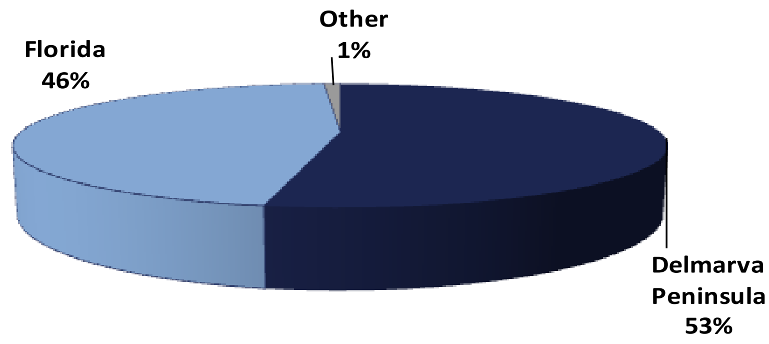
By Segment



By Energy Served



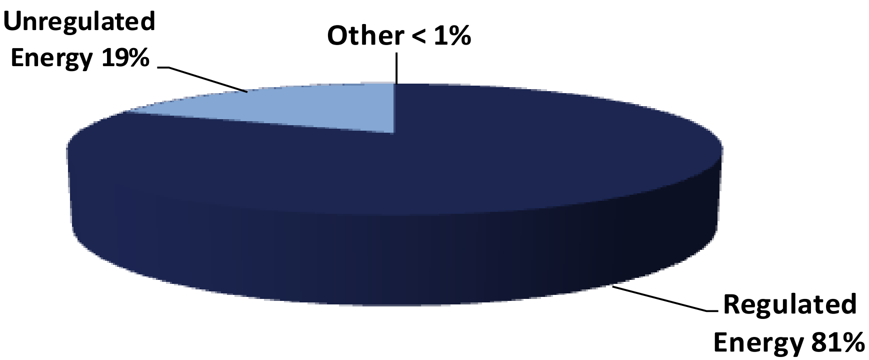
By Region



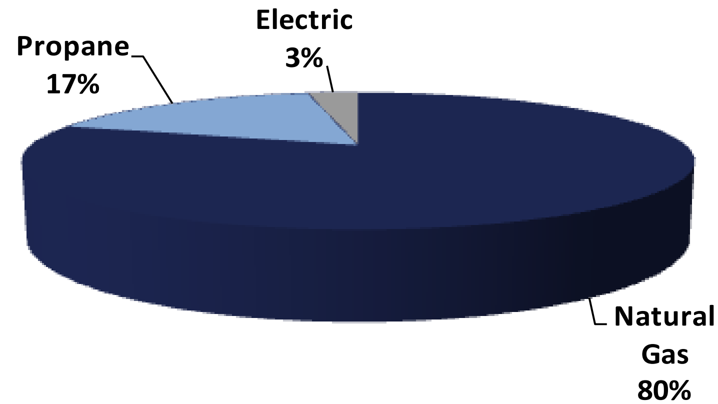
Business Mix

2014 Operating Income Contribution

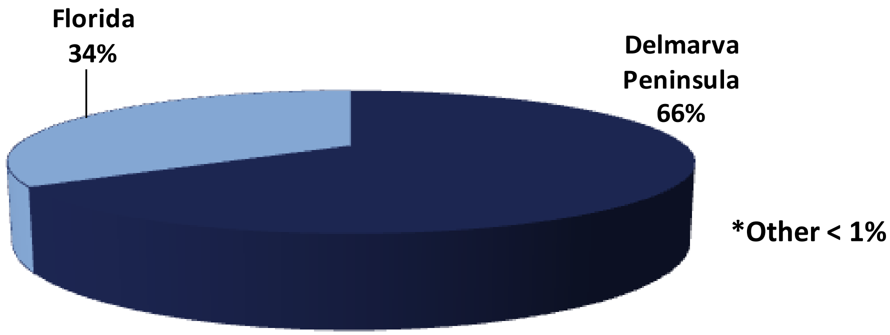
By Segment



By Energy Served



By Region



Financial Results

For the Year 2014 and
Year-to-Date 2015

2014 Financial Results

For the years ended December 31, (in thousands except per share amounts)	2014	2013	Change
Operating Income			
Regulated Energy segment	$ 50,451	$ 50,084	$ 367
Unregulated Energy segment	11,723	12,353	(630)
Other businesses and eliminations	105	297	(192)
Total Operating Income	62,279	62,734	(455)
Gain from sale of businesses	7,139	-	7,139
Other Income	101	372	(271)
Interest Charges	9,482	8,234	1,248
Income Before Taxes	60,037	54,872	5,165
Income Taxes	23,945	22,085	1,860
Net Income	$ 36,092	$ 32,787	$ 3,305
Diluted Earnings Per Share	$ 2.47	$ 2.26	$ 0.21

- **Eighth consecutive year of record earnings**
- **Diluted EPS of $2.47, representing a $0.21 per share increase, or 9.3%**
- **Five-year diluted EPS growth rate of 11.6%**
- **Growth in the natural gas businesses generated $8.3 million in additional gross margin**
- **Acquisitions completed in 2013 added $2.4 million in operating income**
- **Colder weather as compared to 2013 added $2.8 million in gross margin**

First Quarter 2015 Financial Results

(in thousands except per share amounts)

	First Quarter 2015	2014	Change
Operating Income			
Regulated Energy segment	$ 22,182	$ 21,091	$ 1,091
Unregulated Energy segment	15,229	10,858	4,371
Other businesses and eliminations	97	(326)	423
Total Operating Income	37,508	31,623	5,885
Other Income	133	6	127
Interest Charges	2,448	2,155	293
Income Before Taxes	35,193	29,474	5,719
Income Taxes	14,084	11,793	2,291
Net Income	$ 21,109	$ 17,681	3,428
Diluted Earnings Per Share	$ 1.44	$ 1.22	$ 0.22

- Diluted EPS of $1.44, representing a $0.22 per share increase, or 18%
- Higher retail propane margins per gallon generated $5.0 million in additional gross margin
- Natural gas expansions and other customer growth generated $2.8 million in additional gross margin during the quarter

Regulated Energy Segment Results

First Quarter 2015 Performance Summary

(in thousands)	2015	2014	Change
Revenue	$ 109,582	$ 102,166	$ 7,416
Cost of Sales	57,129	54,307	2,822
Gross Margin	52,453	47,859	4,594
Operations & Maintenance	21,283	18,402	2,881
Depreciation & Amortization	5,900	5,527	373
Other Taxes	3,088	2,839	249
Other Operating Expenses	30,271	26,768	3,503
Operating Income	$ 22,182	$ 21,091	$ 1,091

Results

- **Operating income increased by $1.1 million to $22.2 million in the first quarter of 2015 compared to 2014**
- **Gross margin increased by $4.6 million**
  - **Service expansions - $1.4 million**
  - **Customer growth - $1.3 million**
  - **Florida electric base rate adjustment - $1.2 million**
  - **Florida GRIP - $755,000**
- **Other operating expenses increased $3.5 million**
  - **Higher payroll costs during winter months and to support growth**
  - **Higher contractor costs**
  - **Increased depreciation and property tax costs because of increased investments**
  - **Transaction and vendor negotiation costs**

Unregulated Energy Segment Results

First Quarter 2015 Performance Summary

(in thousands)

	2015	2014	Change
Revenue	$ 60,996	$ 79,973	$ (18,977)
Cost of Sales	35,677	59,159	(23,482)
Gross Margin	25,319	20,814	4,505
Operations & Maintenance	8,557	8,424	133
Depreciation & Amortization	1,051	980	71
Other Taxes	482	552	(70)
Other Operating Expenses	10,090	9,956	134
Operating Income	$ 15,229	$ 10,858	$ 4,371

Results

- Operating income increased by $4.4 million to $15.2 million in the first quarter of 2015 compared to 2014
- Gross margin increased by $4.5 million
  - Higher retail propane margins due to local market conditions and favorable supply chain management - $5.0 million
  - Increased consumption due to colder weather and timing of bulk deliveries on Delmarva - $870,000
  - Decreased trading volume for Xeron due to lower wholesale propane price volatility – ($1.0 million)

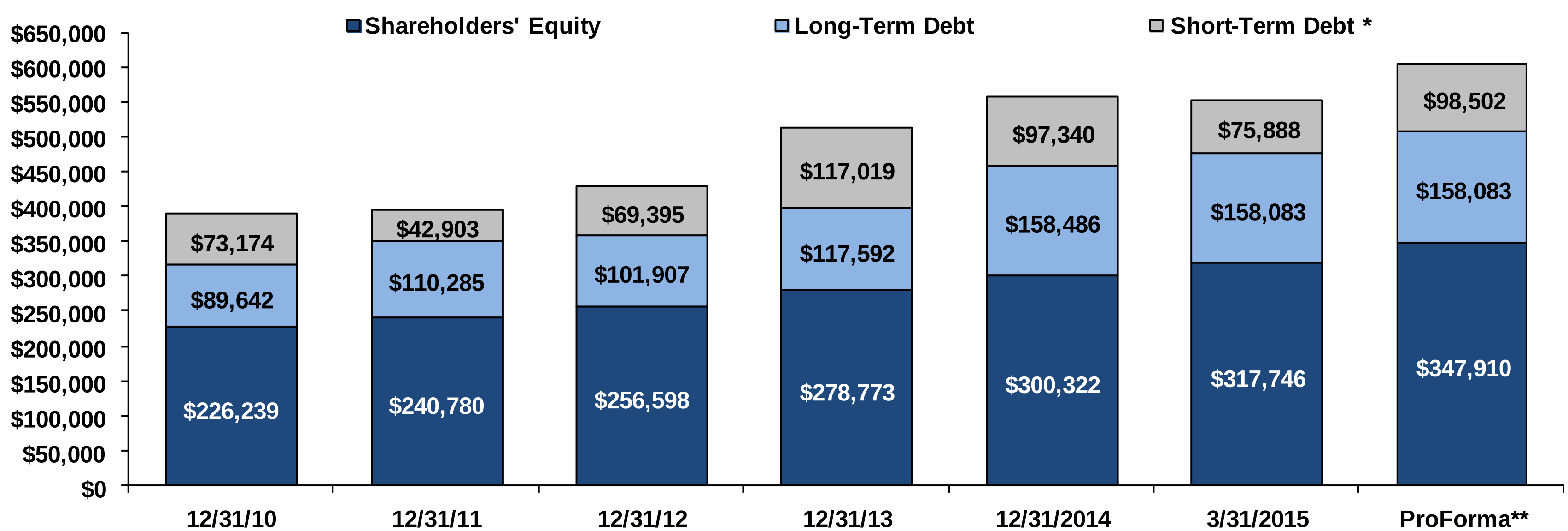
Reconciliation of First Quarter 2015

Key variances for the three months ended March 31, 2015 included:

(in thousands, except per share)	Pre-tax Income	Net Income	Earnings Per Share
First Quarter of 2014 Reported Results	$ 29,474	$ 17,681	$ 1.22
Adjusting for Unusual Items:			
Absence of BravePoint, which was sold in October 2014	438	263	0.02
Weather impact	330	198	0.01
	768	461	0.03
Increased (Decreased) Gross Margins:			
Higher retail propane margins	5,020	3,011	0.21
Service expansions	1,431	858	0.06
Other natural gas growth	1,327	796	0.05
FPU Electric base rate increase	1,212	727	0.05
Propane wholesale marketing	(1,026)	(615)	(0.04)
GRIP	755	453	0.03
	8,719	5,230	0.36
Increased Other Operating Expenses:			
Higher payroll costs	(814)	(488)	(0.04)
Higher service contractor costs	(769)	(461)	(0.03)
Transaction costs	(514)	(308)	(0.02)
Higher facility maintenance	(466)	(280)	(0.02)
Higher depreciation, asset removal and property tax costs due to new capital investments	(463)	(278)	(0.02)
	(3,026)	(1,815)	(0.13)
Interest Charges	(292)	(175)	(0.01)
Net Other Changes	(450)	(273)	(0.03)
First Quarter of 2015 Reported Results	$ 35,193	$ 21,109	$ 1.44

Total Capitalization

(in thousands)



Equity/Permanent Capitalization	71.6%	68.6%	71.6%	70.3%	65.5%	66.8%	68.8%
Equity/Total Capitalization	58.2%	61.1%	60.0%	54.3%	54.0%	57.6%	57.6%

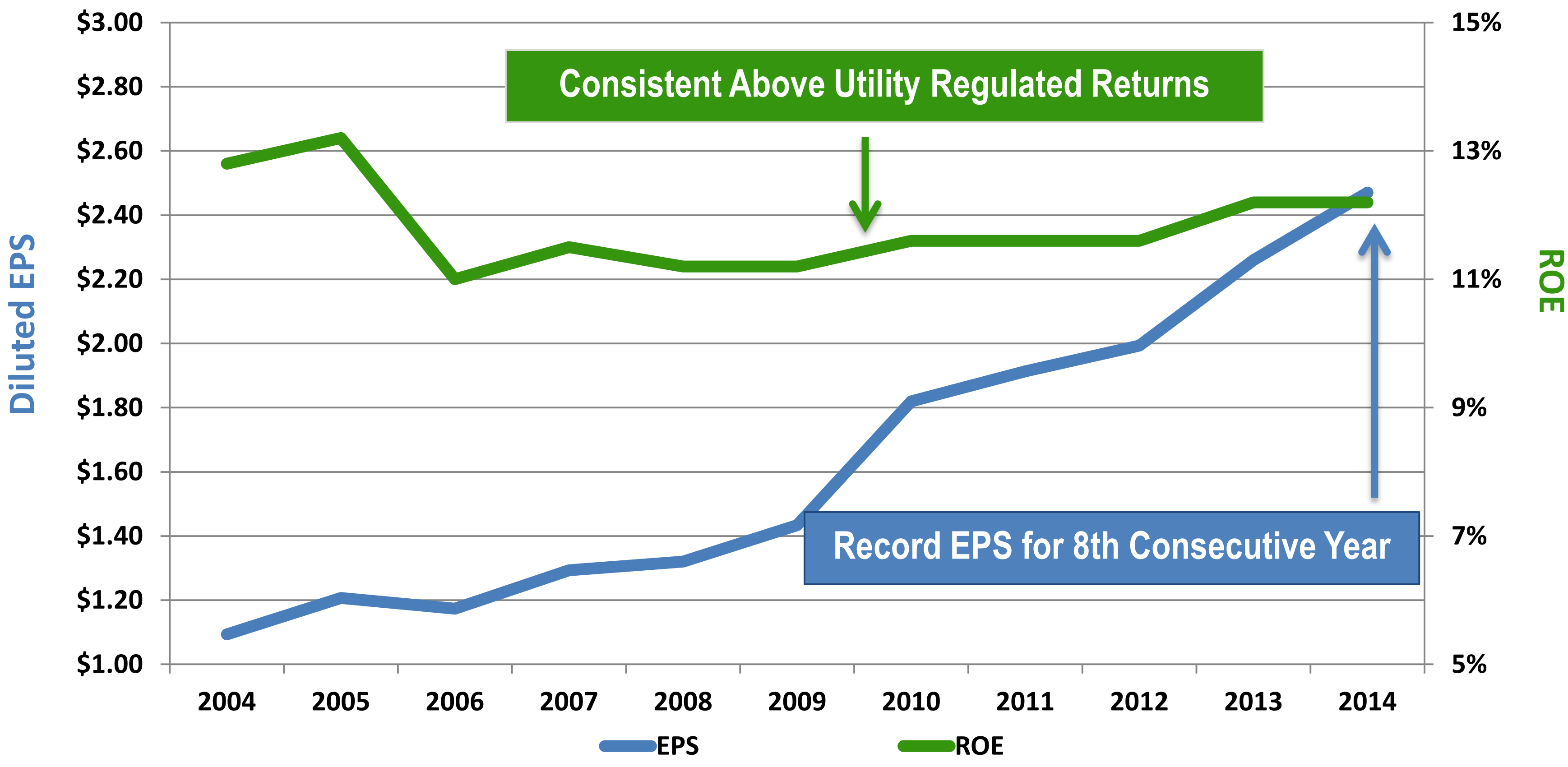
Short-term debt includes current portion of long-term debt.

***** Pro Forma represents Chesapeake Utilities' 3/31/2015 Total Capitalization, plus the consideration paid for Gatherco.***

Long-Term Execution

Generating Growth

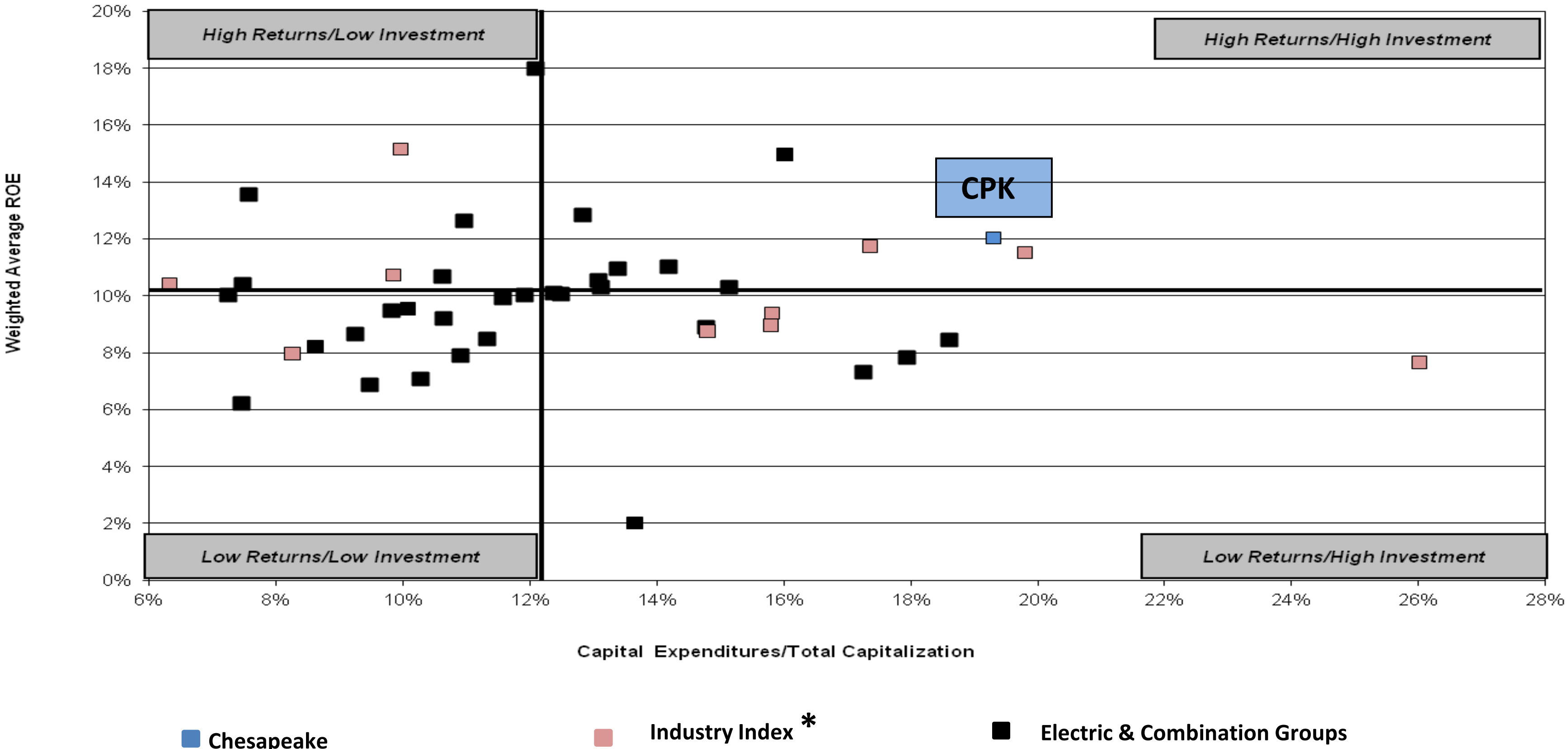
Return on Equity and Earnings per Share



Performance Quadrant

Peer ROE vs. Capital Expenditures/Total Capitalization

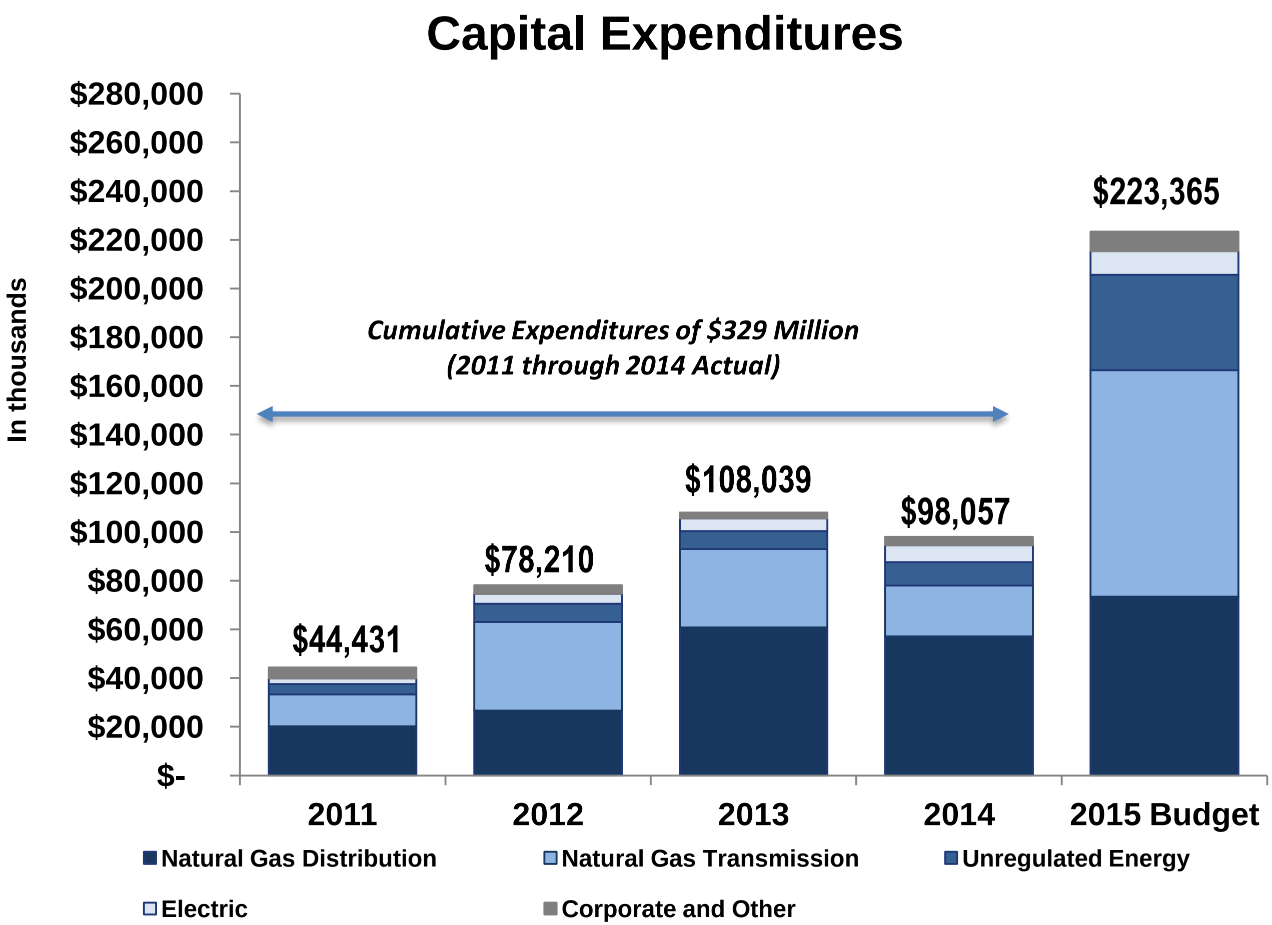
January 1, 2012 – December 31, 2014



Source: Bloomberg

* *Includes companies previously a part of the Edward Jones Natural Gas Distribution peer group.*

Building for the Future

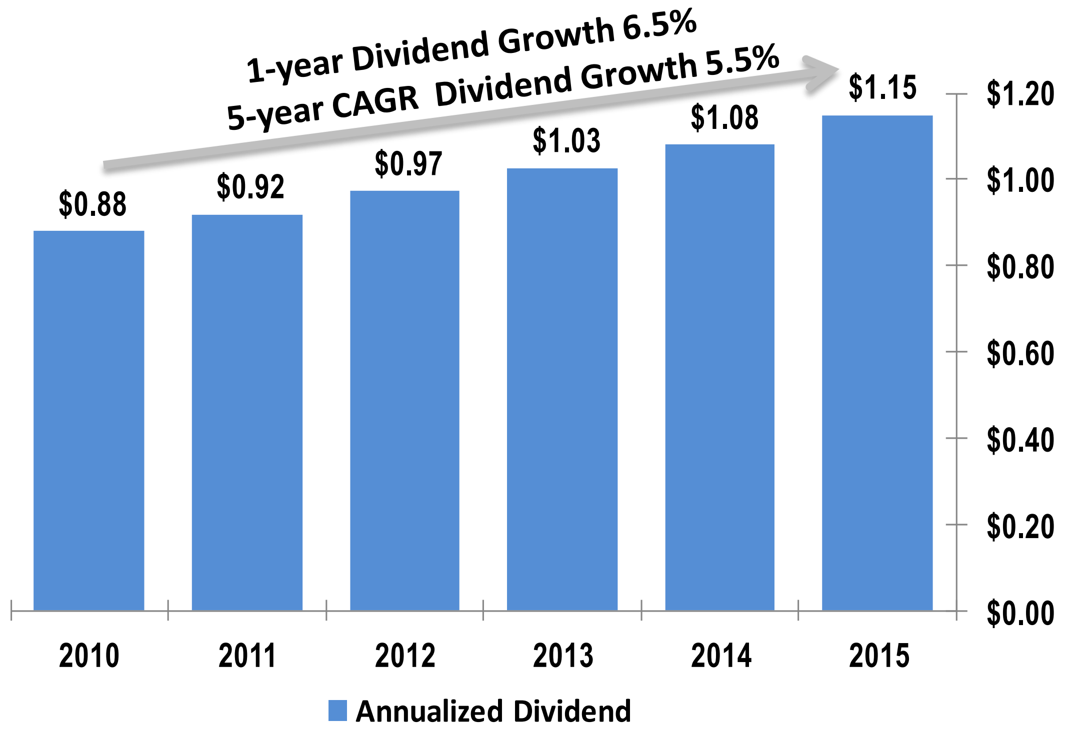


- Higher capital investment in 2015 for natural gas distribution and transmission system expansions, infrastructure improvements, facilities, systems and other strategic investments.
- Projects include the Eight Flags CHP, Florida GRIP, and expanded service to supply natural gas to an electric generation plant.
- In addition to the capital budget, we completed the Gatherco, Inc. acquisition on April 1, 2015.

Continuous Dividend Growth

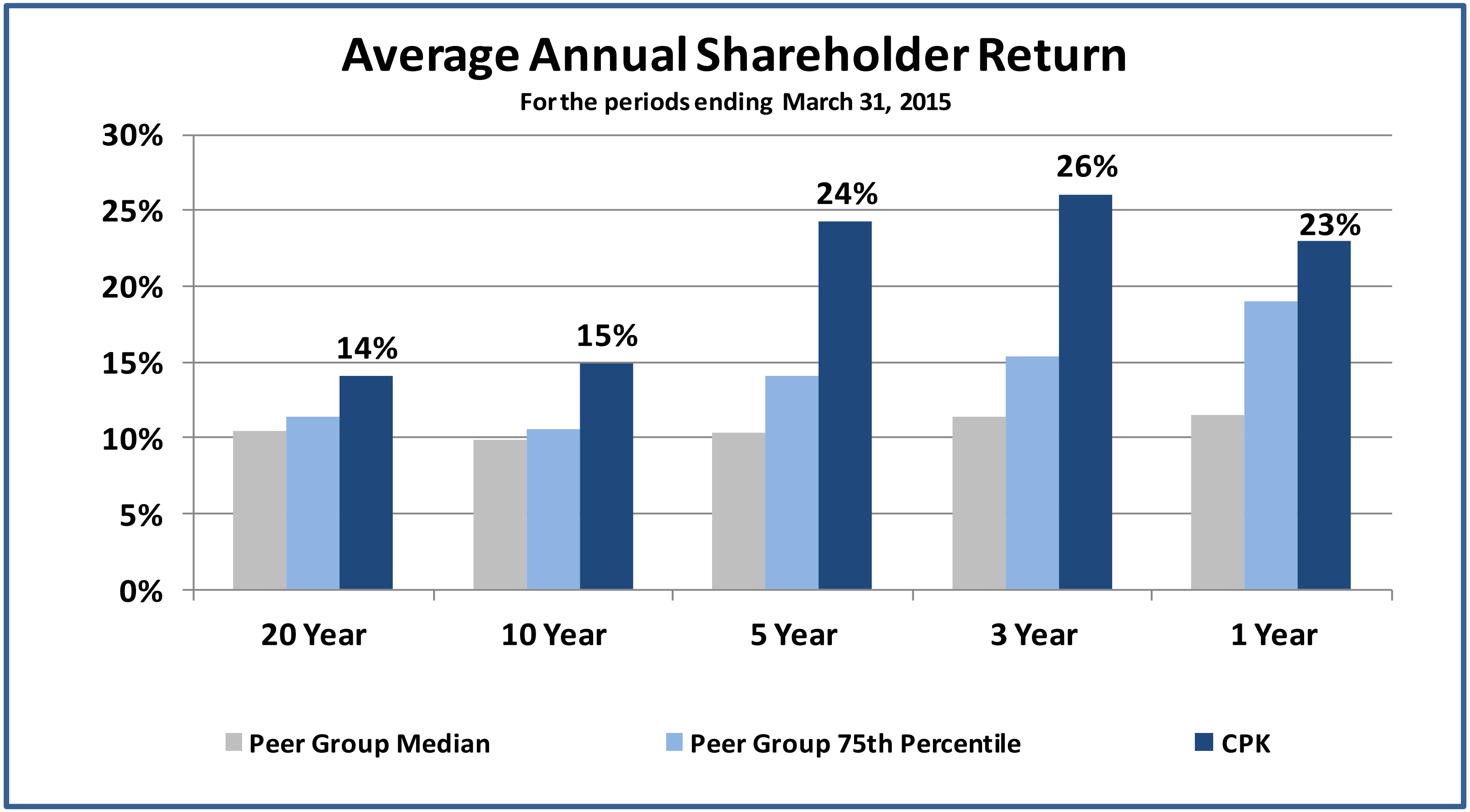
- The Board increased the annualized dividend by $0.07 or 6.5% on May 6, 2015.
- We have delivered 5.5% five-year compound annual dividend growth while continuing to invest in the business to generate future earnings and dividend growth.

We are committed to providing superior dividend growth that is supported by earnings growth.



Superior Shareholder Return

Investors in Chesapeake achieved compound average annual returns in excess of 14% over all periods shown



Financial Metrics – Chesapeake Results

For periods ending 12/31/14 unless otherwise noted	1 Year	3 Year	5 Year
Capital Expenditures / Total Capitalization	18.4%	19.4%	16.9%
Earnings Per Share Growth (CAGR)	9.2%	8.8%	11.8%
Return on Equity	12.3%	12.0%	11.9%
Dividends Per Share Growth (CAGR) *for the periods ending 03/31/15*	5.2%	5.5%	5.2%
Earnings Retention Ratio	57.1%	55.1%	54.2%
Shareholder Return (CAGR) *for the periods ending 03/31/15*	23.0%	26.0%	24.2%

Chesapeake's Shareholder Return (CAGR) for 10 and 20 years was 14.9% and 14.1%, respectively.

denotes percentiles in top quartile performance for the corresponding metric

Financial Metrics – Chesapeake Percentile Ranking

We achieved top quartile performance in 16 out of 20 categories.

For periods ending 12/31/14 unless otherwise noted	1 Year	3 Year	5 Year
Capital Expenditures / Total Capitalization	92.6%	86.8%	71.1%
Earnings Per Share Growth (CAGR)	31.8%	59.9%	90.1%
Return on Equity	78.5%	89.8%	84.8%
Dividends Per Share Growth (CAGR) *for the periods ending 03/31/15*	62.9%	84.4%	83.0%
Earnings Retention Ratio	91.3%	100.0%	100.0%
Shareholder Return (CAGR) *for the periods ending 03/31/15*	80.8%	100.0%	100.0%

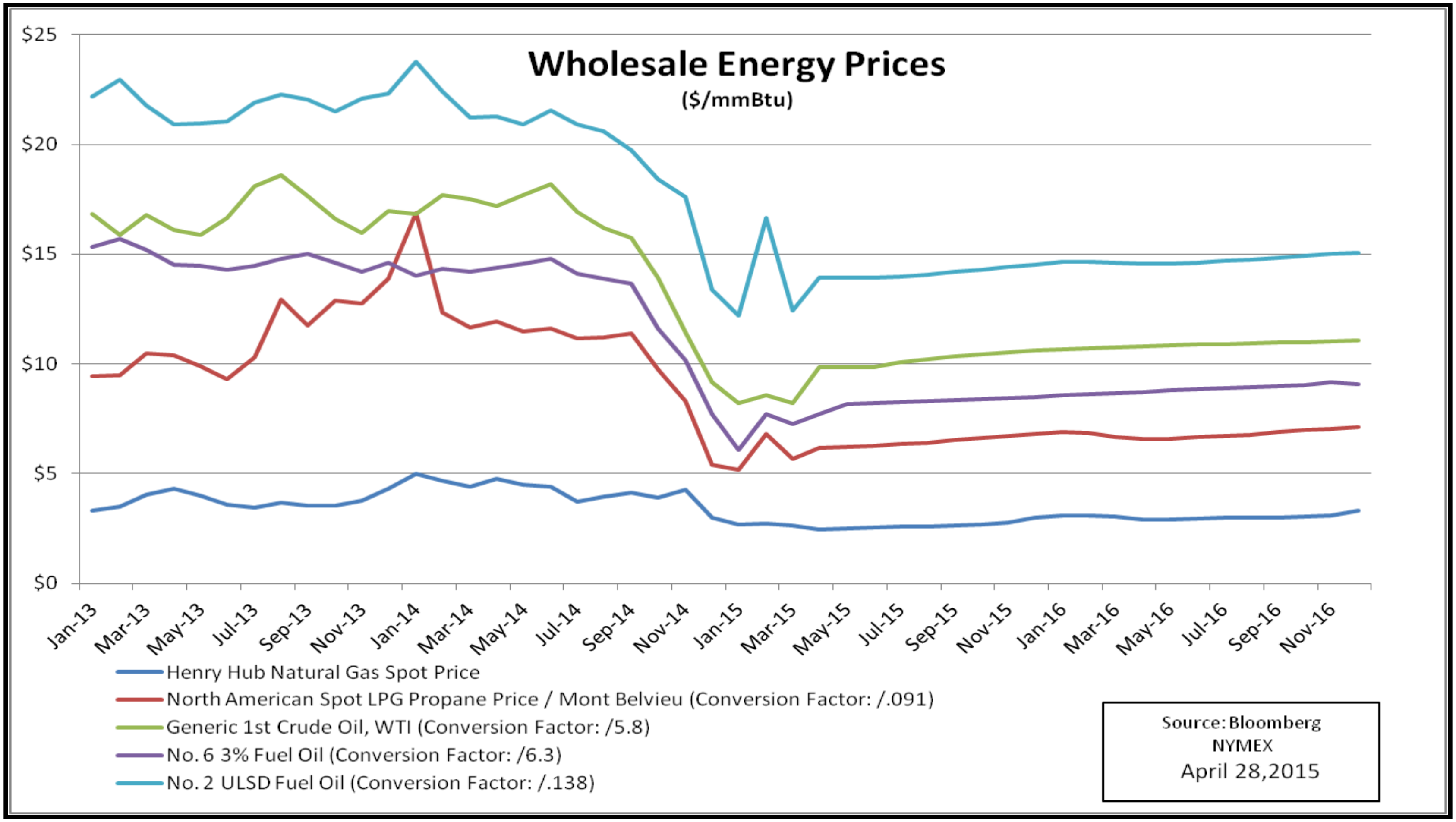
Chesapeake's Shareholder Return (CAGR) for 10 and 20 years was 14.9% and 14.1%, respectively; ranking as top performance among the peer group.

denotes percentiles in top quartile performance for the corresponding metric

Growth Opportunities

Natural Gas Price Advantage

Despite Decreasing Commodity Prices



Growth Trajectory

	Traditional Growth Strategies	Current and New Growth Strategies
Regulated Energy	• NG transmission and distribution expansions • Residential and commercial customer growth in existing markets • On main conversions • Major industrial customers • Acquisitions	• Conversion programs for residential and commercial customers • System reliability and infrastructure program • New applications for natural gas • Transportation service for power generation
Unregulated Energy	• Organic growth • Wholesale • Community Gas Systems • Startups • Acquisitions	• Compressed natural gas (CNG) • Liquefied Natural Gas (LNG) • Propane Fueled Vehicles • Combined Heat and Power projects (CHP) • Midstream Opportunities

Margin Impact for Major Projects Initiated

	Gross Margin for the Period [1]			
	Three Months Ended March 31,		Estimate for	Total 2014
	2015	2014	2015	Margin
Acquisition:				
Gatherco acquisition being served by Aspire Energy of Ohio	$ —	$ —	$ 8,797	$ —
Service Expansions				
Natural Gas Transmission:				
Short-term				
New Castle County, Delaware	$ 968	$ —	$ 2,509	$ 2,026
Long-term				
Kent County, Delaware	463	—	1,844	463
Total Service Expansions	$ 1,431	$ —	$ 4,353	$ 2,489
Total Major Projects	$ 1,431	$ —	$ 13,150	$ 2,489

(1) Gross margin of $7.3 million and $21.8 million for the three months ended March 31, 2014 and the year ended December 31, 2014, respectively, related to projects initiated prior to 2014 is excluded from the above table as those projects no longer result in period-over-period variances.

Other Pro Forma Margin Impacts

Upcoming Major Projects:

Project	Estimated In Service Date	Projected Capital Cost	Estimated Annualized Margin	Estimated Margin for 2015
20-year OPT $\leq$ 90 Service to an industrial customer in Kent County, Delaware	Late first quarter or early second quarter of 2016	\$30.0 million	\$5.8 million	$ —
Eight Flags CHP plant in Nassau County, Florida	Third quarter of 2016	\$40.0 million	\$7.3 million	$ —

Regulatory Initiatives:

GRIP:

- \$755,000 incremental margin during 1st Qtr., 2015
- The Company expects to invest an additional \$11.6 million in this program in 2015

Florida Electric Rate Case:

- An increase in FPU's annual revenue requirement of approximately \$3.8 million, effective for meter readings on or after November 1, 2014
- \$1.2 million incremental margin during 1st Qtr., 2015

Gatherco Acquisition and Merger

- Chesapeake and Gatherco consummated the merger on April 1, 2015.
- Gatherco merged with and is now operated as Aspire Energy of Ohio, LLC, a newly formed, wholly-owned subsidiary of Chesapeake.
- Consideration
  - Gatherco shareholders received cash and shares of Chesapeake Utilities Corporation in exchange for their Gatherco shares, and stock options were settled for cash.
  - 592,970 shares were issued to Gatherco shareholders pursuant to the transaction.

Chesapeake Utilities Equity Consideration	$30.2 Million
Cash Consideration	19.9 Million
Cash Consideration – Gatherco Stock Options	7.7 Million
Plus: Acquired Debt	1.7 Million
Aggregate Merger Consideration	$59.5 Million
Less : Cash Acquired	(6.7) Million
Net Purchase Price	**$52.8 Million**

Overview of Aspire Energy of Ohio’s Business

Background	Assets	Services	Customers
• Established in 1997 as Gatherco, Inc. • Purchased gathering assets of Columbia Gas Transmission	• 16 gathering systems • Over 2,000 miles of pipelines in Central and Eastern Ohio	• Natural gas gathering • Natural gas liquids processing • Natural gas supply to local distributors	• 300 local producers • Supplier for Cooperative serving 6,000 customers • Supplier for LDC serving 24,000 customers

Status of Gatherco Transition to Aspire Energy

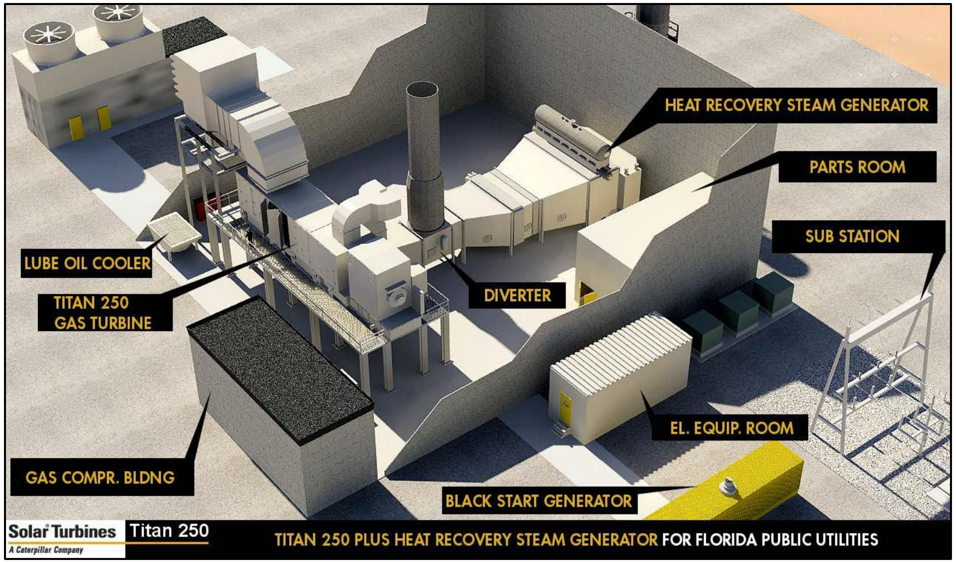
- Transitioning brand to Aspire Energy
- Current Operations
  - On-boarding process underway
  - Recruitment in progress for current key positions
  - Identifying candidates to fill new positions to further our growth strategy
  - Several key functions centralized at Chesapeake's corporate headquarters
    --i.e., oversight of human resources, accounting, treasury, etc. functions
  - Rollout of our safety, environmental compliance, etc. plans
- Growth Strategy
  - Formalizing future strategy for growth
  - Beginning to identify gathering projects that provide the opportunity to increase the footprint and throughput of the gathering system

Eight Flags Energy, LLC

Combined Heat and Power Plant

General Information

- FERC certified Qualified Facility (QF) Combined Heat and Power Project
- Sited at the Rayonier Advanced Materials paper mill on Amelia Island, Florida.
- 100% of electric sales to FPU electric distribution system; 100% of steam sales to Rayonier Advanced Materials
- Key agreements have been executed
- Purchase Power Agreement approved by the FPSC
- Completed air permit and preliminary work on-site



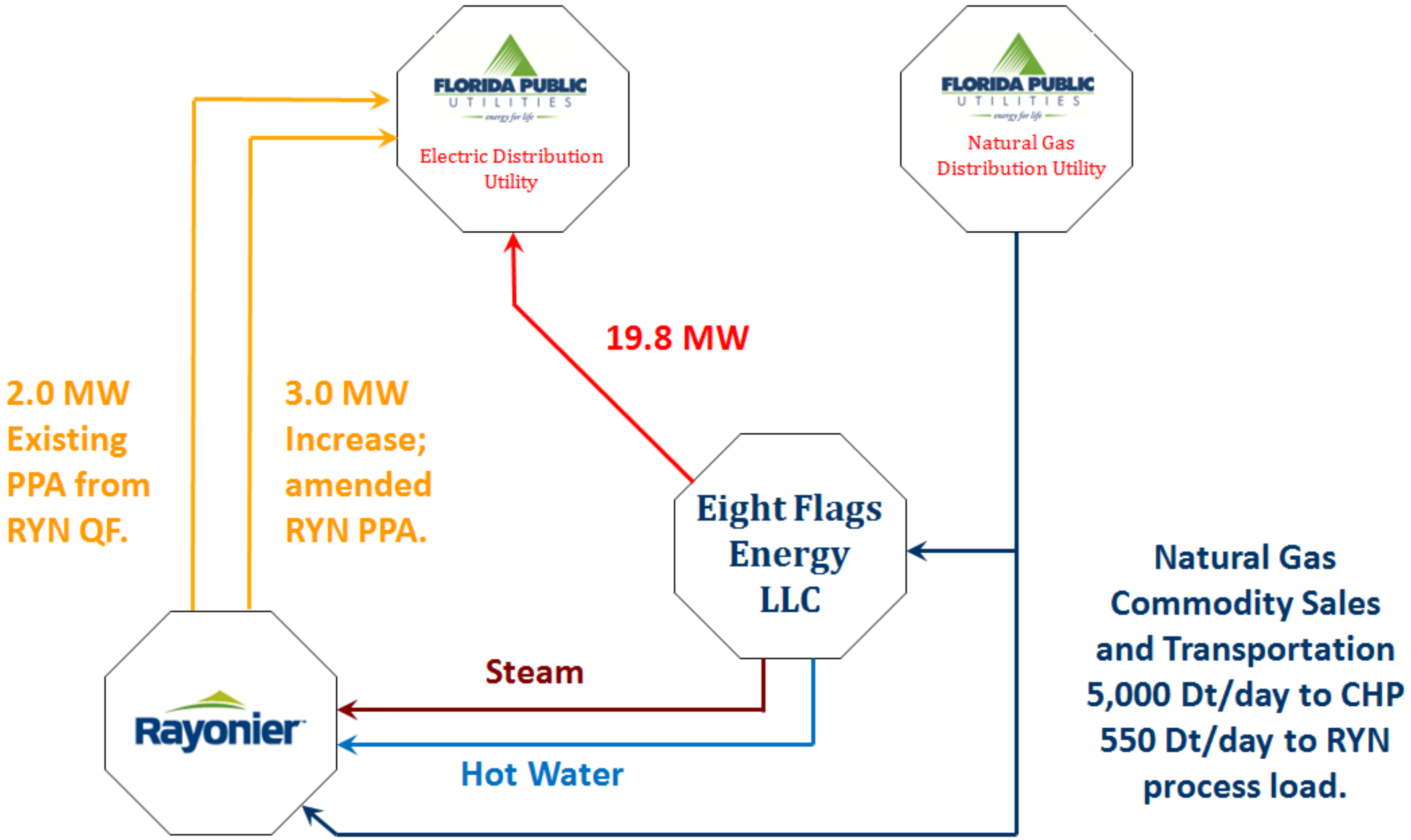
Project Specifics

- Capital Investment: $40.0 Million
- Capacity: 19.8 MW
- Annual Margin: $7.3 Million
- Projected In-service date: 3rd Qtr. of 2016
- Est. electric purchase savings: $3 to $4 Million per year depending on natural gas prices

Eight Flags Energy, LLC

Combined Heat and Power Plant

Eight Flags CHP – Project Structure



Natural Gas Service to Calpine Energy Services

Garrison Energy Center, Dover, DE

CALPINE® NYSE CPN

Garrison Energy Center	
Estimated Capital Cost	Approximately $30 million
Miles of Pipeline/Compression	7.2 miles of 16-inch looping 3,550 hp at Delaware City
Capacity Increase (dt/d)	45,000 firm May – October, with allowable interruption period of up to 90 days from November-April
Annualized Margin	$5.8 million

- Chesapeake’s natural gas transmission subsidiary, Eastern Shore Natural Gas (ESNG), entered into a Precedent Agreement with Calpine Energy Services in August 2014.
- Calpine is committed to enter into a 20-year service agreement for ESNG to provide natural gas transportation services for Calpine’s new state-of-the-art electric generating plant in Dover, Delaware pending the completion of certain project activities, including the receipt of the necessary governmental approvals and completion of pipeline facilities.
- Service will be provided under ESNG’s new Off Peak $\leq$ 90 Firm Transportation Rate Schedule (OPT).
- Pipeline facilities are targeted to be completed with service under the 20-year service agreement initiated, during the late first quarter/early second quarter of 2016.

Our Investment Proposition

Positioned to have sustainable dividend growth that is supported by earnings growth

Strong balance sheet and credit ratings, coupled with access to new capital

Focus on organic growth and identifying new business lines that complement our portfolio

Portfolio of strong, efficient utility and non-utility businesses

Successful track record and focus on continued long-term growth

Engaged employees who are focused on identifying opportunities to expand our service offerings within and beyond our current markets

Appendices

Business Profile

Our Company

Overview

We are a diversified energy company that provides superior service to nearly 226,000 customers and their communities through our regulated energy and unregulated energy business segments.

Our shared mission, vision and brand are what drive our success. We attribute this success to our employees' teamwork, creativity and relentless approach to aspire to do more each and every day.

Through meaningful connections, innovative solutions and strategic insights, we have built a company comprised of employees that are Aspiring, Caring, Connecting and Growing.

Chesapeake Business Structure

Regulated Energy

- Natural Gas Distribution
- Natural Gas Transmission
- Electric Distribution

Unregulated Energy

- Propane Distribution
- Propane Wholesale Marketing
- Natural Gas Marketing
- Natural Gas Gathering, Liquids Processing and Supply Distribution

Chesapeake's Existing Service Areas

Delaware and Maryland
Natural Gas Transmission, Distribution and Marketing
Propane Distribution

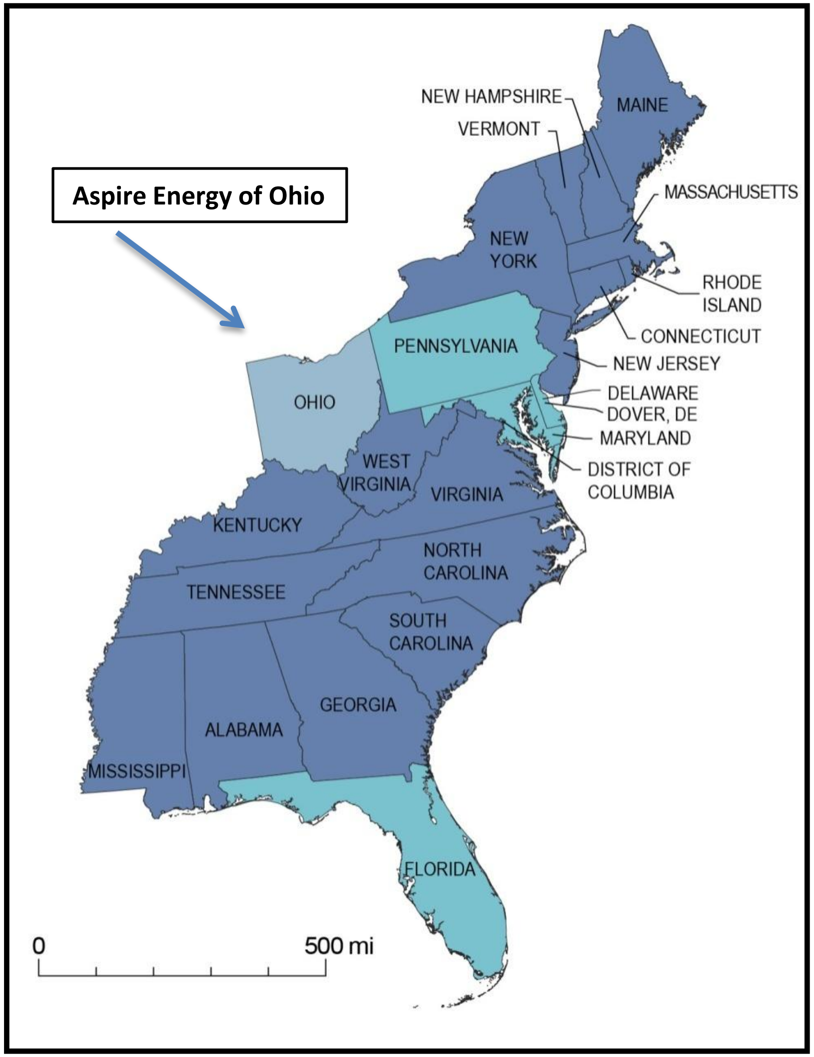
Virginia
Propane Distribution

Pennsylvania
Natural Gas Transmission
Propane Distribution

Florida
Natural Gas Transmission, Distribution and Marketing
Electricity Distribution
Combined Heat and Power Plant
Propane Distribution

Ohio
Natural Gas Gathering, Marketing, Liquids Processing and Supply Distribution

Texas
Propane Marketing



Regulated Energy – Delmarva Distribution

CHESAPEAKE UTILITIES

- **Chesapeake Utilities** distributes natural gas to approximately 58,000 residential and commercial customers in Delaware and Maryland.
- In Delaware, Chesapeake continues to expand its system in southeast Sussex County.
- In Maryland, Chesapeake's Sandpiper business unit distributes propane and natural gas to approximately 11,000 customers in Worcester County.

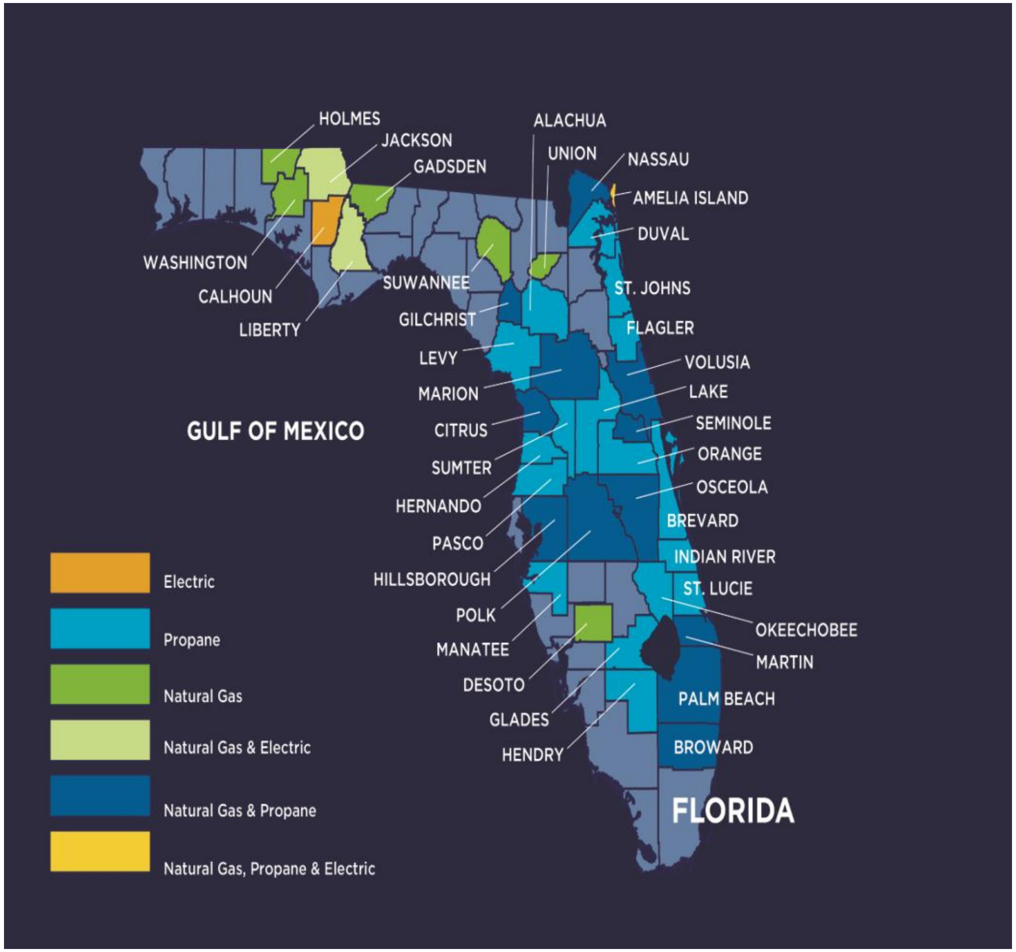
Regulated Energy – Delmarva Transmission

- **Eastern Shore Natural Gas Company ("ESNG")** owns and operates a 442-mile interstate pipeline that transports natural gas from various points in Pennsylvania to customers in Delaware, Maryland and Pennsylvania.
- Recent extensions through Cecil County, Maryland, and through southeastern Sussex County, Delaware, and into Worcester County, Maryland, are providing opportunities for conversions.

Regulated & Unregulated Energy - Florida

FLORIDA PUBLIC UTILITIES
energy for life

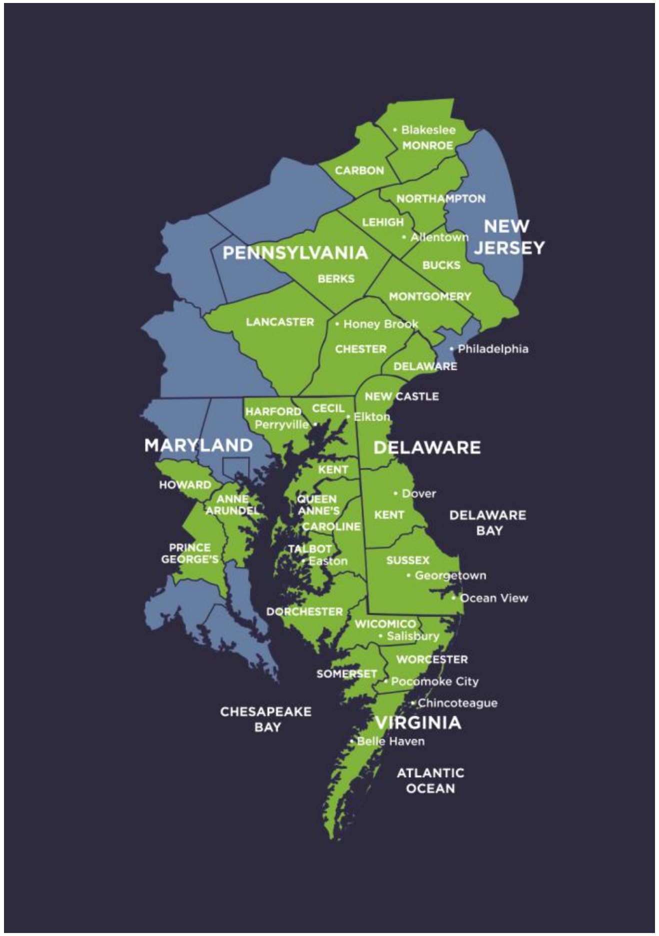
- **Florida Public Utilities** distributes natural gas to approximately 73,000 residential and commercial customers and electricity to 31,000 customers across Florida.
- **Peninsula Pipeline Company, Inc.** provides natural gas transmission services in Florida.
- **Florida Public Utilities'** propane distribution subsidiary provides service to approximately 16,000 customers in various areas of Florida.



Unregulated Energy – Sharp Energy

SHARP ENERGY

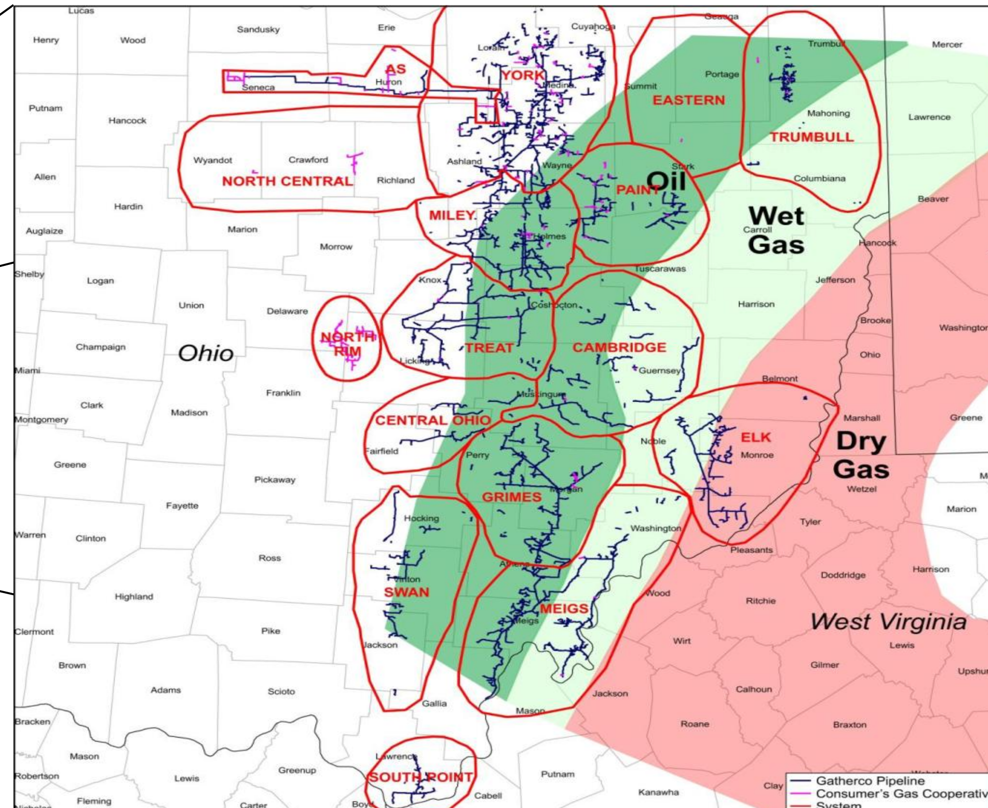
- **Sharp Energy** distributes propane to 37,000 customers in Delaware, the Eastern Shore of Maryland and Virginia, and southeastern Pennsylvania.
- Our propane operations have grown organically through our Community Gas Systems ("CGS") strategy, and our recent expansions of service into Cecil County, Maryland and eleven counties in Pennsylvania.
- In 2013, we also began providing heating, ventilation and air conditioning, plumbing and electrical services.



Unregulated Energy – Aspire Energy of Ohio

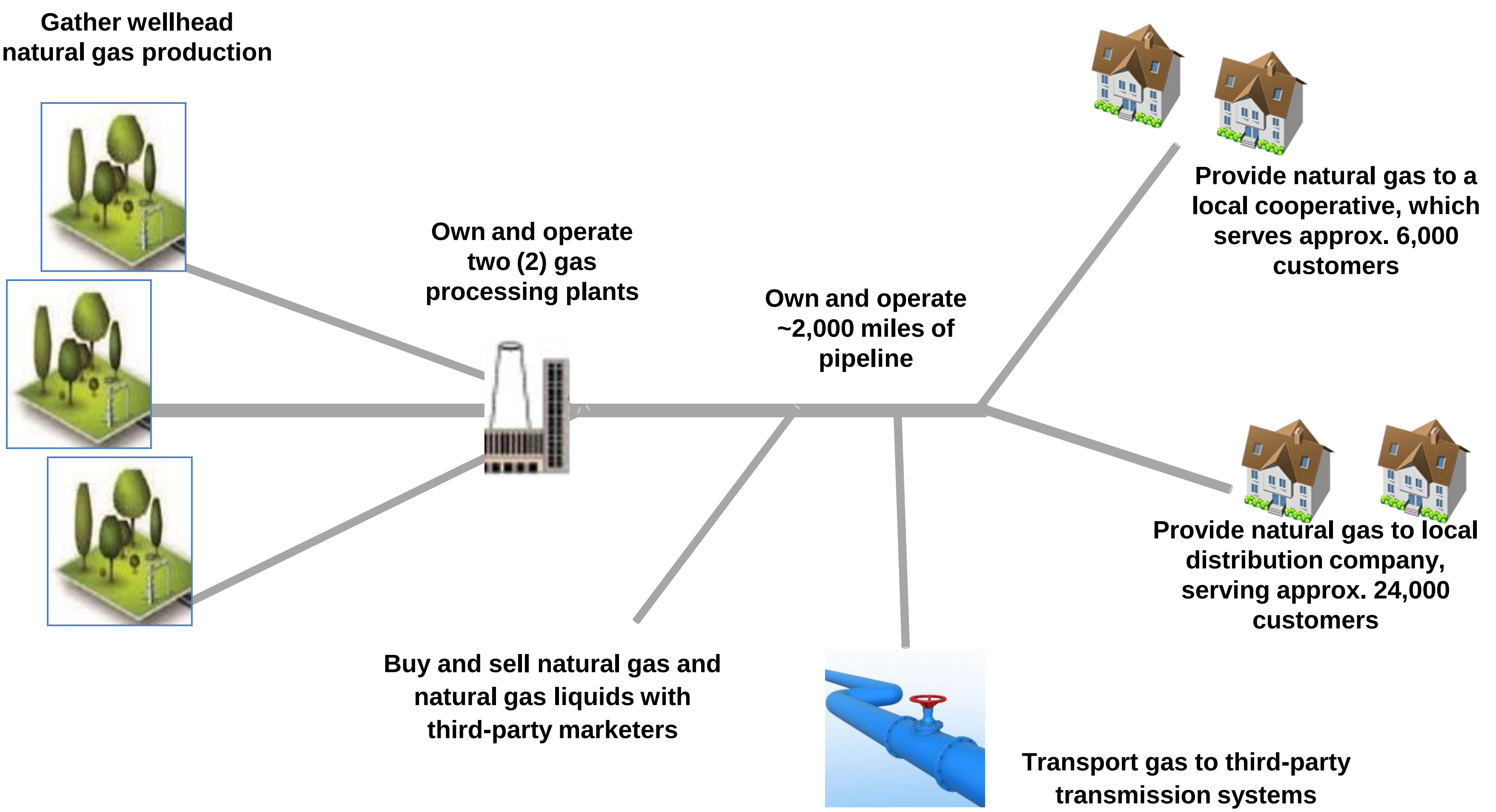
- **Aspire Energy** has 16 gathering systems and over 2,000 miles of pipelines in Central and Eastern Ohio

- We currently serve 30,000 natural gas customers through a cooperative and a local distribution company



Aspire Energy of Ohio

Natural Gas Supply Chain



Unregulated Energy

- **Xeron Inc.,** markets natural gas liquids to large trading, petrochemical and retail propane companies in the United States. Xeron is based in Houston, Texas.
- **Peninsula Energy Services Company, Inc. (PESCO)** provides natural gas supply and supply management services to over 3,000 customers in Florida, Delaware and Maryland. PESCO has also recently started marketing in Ohio.

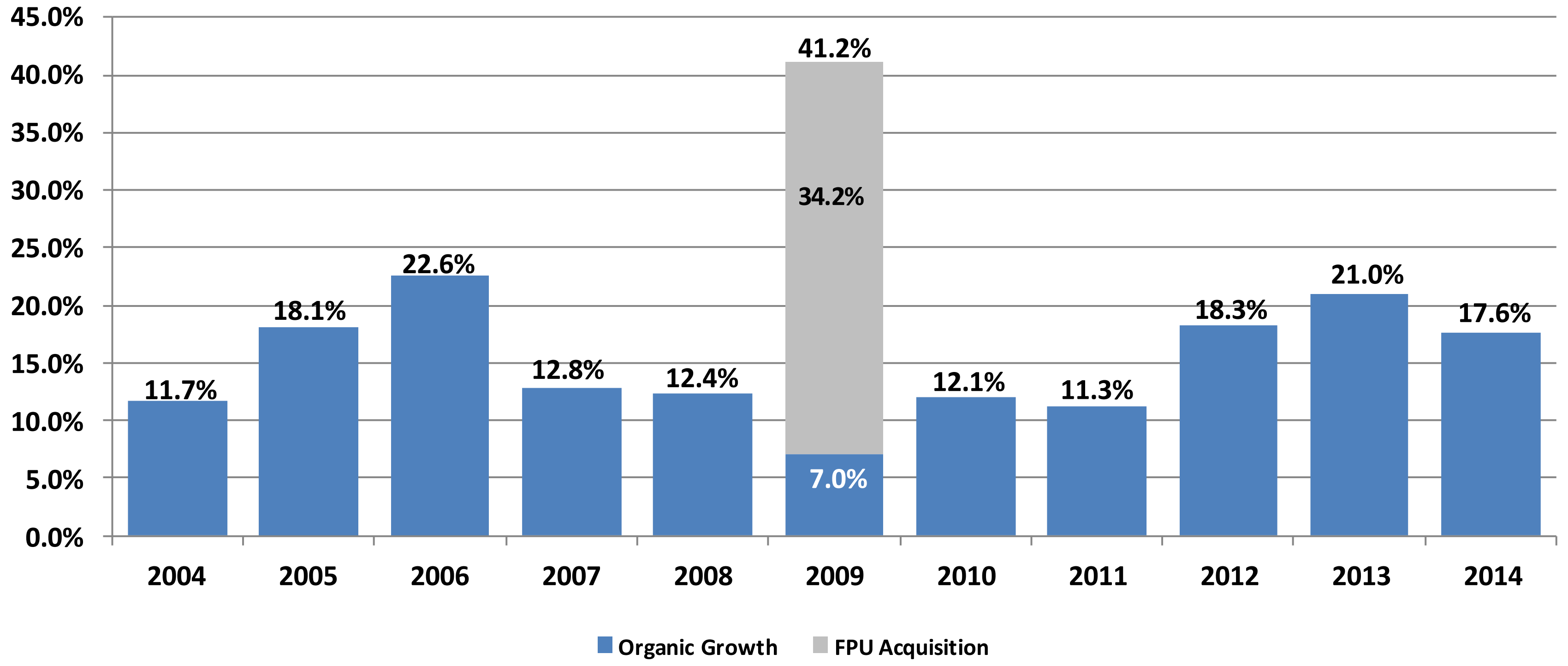
Other Financial Information

Reconciliation of 2014 Earnings

(in thousands, except per share)	Pre-tax Income	Net Income	Earnings Per Share
Year ended December 31, 2013 Reported Results	$ 54,872	$ 32,787	$ 2.26
Adjusting for unusual items:			
Gains on sale of businesses	7,139	4,266	0.29
Asset impairment charges	(6,880)	(4,111)	(0.28)
Weather impact	2,799	1,672	0.11
Regulatory recovery of litigation-related costs in 2013	(1,494)	(893)	(0.06)
Accrual for additional taxes other than income in 2013	990	592	0.04
One-time sales tax expense recorded by Sandpiper in conjunction with the 2013 ESG acquisition	726	434	0.03
	3,280	1,960	0.13
Increased (Decreased) Gross Margins:			
Major projects			
Service expansions	5,591	3,341	0.23
Contribution from Sandpiper	5,544	3,313	0.23
GRIP	2,862	1,710	0.12
Other natural gas growth	2,671	1,596	0.11
Increased wholesale propane sales	1,391	831	0.06
FPU electric base rate increase	1,269	758	0.05
	19,328	11,549	0.80
Increased Other Operating Expenses:			
Higher payroll and benefits costs	(5,164)	(3,085)	(0.21)
Expenses from acquisitions	(3,526)	(2,107)	(0.14)
Higher depreciation, asset removal and property tax costs due to new capital investments	(2,842)	(1,698)	(0.12)
Higher facility maintenance and service contractor costs	(2,735)	(1,634)	(0.11)
Larger accruals for incentive bonuses	(1,356)	(810)	(0.06)
Transaction costs	(760)	(454)	(0.03)
	(16,383)	(9,788)	(0.67)
Interest Charges	(1,247)	(745)	(0.05)
Net Other Changes	187	329	—
Year ended December 31, 2014 Reported Results	$ 60,037	$ 36,092	$ 2.47

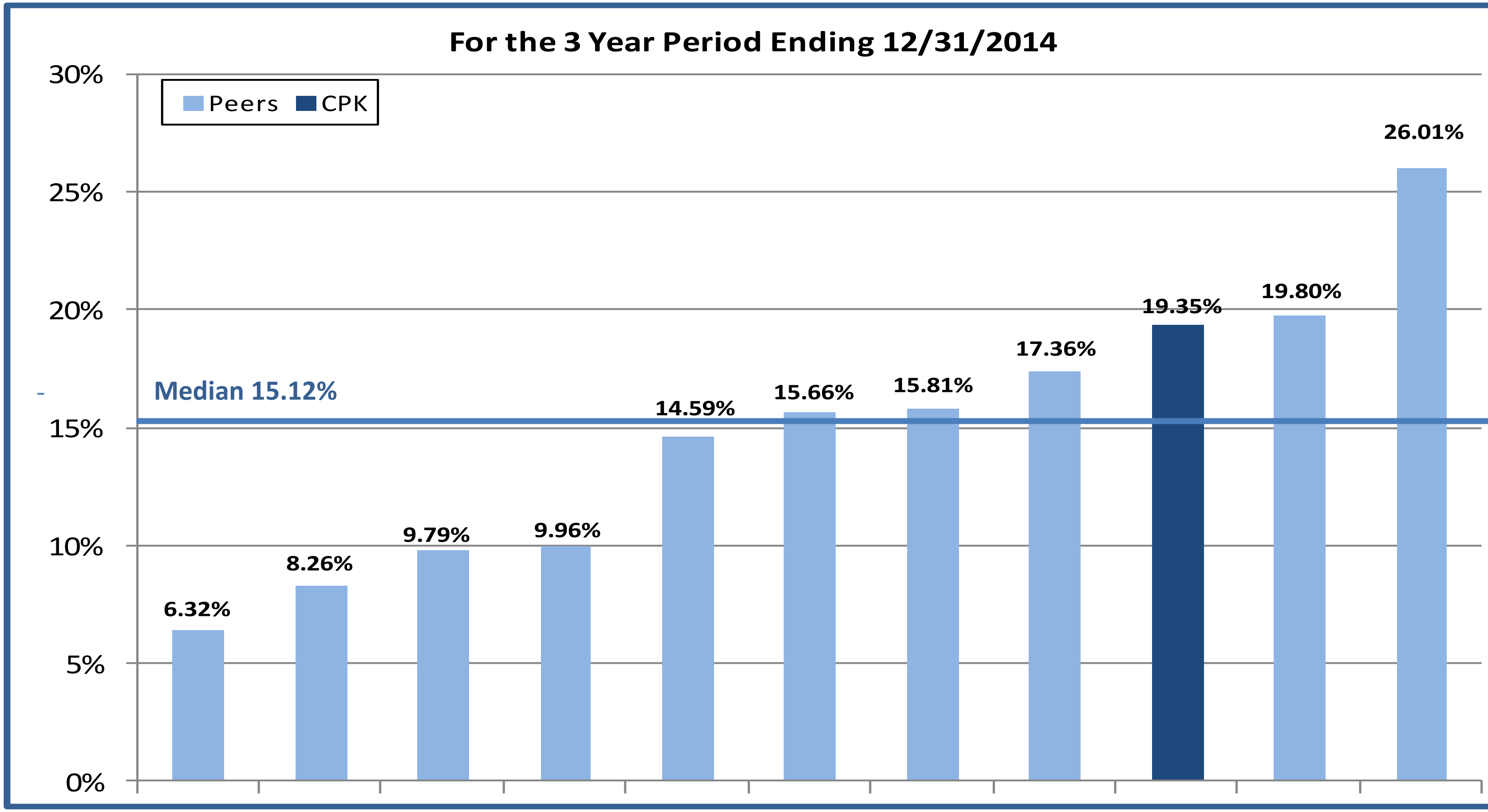
Investing in Growth

Continuing to invest high levels of capital expenditures to generate increased value



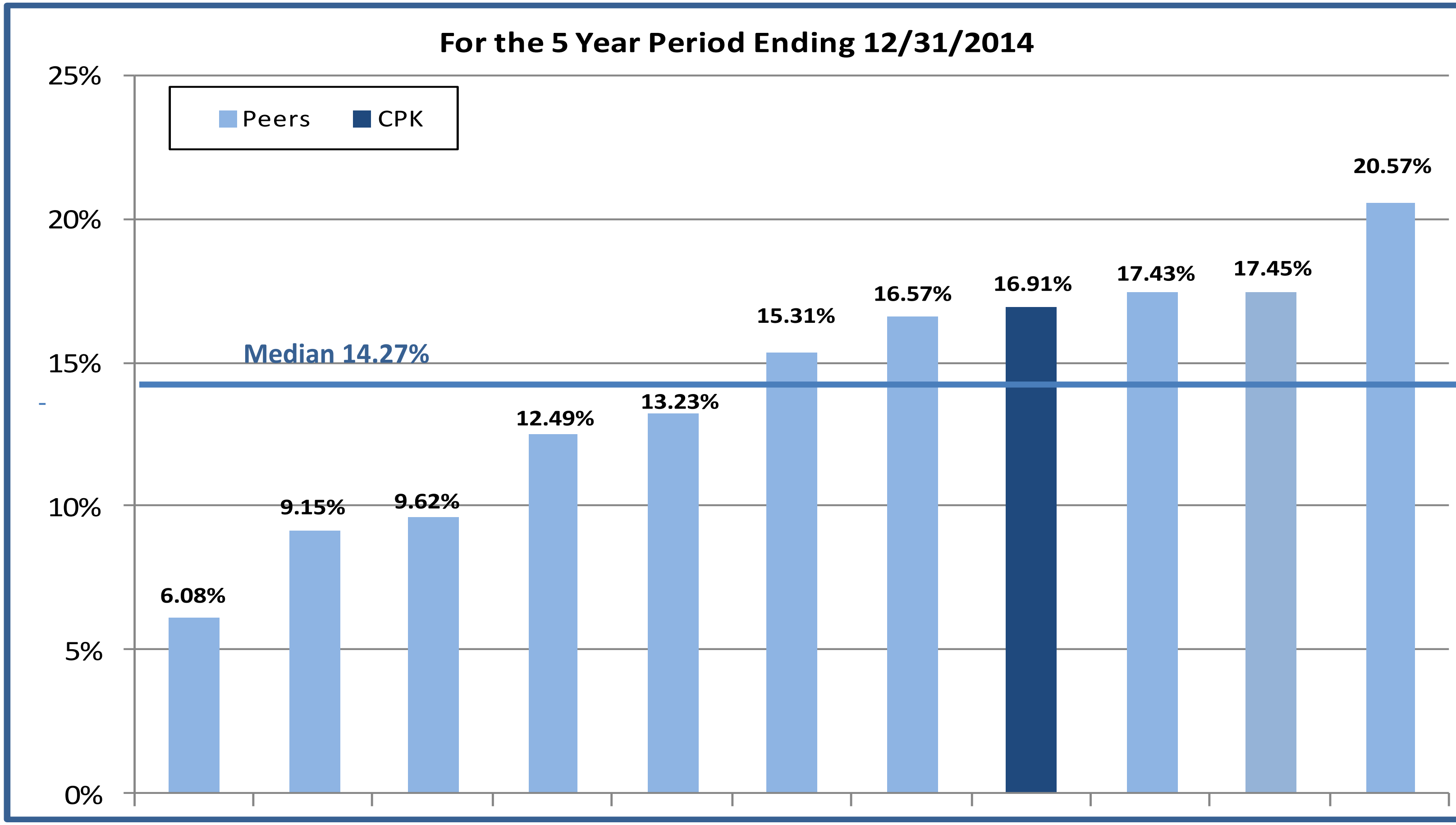
Capital Expenditures to Total Capitalization

CPK vs. Peer Companies



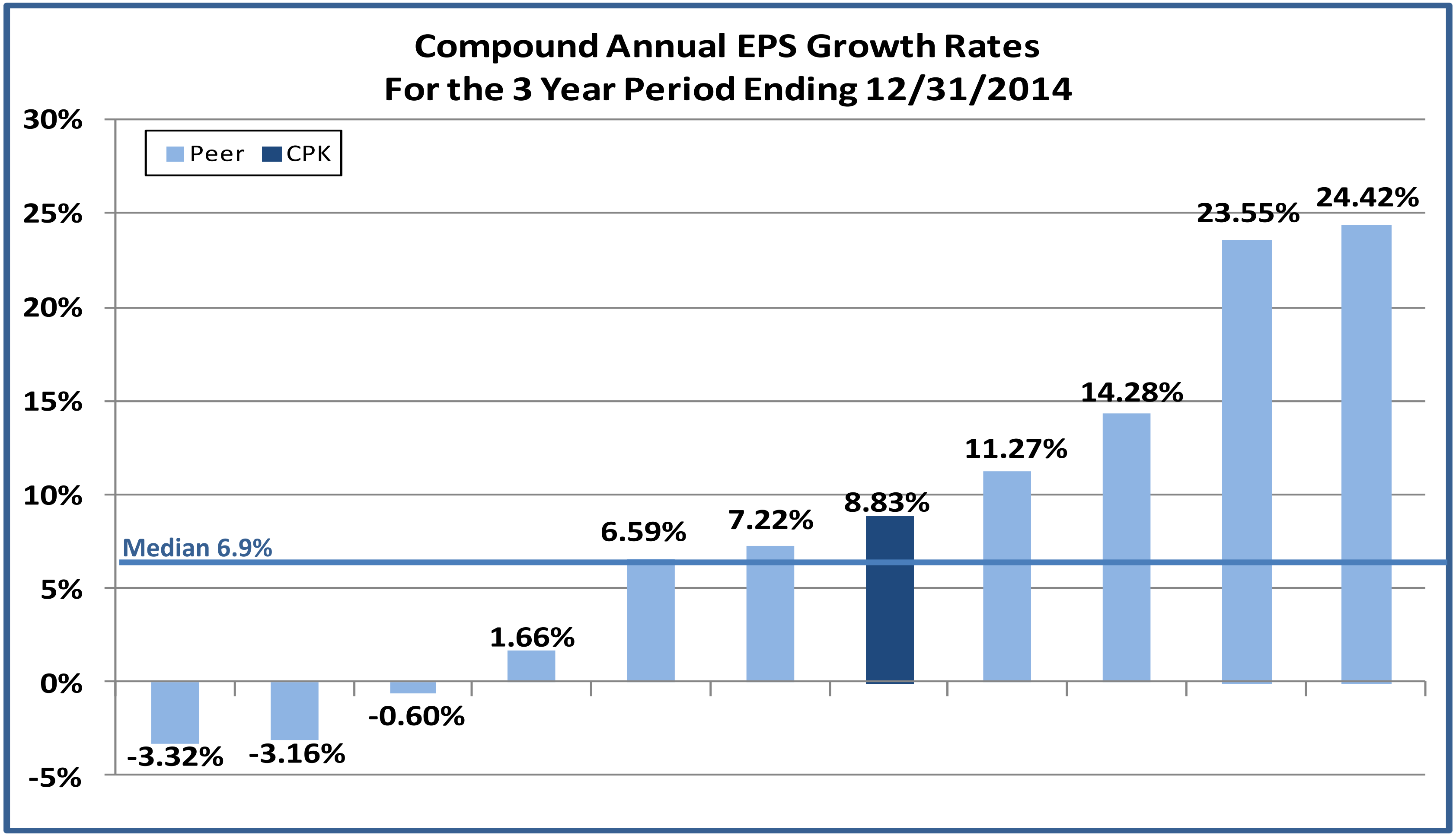
Capital Expenditures to Total Capitalization

CPK vs. Peer Companies



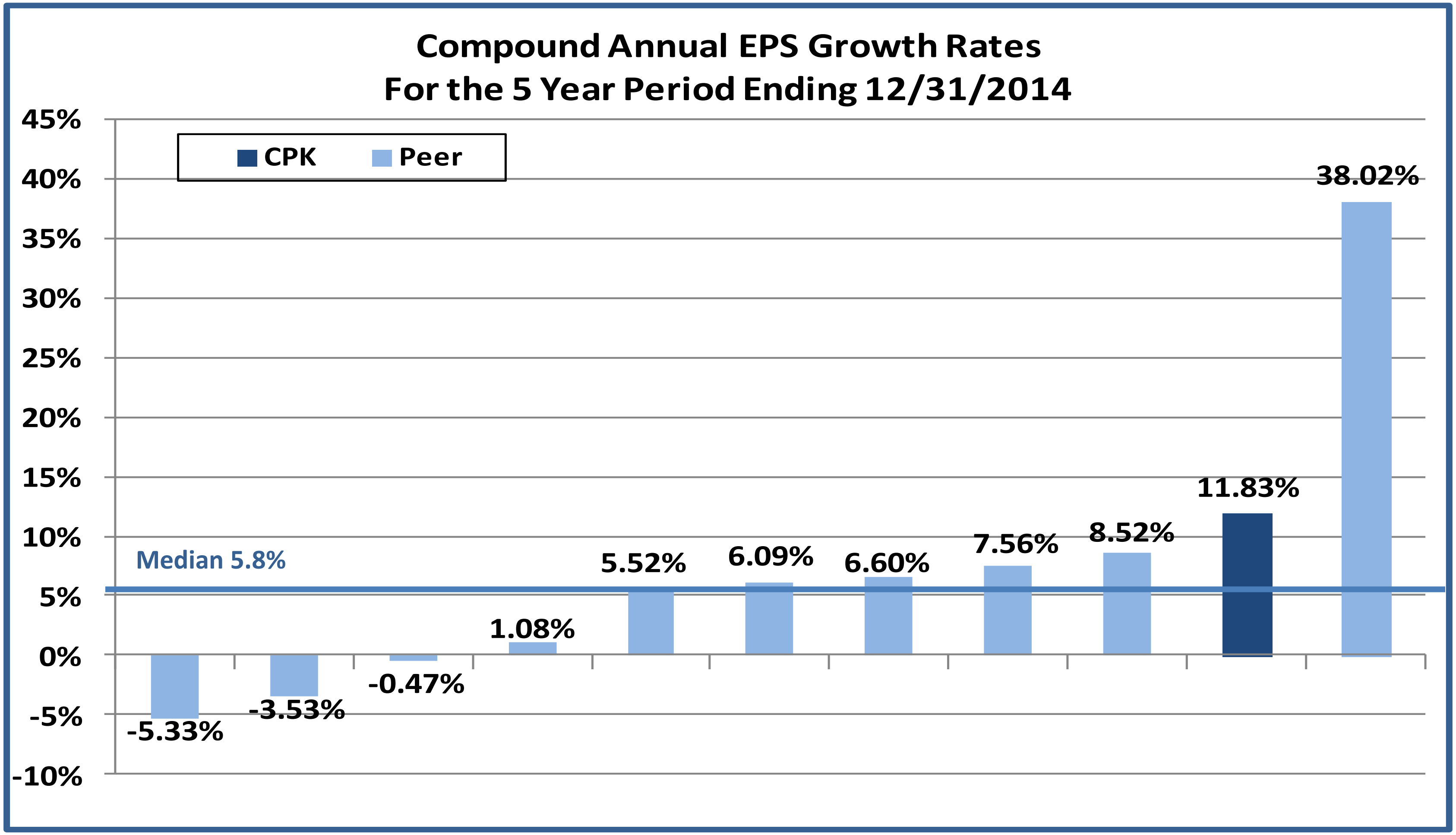
Earnings Per Share Growth

CPK vs. Peer Companies



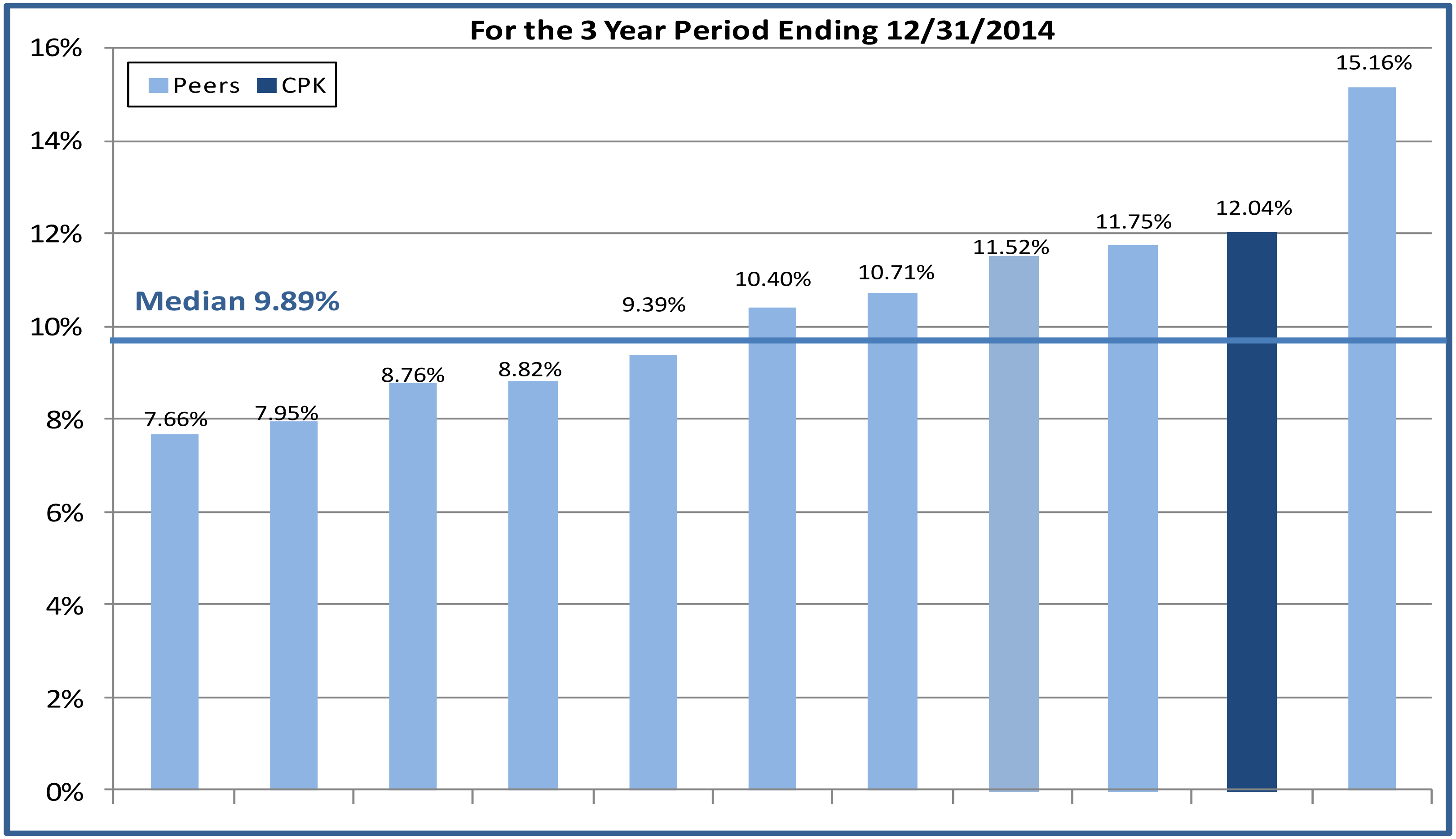
Earnings Per Share Growth

CPK vs. Peer Companies



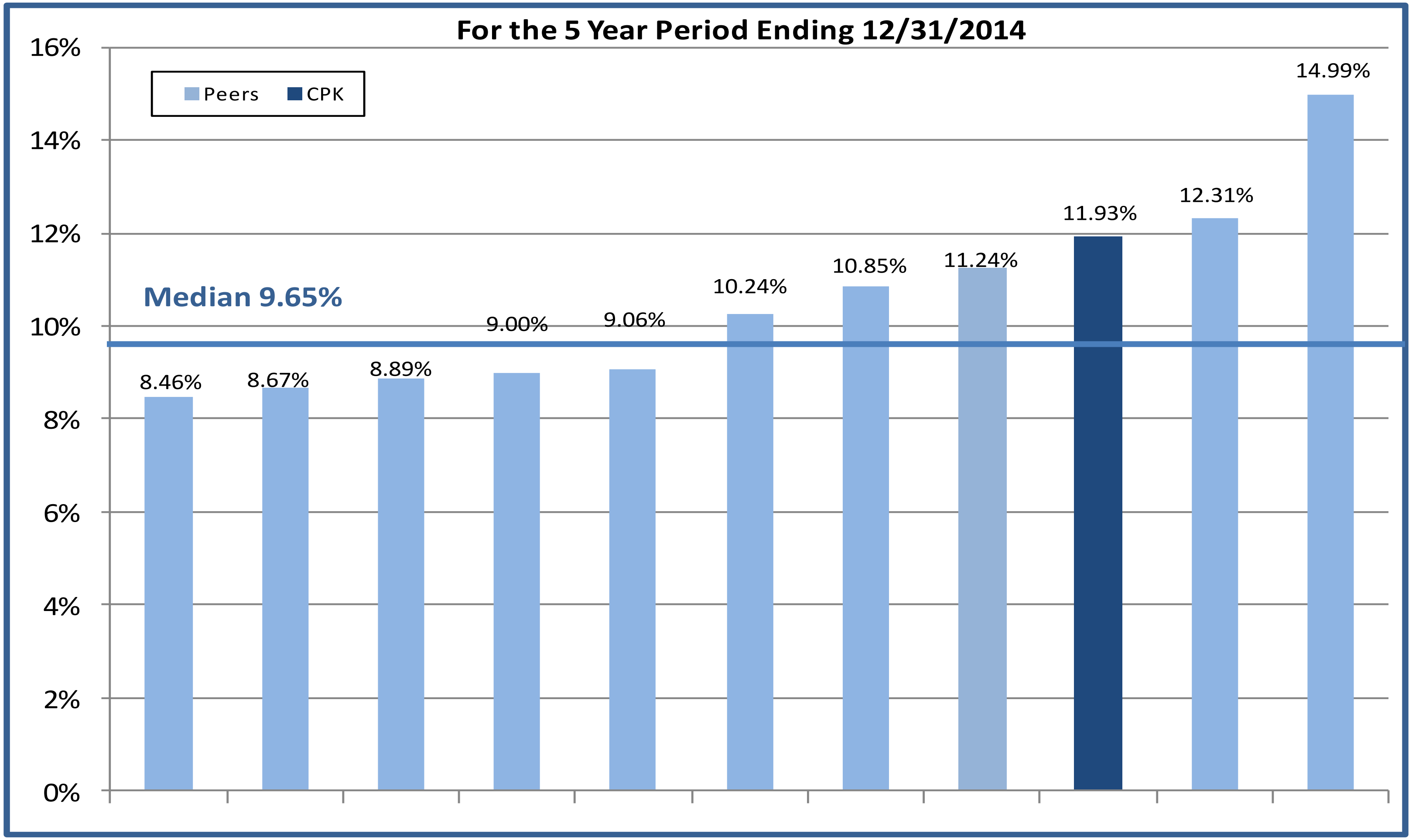
Return on Equity

CPK vs. Peer Companies



Return on Equity

CPK vs. Peer Companies



Regulatory Information

Regulatory Snapshot

	Chesapeake - Delaware Division	Chesapeake - Florida Division	FPU Natural Gas	FPU Electric	Chesapeake - Maryland Division	Eastern Shore
Commission Structure:	**5 commissioners**	**5 commissioners**	**5 commissioners**	**5 commissioners**	**5 commissioners**	**5 commissioners**
	Part-Time	Full-Time	Full-Time	Full-Time	Full-Time	Full-Time
	Gubernatorial Appointment	Gubernatorial Appointment	Gubernatorial Appointment	Gubernatorial Appointment	Gubernatorial Appointment	Presidential Appointment
Regulatory Jurisdiction:	Delaware PSC	Florida PSC	Florida PSC	Florida PSC	Maryland PSC	FERC
Base Rate Proceeding:						
Delay in collection of rates subsequent to filing application	60 days	90 days	90 days	90 days	180 days	Up to 180 days
Date of most recent application	7/6/2007	7/14/2009	12/17/2008	4/28/2014	5/1/2006	12/30/2010
Effective date of permanent rates	9/30/2008	1/14/2010	1/14/2010[1]	11/1/2014	12/1/2007	7/29/2011
Rate increase approved	$325,000	$2,536,300	$7,969,000	$3,750,000	$648,000	$805,000
Rate of return approved	10.25%[2]	10.80%[2]	10.85%[2]	10.25%[2]	10.75%[2]	13.90%[3]

[1] Effective date of the Order approving settlement agreement, which adjusted rates originally approved on June 4, 2009.
[2] Allowed return on equity.
[3] Allowed pre-tax, pre-interest rate of return.

Key Regulatory Initiatives and Benefits

Initiatives	Approval/Filing Date	Benefit
Delaware		
Natural gas expansion service offerings to increase availability of natural gas within its Delaware service territory	Approved: Nov. 2013	Monthly fixed charge to customers in order to provide natural gas service to these customers economically Optional service offerings to assist customers with conversions
Maryland		
Sandpiper Depreciation Study	Approved: Oct. 2014	**Sandpiper received approval to adopt new depreciation rates, which are lower than the rates currently in place, and to decrease accumulated depreciation included in its rate base by approximately $3 million (for future rate making purposes).**
Eastern Shore Gas ("ESG") Acquisition (new subsidiary - Sandpiper Energy, Inc.)	Approved: May 2013	Acquistion of the operating assets and 11,000 propane customers of ESG Natural gas service offerings to facilitate conversions of the ESG customers where economically feasible Approval of a blended rate to both propane customers and natural gas customers during the time period in which the system begins to be converted to natural gas Recovery of conversion costs associated with fuel piping and appliances within the home
Weather Normalization (Maryland division)	Approved: 2006	Rates are adjusted quarterly for residential and small commercial heating customers to reflect the annual average revenue requirement per customer Stabilizes the impact of variances in consumption due to weather or other factors Provides revenue stability for the Company

Recent changes highlighted above.

Key Regulatory Initiatives and Benefits

Initiatives	Approval Date	Benefit
Florida		
Modified cost/PGA allocation methodology	Ongoing 2015	**Provides for consolidation and reallocation of costs, among Chesapeake Florida LDCs associated with unreleased intrastate and LDC interconnections. This petition is scheduled for agenda in July 2015.**
Natural Gas Depreciation Study	Approved: Nov. 25, 2014	**Consolidation of natural gas depreciation rates across all of Chesapeake's Florida operations. Order allowed retroactive rate consolidation back to January 1, 2014, producing approximately $1 million in annual expense savings.**
Electric Base Rate Proceeding	Approved: Sep. 15, 2014	**Base rate relief in electric operations to recover capital improvements and cost increases since the last base rate proceeding. We received final rate relief of $3.8 million annually, effective Nov 1, 2014.**
Indiantown Acquisition Adjustment	Approved: Dec. 17, 2013	Allows for recovery of premium paid for Indiantown acquisition.
Ft. Meade Tariff	Approved: Dec. 3, 2013	Regulated tariff to operate the natural gas system purchased from City of Ft. Meade.
Chesapeake acquisition adjustment of FPU	Approved: January 2012	Recovery of $34 million as an acquisition adjustment and $2 million in merger related costs.

Recent changes highlighted above.

Key Regulatory Initiatives and Benefits

Initiatives	Approval Date	Benefit
ESNG		
Construct facilities to deliver additional firm services (White Oak Mainline Expansion Project)	Anticipating Approval 3Q15	**Incremental transportation service of 45,000 Dts/d under Rate Schedule OPT≤90 to a new electric power generation customer (ESNG capital investment $30 million).**
Off Peak Firm Transportation Service - New Rate Schedule to Eastern Shore's Tariff	Approved: September 2014	**Approval of Rate Schedule OPT≤90, which is designed to allow a customer to contract to receive unrestricted firm service most of the year, and provides Eastern Shore the right to decline to schedule service for up to 90 days during a specified peak time.**
TETLP Expansion Project (Texas Eastern Transmission LP)	Approved: April 2014	**Increased capacity at our TETLP interconnect to receive additional natural gas of 55,580 Dts/d to provide additional short-term transportation service to an existing industrial customer.**
Construct a six mile lateral off of ESNG's main line (White Oak Lateral Project)	Approved: November 2013	Project to provide 55,200 Dts/d of firm transportation service for an electric power generation customer's combined-cycle power plant (ESNG capital investment $11.5 million).
Construct facilities to deliver additional firm services (Greenspring Expansion Project)	Approved: March 2013	Incremental transportation service of 15,040 Dts/d to an existing electric power generation customer and two ESNG customers (ESNG capital investment $16 million).
Install an additional gas fired compressor unit and associated facilities at its Daleville Compressor Station located in Chester County, PA	Approved: March 2013	New compressor provides 17,500 Dts/d of additional firm transportation service to two other ESNG customers (ESNG capital investment $12 million).

Recent changes highlighted above.

THANK YOU!

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