

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported): May 7, 2020

Chesapeake Utilities Corporation
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-11590
(Commission
File Number)

51-0064146
(I.R.S. Employer
Identification No.)

909 Silver Lake Boulevard, Dover, Delaware
(Address of principal executive offices)

19904
(Zip Code)

Registrant's telephone number, including area code: 302. 734.6799

Not Applicable
Former name or former address, if changed since last report

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock - par value per share \$0.4867	CPK	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 7.01 Regulation FD Disclosure.

On May 7, 2020, Chesapeake Utilities Corporation (the “Company”) posted a presentation that was used during its conference call to discuss the Company’s financial results for the first quarter ended March 31, 2020 on its website (www.chpk.com) under the “Investors” section. This presentation is being furnished as Exhibit 99.1 to this Current Report on Form 8-K (this “Report”).

The information contained in this Item 7.01 and in Exhibit 99.1 attached to this Report is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of such section. Furthermore, such information shall not be deemed to be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended.

Item 9.01 Financial Statements and Exhibits.

Exhibit Numbers	Description
99.1	2020 First Quarter Earnings Call Presentation
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Chesapeake Utilities Corporation

May 8, 2020

By: /s/ Beth W. Cooper

Name: Beth W. Cooper

Title: Executive Vice President and Chief Financial Officer

Driven By **Energy**

First Quarter 2020
Earnings Conference Call
May 7, 2020

Commitment
Growth
Leadership
Safety
Sustainability
Solutions

Strength
Team
Service
Performance
Community
Value

COVID-19 Impact: At this time, we cannot quantify the impact that the COVID-19 virus will have on the economy, and more particularly, on Chesapeake Utilities Corporation ("Chesapeake Utilities or the Company"). The earnings and capital estimates we have included herein do not reflect any estimates of the potential impact. As we gain further clarity on the disruption to our operations caused by COVID-19, including the impact on our projected gross margin, EPS estimates, timing of capital expenditures, etc., we will update our guidance as necessary.

Safe Harbor Statement: Some of the Statements in this document concerning future Company performance will be forward-looking within the meanings of the securities laws. Actual results may materially differ from those discussed in these forward-looking statements, and you should refer to the additional information contained in Chesapeake Utilities' 2019 Annual Report on Form 10-K, Form 10-Q for the quarter ended March 31, 2020 filed with the SEC and other SEC filings concerning factors that could cause those results to be different than contemplated in today's discussion.

REG D Disclosure: Today's discussion includes certain non-GAAP financial measures as defined under SEC Regulation D. Although non-GAAP measures are not intended to replace the GAAP measures for evaluation of Chesapeake's performance, Chesapeake believes that the portions of the presentation, which include certain non-GAAP financial measures, provide a helpful comparison for an investor's evaluation purposes.

Gross Margin (non-GAAP measure): Gross Margin is determined by deducting the cost of sales from operating revenue. Cost of sales includes the purchased fuel cost for natural gas, electric and propane distribution operations and the cost of labor spent on different revenue-producing activities and excludes depreciation, amortization and accretion. Other companies may calculate gross margin in a different manner.

Chesapeake Utilities' Strong Performance

1st Quarter Results

- **Net Income for the quarter was \$28.9 million for the first quarter of 2020**
 - EPS was \$1.76 compared to \$1.74 for the first quarter of 2019
- **Key Performance Results for the quarter versus the same period in 2019**
 - Natural gas expansion projects and customer growth generated \$2.1 million in additional margin
 - Boulden Gas, acquired in December 2019, generated \$1.9 million of additional margin
 - Increased retail propane margins resulted in \$1.2 million of higher margin
 - Pre-tax gains of \$3.2 million for office/operations property sales occurred in the first quarter
 - The absence of Marlin Gas Services pipeline integrity projects and the absence of Florida tax savings recorded in Q1 2019 (for 2018) reduced margins by \$1.9 million
 - Customer consumption decreases, primarily due to warmer weather this past winter, reduced operating income by \$4.2 million or \$0.19 per share, after-tax
- **Capital Projects continue at a steady pace on target with \$41 million capital investment expenditures in the first quarter, and we have over \$500 million in credit facilities available to fund our planned projects.**
- **Our Board of Directors expressed their continued confidence in our business by declaring an annualized dividend of \$1.76 per share – an increase of 8.6% compared to last year – and doubling of our dividend payment of ten years ago.**

Chesapeake Utilities' COVID-19 Response

An Unwavering Commitment to the Safety of Employees, their Families, our Customers and the Communities we serve

Pandemic Action Plan	Employees	Customers	Communities	Investors/Financial Community
<ul style="list-style-type: none"> • Executed Chesapeake's Pandemic Plan adopted in 2007 with focus on safety and performance • Activated 18 person cross-functional pandemic teams • Entire leadership team meeting multiple times weekly • "Return to Work" planning 10 sub-groups (comprised of individuals across the organization) have now been established to define our path forward • Focus on "defining the new normal", including identifying opportunities for how we operate more efficiently moving forward • Continual Board communications and updates 	<ul style="list-style-type: none"> • Employee monitoring by Human Resources • Social distancing protocols in effect along with personal protective equipment, where appropriate • Employees working remotely as much as possible • Weekly CEO Town Meeting calls with all employees; survey after each call • Other weekly employee communications • Premium pay for customer facing positions and non-remote staff • CHROME "notebook" purchases to support employees' kids who need additional technology support • EAP and other employee support initiatives offered • Employee assistance as needed • All Employee PTO Day on May 8, 2020 	<ul style="list-style-type: none"> • Our regulated and unregulated distribution and transmission businesses are considered "essential" businesses • Suspended service disconnects immediately • Waived late fees • Extended payment terms • Proactively promoting budget programs and payment options to customers • Additional funding provided to our Sharing Program to support customers who need financial assistance • Created new Sharing Program in Florida 	<ul style="list-style-type: none"> • Commitment to local communities is something we do everyday • Additional \$200,000 in contributions to local organizations to aid in the fight against the COVID-19 impact, including to the : United Way, Salvation Army and Food Bank • Chesapeake is also supporting other community outreach initiatives to aid in the pandemic fight • Chesapeake has committed to matching employee donations to local community organizations 	<ul style="list-style-type: none"> • Various communications, including emails and a letter from the CEO • Enhanced web site coverage of our ongoing plans and communications • Participation in various virtual conferences and roadshows with investors as well • We plan on holding webcast meetings for investors to replace typical roadshow activity • We will continue to make web site enhancements to further our communications

Chesapeake Utilities' State Service Territories

Current Guidance re: Stay at Home Orders

State	Operations	Current State/Local Guidance
Delaware	Corporate, Natural Gas Distribution and Transmission, Propane Distribution	Stay at home order through May 15 th Delaware will have limited retail businesses starting to open this week
Florida	Natural Gas Distribution and Transmission, Electric Distribution, Propane Distribution, Eight Flags CHP	Stay at home order expired April 30 th Parts of Florida started opening retail businesses
Maryland	Natural Gas Distribution and Transmission, Propane Distribution	Stay at home order in place with no expiration indicated Slight easing of outdoor recreation
Ohio	Natural Gas Transmission	Stay at home order expired on May 1 st ; plan for "phased" re-opening
Pennsylvania	Propane Distribution and Natural Gas Transmission	Stay at home order expires on May 8 th ; plan for "phased" re-opening
Virginia	Propane Distribution	Stay at home order expires on June 10 th Phased retail businesses starting May 15 th



Maryland PSC *(Maryland Division and Sandpiper Energy)*

- On April 9, 2020, the Maryland PSC issued Order 89542 authorizing the establishment of a regulatory asset for COVID-19 related incremental costs.
- Costs incurred beginning on March 16, 2020 may be recorded in the regulatory asset for recovery in future proceedings.

Delaware PSC *(Delaware Division)*

- Chesapeake met with the Delaware PSC and other DE Utilities on April 20, 2020 to begin work on a draft order authorizing establishment of a regulatory asset for COVID-19 related expenses, similar to the actions in Maryland
- The working group anticipates having a draft order completed for consideration by the Commission in the near term.

Florida PSC *(Central Florida Gas Division, FPU Natural Gas, FPU Electric, FPU NG – Indiantown division, FPU NG – Ft. Meade division)*

- The Florida PSC is having informal discussions with various utilities.

FERC *(Eastern Shore Natural Gas)*

- Given the impact to date, no filing has been proposed at this filing.

Key Business Factors: COVID-19 Impact

Margin

- In March, lower margin of \$400,000 was offset by lower costs of \$400,000
- In April, lower C&I load has been partially offset with higher residential load driven by colder weather in April

Expenses

- Employee/labor costs: COVID-19 related employee absences have not impacted operations; Paying premium (1.25x) for employees still reporting into offices and in the field to provide essential services
- Bad debt expense: Continuing to monitor impact and will seek to manage through regulatory mechanisms, customer programs, the Sharing Program, and insurance
- Reduce level of employee travel and offsite conferences for 2020
- Lower interest rates on short-term borrowing can partially offset pressures on C&I margin and essential employees' pay premium

Supply Chain

- No disruptions experienced to date or expected in the future

Pension Plan

- CPK is not delaying it required pension funding for either the CPK or FPU's pension plan until 2021 as allowed under the CARES Act
- CPK has begun de-risking its pension plan and accordingly has moved the portfolio to more of a fixed income line-up

Capital Expenditures

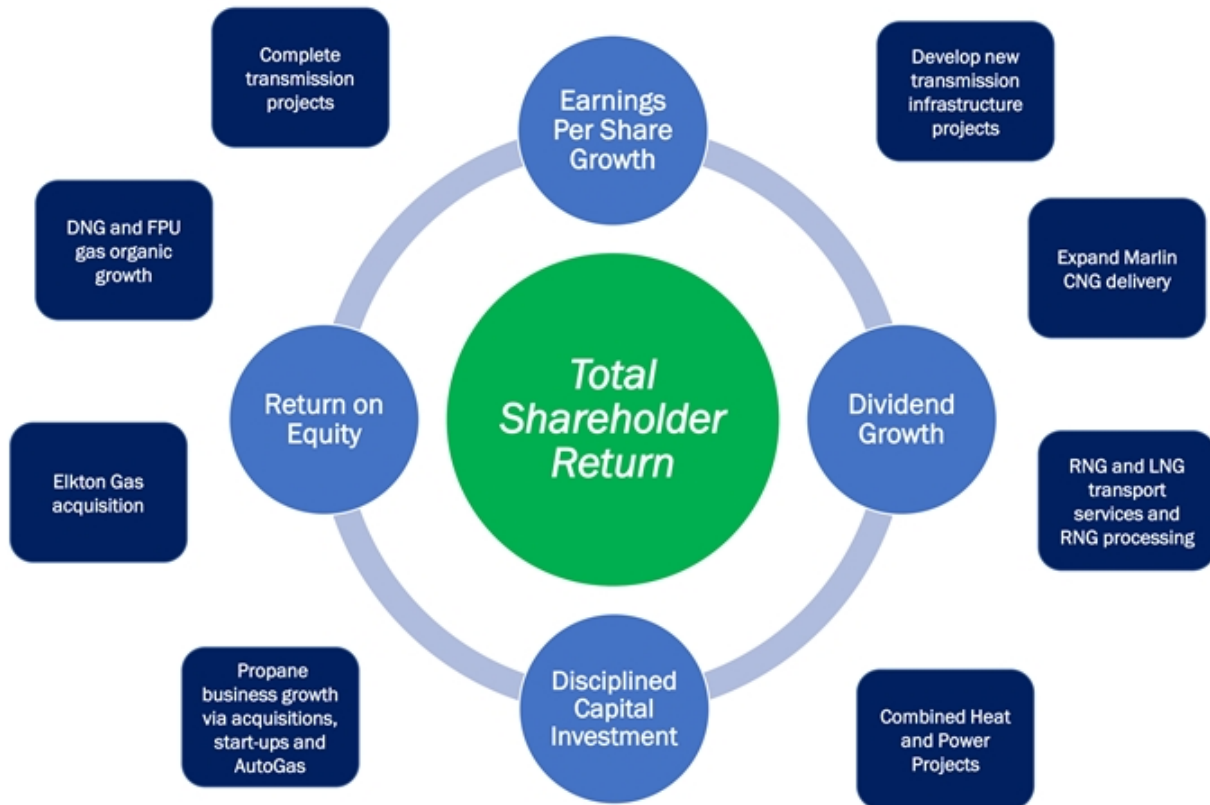
- Work is progressing on growth expansion projects with no meaningful impacts or delays experienced to date or expected
- No proposed change to our 2020 capital expenditure forecast of \$185-\$215 million; see slide 14

Liquidity

- Over \$100 million of liquidity available under existing bilateral lines of credit (\$220 million) and revolving credit facility (\$150 million); \$90 million new long-term debt July/August 2020
- Secured additional \$95 million of short-term debt capacity
- \$310 million Long-term Debt Shelf Facilities renewed or in process. See slide 15

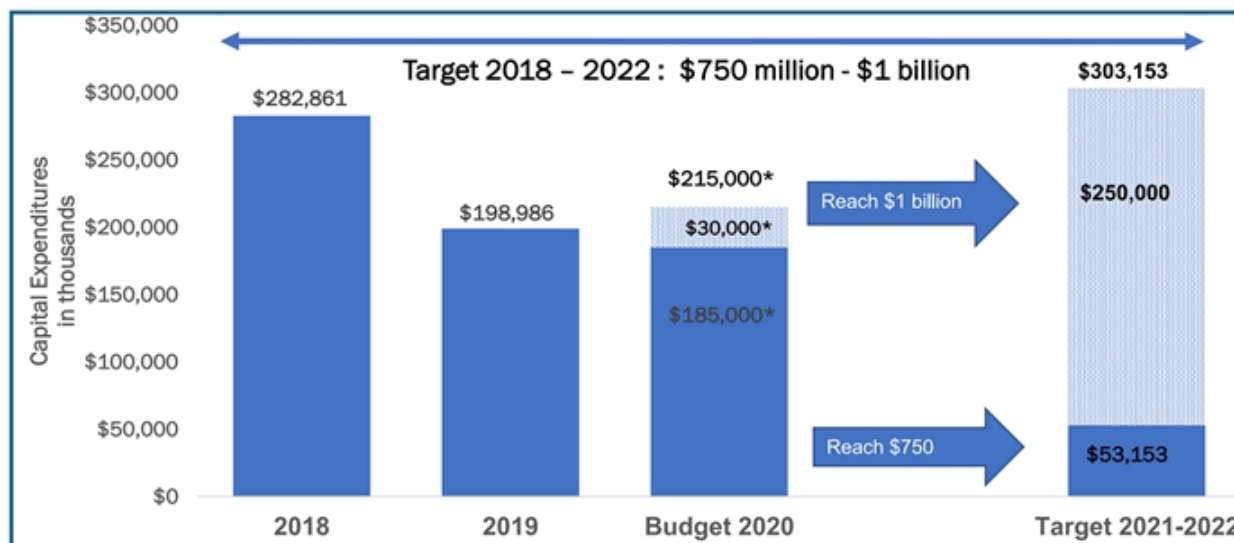
Chesapeake Utilities

2020 – 2022 Strategic Growth Initiatives



Capital Investment Guidance

Continued Record Investment in Our Business to Drive Growth

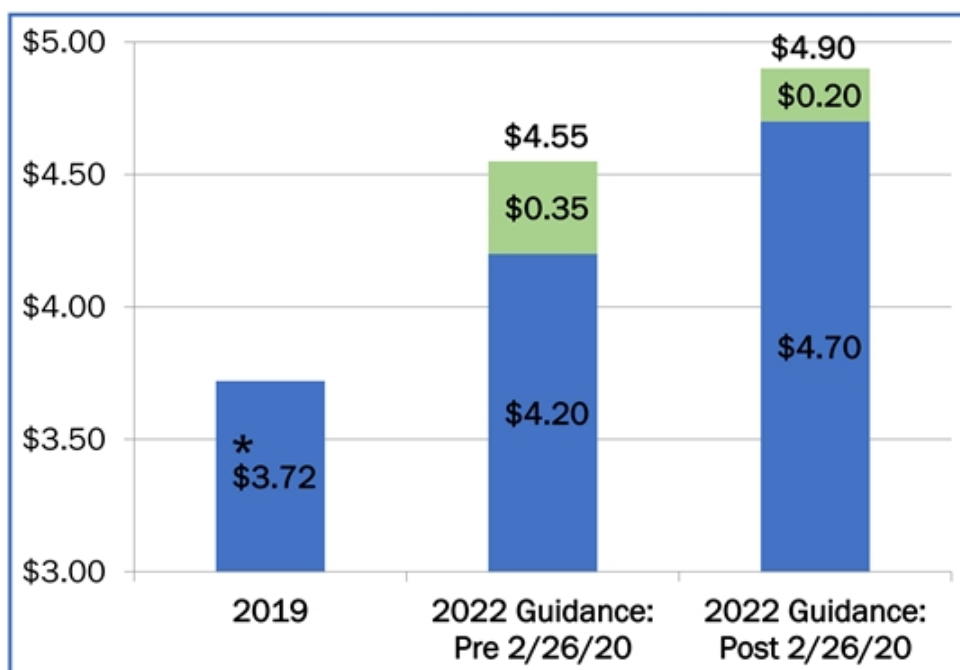


*We will continue to update this forecast as we move through the year, including any capital deployment delays resulting from COVID-19.

Management reaffirms its five year capital expenditure guidance of \$750 million to \$1 billion. Through the first two years (2018-2019) of the five-year forecasted period through 2022, the Company has invested \$482 million on new capital expenditures. For the quarter ended March 31, 2020, we invested \$41 million of new capital.

Reaffirm Current Earnings Guidance

2022 EPS Target Range of \$4.70 - \$4.90



On February 26, 2020, we updated our EPS guidance based on our current strategic plan planned investments and growth prospects.

We are continuing to monitor the COVID-19 impacts and will provide updates, as necessary, to our EPS target range.

* 2019 EPS \$3.72 from Continuing Operations

Financial Summary

Income from Continuing and Discontinued Operations

For the periods ended March 31,
 (in thousands except per share amounts)

	2020	2019
Operating Income	\$ 42,113	\$ 44,124
Other Income (Expense)	3,318	(57)
Interest Charges	5,814	5,628
Income from Continuing Operations		
Before Income Taxes	39,617	38,439
Income Taxes on Continuing Operations	10,591	9,625
Income from Continuing Operations	29,026	28,814
Loss from Discontinued Operations, Net of Tax	(96)	(150)
Net Income	\$ 28,930	\$ 28,664
Diluted EPS from Continuing Operations	\$1.77	\$1.75
Diluted EPS	\$1.76	\$1.74

- EPS of \$1.76 compared to \$1.74 for the first quarter of 2019
- EPS Growth despite the impact of \$0.19 cent decrease in EPS due to lower customer consumption primarily due to warmer weather
- Gross margin increased \$0.21 per share – primarily driven by natural gas and propane customer growth, expansions and acquisition
- Operating expenses were up by \$0.09 per share reflective of our business growth and investments
- A gain from the sale of property as we strategically consolidate facilities contributed \$3.2 million or \$0.14 per share

Reconciliation of Year-to-Date Results from Continuing Operations

Key Variances for the three months ended March 31, 2019 and 2020

<i>(in thousands, except per share data)</i>	Pre-tax Income	Net Income	Earnings Per Share
First Quarter of 2019 Reported Results from Continuing Operations	\$ 38,439	\$ 28,814	\$ 1.75
Adjusting for unusual items:			
Decreased customer consumption - primarily due to warmer weather	(4,220)	(3,092)	(0.19)
Absence of Florida tax savings (net of GRIP) recorded in Q1 2019 for 2018	(910)	(667)	(0.04)
Gain from sale of assets	3,162	2,317	0.14
Total Unusual items	(1,968)	(1,442)	(0.09)
Gross Margins	4,646	3,403	0.21
Other Operating Expenses (Excluding Cost of Sales)	(2,079)	(1,523)	(0.09)
Interest Charges	(186)	(136)	(0.01)
Other income tax effects	-	(651)	(0.04)
Net Other Changes	765	561	0.04
First Quarter of 2020 Reported Results from Continuing Operations	\$ 39,617	\$ 29,026	\$ 1.77

Reconciliation of Year-to-Date Results from Continuing Operations

Key Variances for the three months ended March 31, 2020 and 2019

<i>(in thousands except earnings per share)</i>	Pre-tax Income	Net Income	Earnings Per Share
Increased (Decreased) Gross Margin			
Margin contribution from Boulden (acquisition completed December 2019)	\$ 1,888	\$ 1,383	\$ 0.08
Increased retail propane margins per gallon	1,217	892	0.05
Natural gas distribution growth (excluding service expansions)	1,096	803	0.05
Peninsula Pipeline service expansions	1,039	761	0.05
Higher Aspire Energy margin from negotiated rate increases	388	284	0.02
Marlin Gas Services - higher level of pipeline integrity services for existing customers in 2019	(982)	(720)	(0.04)
	4,646	3,403	0.21
(Increased) Decreased Other Operating Expenses (Excluding Cost of Sales)			
Depreciation, amortization and property tax costs due to new capital investments	(1,347)	(987)	(0.06)
Insurance (non-health) - both insured and self-insured components	(1,028)	(753)	(0.05)
Operating expenses from Boulden (acquisition completed December 2019)	(535)	(392)	(0.02)
Facilities maintenance costs and outside services	(462)	(338)	(0.02)
Payroll Benefits and other employee-relates expenses	1,293	947	0.06
	(2,079)	(1,523)	(0.09)
Operating income excluding cost of sales	\$ 2,567	\$ 1,880	\$ 0.12

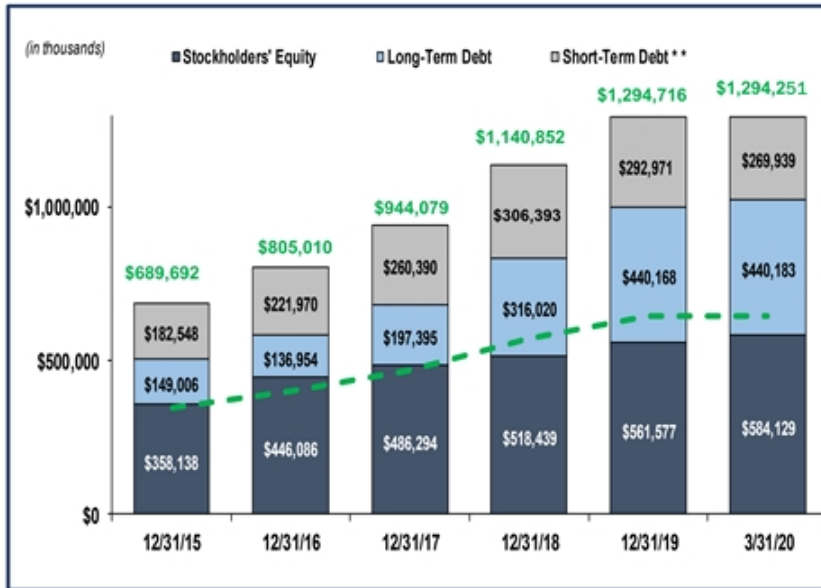
Capital Expenditures

Estimate for 2020

(dollars in thousands)	Estimate for Fiscal 2020	
	Low	High
Regulated Energy:		
Natural gas distribution	\$ 72,000	\$ 83,000
Natural gas transmission	83,000	96,000
Electric distribution	5,000	7,000
Total Regulated Energy	160,000	186,000
Unregulated Energy:		
Propane distribution	10,000	11,000
Energy transmission	6,000	6,000
Other unregulated energy	6,000	8,000
Total Unregulated Energy	22,000	25,000
Other:		
Corporate and other businesses	3,000	4,000
Total 2020 Capital Expenditures	\$ 185,000	\$ 215,000

The Company's capital expenditures were \$41 million for the three months ended March 31, 2020. We will continue to update this forecast as we move through the year, including any capital delays resulting from COVID-19.

Capital Capacity to Support Future Growth



Equity/Permanent Capitalization	70.6%	76.5%	71.1%	62.1%	56.1%	57.9%
Equity/Total Capitalization	51.9%	55.4%	51.5%	45.4%	43.4%	45.1%

**Short-term Debt Includes Current Portion of Long-Term Debt
 Green Line Shows 50% Equity to Total Capital Target

Available Financing Capacity

- \$370 million bank lines of credit through October 2020
- \$95 million incremental liquidity for 2020 capital if needed
- \$310 million private placement shelf facilities available for additional financing needs

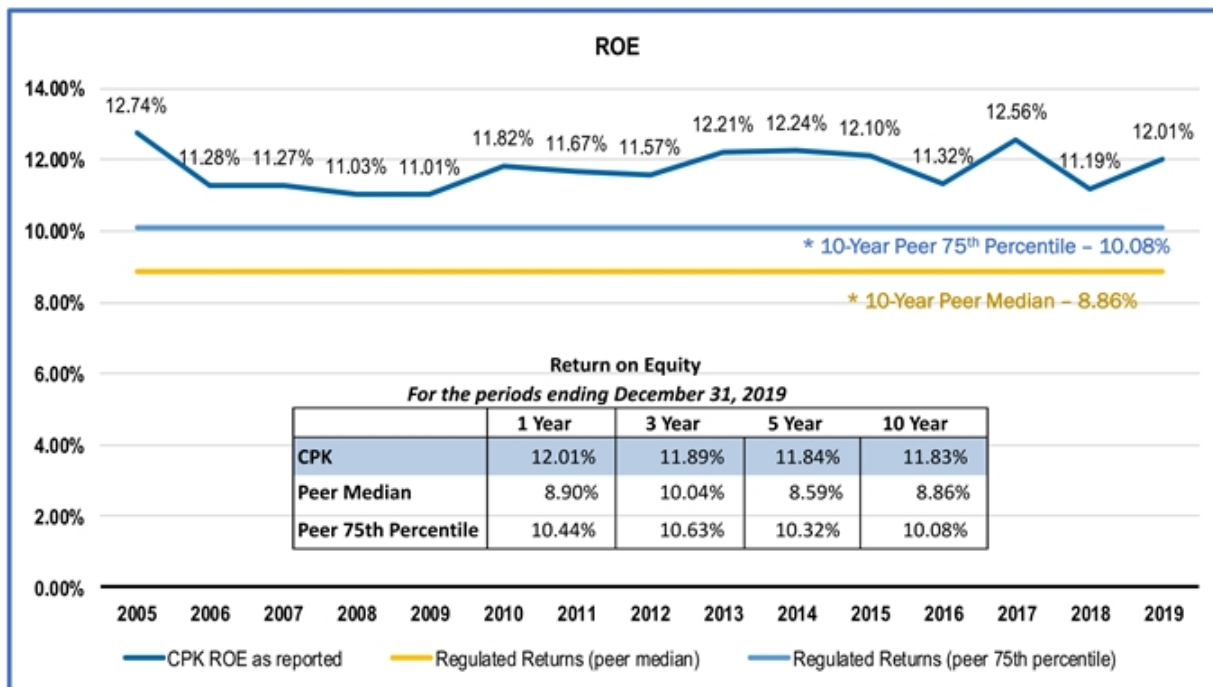
- \$90 million of committed long-term debt to permanently finance short-term borrowing

\$50 million 3.00% to be funded
 July 2020
 \$40 million 2.96% to be funded
 August 2020

Chesapeake seeks to align permanent financing with the in-service dates of its capital projects

Target Equity to Total Capitalization Ratio of 50% or Higher

Chesapeake ROE Consistently Exceeds the Peer Median and 75th Percentile



* Normal Comparative Peer Group

Major Projects and Initiatives

Increasing Shareholder Value by Continuously Seeking and Developing Projects and Initiatives

	Gross Margin for the Period				
	Three Months Ended		Year Ended		Estimated for
	March 31,	2019	December 31,	2020	Fiscal
	2020		2019	2020	2021
Expansions:					
Western Palm Beach County, Florida Expansion - including interim services	\$ 1,000	\$ 131	\$ 2,139	\$ 5,227	\$ 5,227
Del-Mar Energy Pathway - including interim services	189	165	731	2,512	4,100
Auburndale	170	-	283	679	679
Callahan Intrastate Pipeline	-	-	-	3,219	6,400
Guernsey Power Station	-	-	-	-	700
Marlin Gas Services	1,347	2,329	5,410	6,400	7,000
Total Expansions	2,706	2,625	8,563	18,037	24,106
Acquisitions:					
Boulden Acquisition	1,888	-	329	3,800	4,200
Elkton Gas Company	-	-	-	TBD	TBD
Total Acquisitions	1,888	-	329	3,800	4,200
Regulatory Initiatives:					
Florida GRIP	3,695	3,782	13,528	14,858	15,831
Hurricane Michael regulatory proceeding	-	-	-	TBD	TBD
Total Regulatory Initiatives	3,695	3,782	13,528	14,858	15,831
Total	\$ 8,289	\$ 6,407	\$ 22,420	\$ 36,695	\$ 44,137
Change	\$	1,882	\$	14,275	\$ 7,442

We continue to pursue projects that will further enhance our margin growth in 2020 and 2021, and will add to the table as projects are finalized.

We will continue to update our gross margin estimates as we move through the year, including any margin impacts as a result of COVID-19.

Margin numbers for Elkton Gas acquisition and Hurricane Michael regulatory proceeding will be added once finalized.

Key 2020 Margin Increase Drivers (Total \$14.3 million increase):

- \$9.5 million from new expansion initiatives
- \$3.5 million from recent acquisitions (Excluding Elkton Gas Company)
- \$1.3 million from regulatory initiatives (Excluding Hurricane Michael Regulatory Proceeding)

Delmarva Natural Gas Distribution Growth

Converted Sandpiper Customers from Propane to Natural Gas

- Final segment in Ocean City, MD converted to natural gas in April 2020
- Approximately 10,000 customers have been converted (Berlin, West Ocean City, Ocean Pines, and Ocean City)
- Less than 500 accounts remaining to be converted primarily in Pocomoke City and the Town of Snow Hill



2017

Announcing that natural gas is available in Ocean City, MD

2020

Turning the valve to disconnect the large propane tanks in Ocean City, MD



Natural Gas Distribution Growth

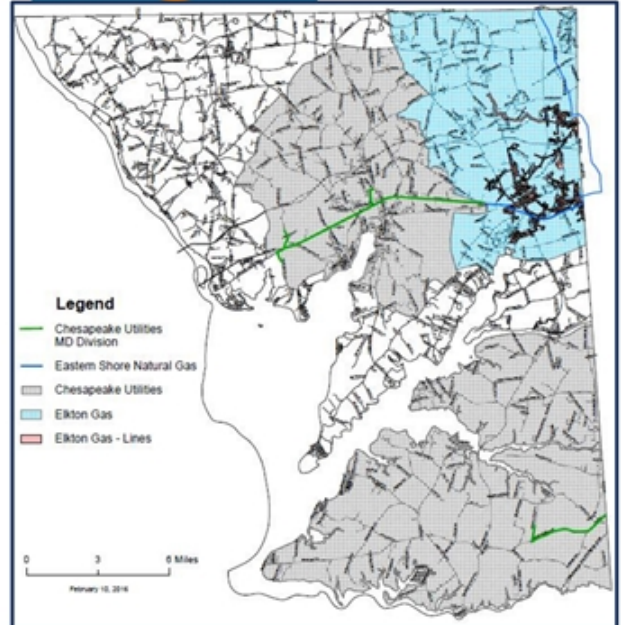
Acquisition of Propane Distribution Systems

- Application was filed with the Delaware PSC seeking approval for regulatory accounting treatment and valuation methodology for the acquisition of propane CGS owned by our affiliate, Sharp, and the conversion of the CGS to natural gas service
- Specifics of the application included:
 - Acquire each CGS one at a time and to pay replacement cost for each CGS system
 - Authorization to pay for and capitalize the CGS residents' behind-the-meter conversion costs
- The involved parties have reached a settlement agreement on the application. PSC approval of the settlement agreement is expected to occur in the second quarter



Elkton Gas Company Strategic Fit

- Elkton Gas gives CPK an operational platform in Cecil County including personnel, a contractor pool and an operations center which will enable Chesapeake to more quickly expand our footprint in Cecil County
- Additional growth is expected in the area, due to its proximity to I-95 and the potential for a new interchange which is expected to spur additional commercial and industrial development
- A new 623 acre mixed use development has been proposed that would potentially add 4,289,000 sq. ft. of industrial/warehouse space, 257,600 sq. ft. of commercial/retail space and 1,205 homes
- Access to I-95 also provides potential opportunities for Marlin to expand its CNG and LNG business
- The acquisition will provide access to additional upstream capacity resources



- We remain steadfast in our commitment to environmental, social and governance stewardship, even through challenging times.
- The key to our success is our strong culture that fully engages all of our team members across the organization.
- We are a responsible company that promotes integrity, accountability and reliability, with the safety of those we serve as our highest priority.
- Our talented and hard-working team is the drive behind our strategic growth and our commitment to providing safe, reliable, sustainable and efficient energy solutions to customers.
- Our corporate governance is the foundation of our processes and our decision-making throughout the Company, beginning with our Board of Directors and extending to every employee.
- We continue to cultivate the Chesapeake Utilities' sustainability story.

Our Culture of Sustainability

Recognized as a Top Workplace for 8 Consecutive Years	Named 2019 Governance Team of the Year by <i>Corporate Secretary</i> magazine	29 American Gas Association Safety Achievement Awards Earned Over the Past 17 Years
\$144 Million invested, since 2012, in Gas Reliability and Infrastructure Project in Florida	13 th Consecutive Year of Record Earnings in 2019	525+ Safety Training and Outreach Events Conducted in the Last 3 Years with First Responders, Firefighters, Students and Local Businesses
Energy Conservation Rebates to Residential and Commercial Customers	Over 100 Female Employees Actively Participating in <i>our</i> Women in Energy Program	Opportunities in Renewable Natural Gas and Liquefied Natural Gas

A Responsible Company

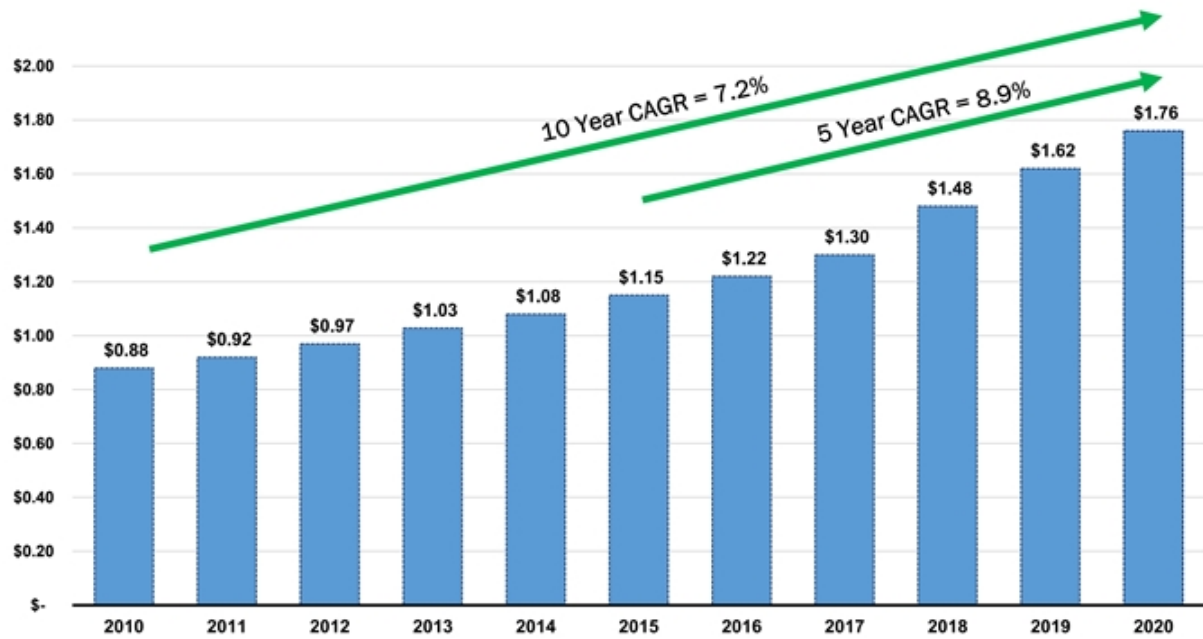
At Chesapeake Utilities, we draw upon our legacy of expertise to conduct business with environmental responsibility. We are strongly committed to operating in an ecologically-aware manner while increasing environmental benefits in our communities.

Autogas	CHP	CNG	Solar*	Marlin Gas Services
25% <i>less greenhouse gas emissions</i>	80% <i>efficiency target met at Eight Flags Energy CHP Plant – designed to produce electricity, steam and water with less air pollutants and water usage</i>	30% <i>less greenhouse gas emissions</i>	538 <i>kW-dc total installed capacity at three individual sites across three business units</i>	23+ <i>years operating without a single safety incident. Marlin Gas Services is a supplier of mobile CNG and pipeline solutions, and maintains a fleet of steel tube CNG trailers, composite CNG trailers, mobile compression equipment and an internally developed patented regulator system which allows for delivery of over 7,000 Dts/d of natural gas.</i>
20% <i>less nitrogen oxide</i>	50%+ <i>reduced emissions including greenhouse gases and reduction in fresh water demand</i>	Up to 85% <i>less nitrogen oxide</i>	2,743 <i>MMbtu of energy conservation</i>	
Up to 60% <i>less carbon monoxide, less particulate emissions</i>	21 <i>megawatts of baseload power producing enough electricity to meet on average 50% of customer demand on Amelia Island in Florida</i>	Up to 40% <i>less carbon dioxide, less particulate emissions</i>	566 <i>metric tons of CO₂ reduction</i>	
11 <i>million gallons of gasoline and diesel fuel displaced since 2013</i>			800,000+ <i>kWh of expected annual production</i>	

*Chesapeake Utilities installed solar arrays in three of its business locations to reduce its carbon footprint and to minimize the commercial electric utility costs to operate its facilities at Sharp Energy in Georgetown, DE; ESNG's compressor station in Bridgeville, DE; and Aspire Energy in Orrville, OH.

Strong Track Record of Dividend Growth

Driven by Earnings Growth



On May 7, 2020, the Board of Directors increased the annualized dividend to \$1.76 per share, an increase of 8.6%. The \$0.14 per share increase aligns our five year EPS growth rate of 9.4% with our five year dividend growth rate of 8.9%. The latest increase represents the 17th consecutive year of dividend growth, and will result in Chesapeake having doubled its dividend over the last ten years.

Thank You!



Jeff Householder
President & CEO
jhouseholder@chpk.com



Beth Cooper
Executive Vice President,
CFO and Asst. Secretary
bcooper@chpk.com



Jim Moriarty
Executive Vice President, General
Counsel and Corporate Secretary
jmoriarty@chpk.com

Appendix

Business Development Projects

Driving Growth



Del-Mar Pathway Project Under Development

Strategic Growth Initiative

Provides additional natural gas transmission pipeline infrastructure in Eastern Sussex County, Delaware and expands service into Somerset County, Maryland; serves four large anchor customers

- Estimated Project Cost: \$ 37 million
- Construction began in January 2020
- Interim service generated \$.2 million in Q1 2020
- Estimated Fully-In Service: Fourth quarter 2021
- Estimated Annual Gross Margin:
 - 2020 - \$ 2.5 million
 - 2021 - \$ 4.1 million
 - 2022 forward - \$ 5.1 million

Key Segments of the project:

Woodside Loop (65% Completed)

- In-Service 6/20

Hollymount M & R Station (75% Completed)

- In Service Q3 20

East Sussex – Permits being obtained

- In-Service Q4 20

Somerset – Permits being obtained

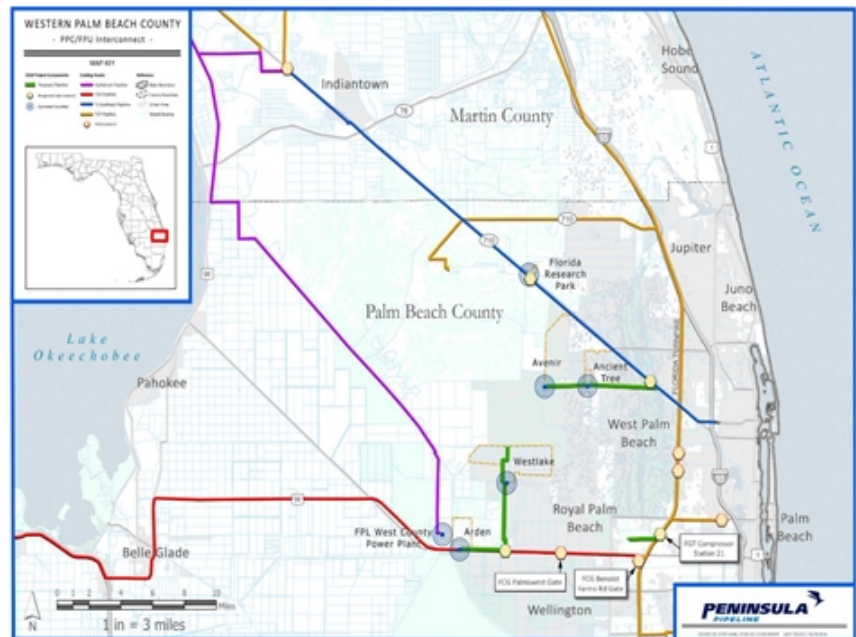
- In Service Q4 21



West Palm Beach County, Florida Expansion Enhances Reliability and Provides Additional Customer Growth

- \$33 million capital investment
- \$1.0 million margin in Q1 2020
- \$5.2 million margin in 2020 and beyond
- Fully in-service Q3 – 2020
- Pipeline construction 80% complete

- Four PPC projects to serve FPU's natural gas distribution systems expansions in Palm Beach County.
- Resolves a pipeline capacity constraint.

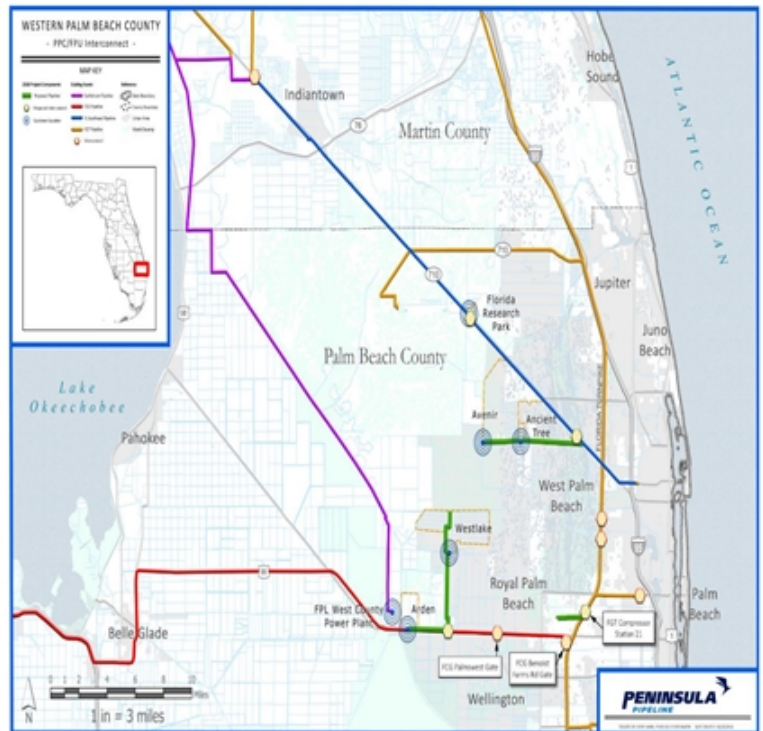


Callahan Pipeline Nassau County, Florida

Peninsula Pipeline is constructing a jointly owned 26 mile pipeline serving Nassau and Duval counties in Florida; Project will be jointly owned and built with Seacoast Gas Transmission (affiliate of Emera)

- Initial capacity 148,000 DTs/d
- Total project cost is estimated at \$65 million
- Estimated CPK Project Cost: \$ 32.5 Million*
- Estimated In Service Date: Q3 2020
- 24 Miles of pipe completed and project is on schedule
- Estimated Annual Gross Margin:
 - 2020 - \$ 3.2 million
 - 2021 forward - \$ 6.4 million

* Chesapeake and Seacoast will fund 50% each.



Aspire Energy – Natural Gas Pipeline Project

Guernsey Power Station, Ohio

- In December 2017, Aspire executed a binding precedent agreement with Guernsey Power Station, LLC (GPS) providing for the relocation of an existing 6" steel Aspire pipeline (completed March 2018).
- Aspire received the exclusive rights to provide natural gas transportation services for a ten year (300,000 Dths per day for a proposed 1,650 MW power plant).
- Guernsey Power Station began construction in Q4 2019. Aspire is finishing design and reviewing bids for construction of interconnect facilities between the Tallgrass Energy Partners Rockies Express Pipeline (REX) and GPS.
- GPS is expected to be in service in Q2 2021.



Capital Expenditures	\$5.5 million
2021 Margin	\$0.7 million
Annual Margin 2022 and Beyond	\$1.5 million